

ESAP CHAPTER 3
INFLUENCE OF TRADE REGIMES AND AGREEMENTS
ON AGRICULTURE KNOWLEDGE, SCIENCE AND TECHNOLOGY

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1 **Key Messages**

2 **1. While greater openness to international trade in the region has been associated**
3 **with higher rates of growth of per capita income (and a reduction of inequality between**
4 **developing Asia and the developed countries), there has also been an increase in income**
5 **inequality within the Asian countries.** With the stress on trade, there has been a neglect of
6 investment in agriculture and rural development. Conversion of agricultural land to industrial or
7 urban use, has resulted in the displacement of many rural inhabitants (with indigenous or tribal
8 peoples, small farmers and the landless disproportionately represented) who are not the
9 beneficiaries of the resulting industrial or other non-agricultural employment, increasing the rural-
10 urban disparity. Development policies could be more balanced by increased investment to
11 agriculture and rural development and more emphasis on non-tradable sectors.

12

13 **2. Greater equity (through, for example, land rights for women) and a reduction of**
14 **social exclusion can also increase productivity and therefore provide gains from**
15 **international trade.** In many countries, women have been drawn in large numbers into export-
16 led manufacturing, with resulting improvement in incomes, but there are also problems of wage
17 differentials, short-term industrial working life, occupational hazards and health risks. Trade policy
18 can be made more inclusive to take into account the specific needs of marginalized segments of
19 the community such as women, indigenous peoples and local small producers, as well as
20 recognize them as holders of AKST.

21

22 **3. There are vulnerabilities in international trade caused by rising energy costs,**
23 **volatility of international markets and over dependence on imports for food and**
24 **agricultural technology.** The implications include worsening terms of trade, endangering of food
25 security and changes in the nature and location of AKST generation and dissemination in the
26 region. Alternative and domestic markets are also options for better and sustainable
27 development, as these are the more easily attainable and locally relevant ways of dealing with
28 issues of sustainability and food security. Comprehensive safety net measures and social welfare
29 systems could help to protect well-being in a situation of growing risk and uncertainty. While
30 South Asia, in particular, has yet to work out ways to effectively deal with the opening up of
31 agricultural markets and reducing subsidies of various types, this is less of a problem in East and
32 south-east Asia, where there has been more of a stress on achieving transitions to more
33 productive methods of cultivation and higher value crops. Measures to increase productivity are
34 superior to providing subsidies, which distort factor use and can be a fiscal burden.

35

36 **4. OECD agricultural subsidies do not allow Asian small-scale producers to compete**
37 **in external markets or domestic markets without tariff support and have detrimental**

1 **impacts on their livelihoods and food security.** Furthermore, many of the developing countries
2 in Asia, in particular the least developed countries, have limited fiscal capacity and are unable to
3 provide the support allowed under WTO regulations. Along with eliminating agricultural subsidies
4 in the OECD countries, there may be a case for providing support to producers in least developed
5 countries. In addition, countries could consider the need for safeguard measures based on food
6 security, livelihoods and rural development criteria. National trade policies could also balance the
7 interest of net food buyers with the requirement for rural development. Overall, there is scope to
8 promote increases in productivity, through enhanced provision of public goods, such as
9 infrastructure, research, irrigation, etc., to enable agricultural producers to be competitive.

10
11 **5. Anti-dumping measures have been used by developed countries to protect**
12 **domestic producers against competition from developing country exports.** Competition
13 considerations in anti-dumping law and practice could be introduced, as well as restricting the use
14 of anti-dumping measures only to situations where there is an evidence of predatory intent.

15
16 **6. The secular decline and wide fluctuations in prices of primary commodities have**
17 **severe negative impacts on the livelihoods of millions of small producers.** Price stabilization
18 measures can be combined with orderly changes in these prices, along with promotion of
19 alternate uses of commodities and movements up the value chain.

20
21 **7. Least developed countries, including the small Pacific islands, are unable to match**
22 **the competitiveness of larger and more complex economies.** Special, differential market
23 access, for given time periods, both within ESAP and with industrialized countries, can help LDCs
24 benefit from international trade. OECD countries, such as Japan and South Korea, face
25 challenges in reducing protection of their agriculture. It needs to be considered whether
26 agricultural subsidies are better used in promoting environmental improvements and enabling
27 transitions to alternate livelihoods. Major agricultural exporters (Australia and New Zealand) face
28 the challenge of integrating environmental concerns into price competitive agricultural systems.
29 This involves developing new technologies (such as feeds that reduce methane emissions) and
30 methods of pricing, in taking account of what are now externalities.

31
32 **8. With developing Asia's characteristic of labor abundance relative to land and**
33 **capital, there is a comparative advantage in crops, such as vegetables, fruits and flowers,**
34 **which use more labor per unit of land and capital, as against, e.g., cereals.** In order to utilize
35 this comparative advantage both AKST and extension would require more attention to high value
36 crops, such as fruits, vegetables, flowers.

37

1 **9. Vertical integration/coordination of food systems has marginalized primary**
2 **producers and the dominance of retail chains may further this trend.** This does not mean
3 that there can be no countervailing power, e.g. of organized primary producers, that would
4 improve the share of primary producers. The most important requirements of small farmers in this
5 changing environment are better access to knowledge, technology and capital, along with
6 facilitation to overcome collective action problems in dealing with scale requirements.
7 Management capacity, crucially centered around knowledge, is as important as physical capital
8 but is the most difficult thing to produce.

9

10 **10. Trade agreements do not sufficiently address environmental, social, labor and**
11 **health dimensions.** While sanitary and phytosanitary (SPS) measures may promote better
12 human and animal health and environmental standards, they have been used as trade barriers,
13 which have led to trade loss, diversion and higher costs for developing countries. Bilateral and
14 regional free trade agreements also restrict policy space and make it more difficult for
15 governments to implement and enforce environmental, social and health protective measures.
16 Governments need the policy space to be able to take these measures. Other considerations,
17 such as multilateral environmental agreements, labor standards and social development
18 instruments, could be given at least equal weight.

19

20 **11. Pesticide use has increased rapidly in the ESAP region with consequent health,**
21 **environmental and social impacts.** Pesticide residues and the use of banned chemicals lead to
22 problems in meeting SPS standards for agriculture-based export products. In order to utilize the
23 potential for exports, more attention to AKST and extension is necessary to reduce pesticide use
24 and eliminate banned chemical use. Various alternatives, such as Integrated Pest Management,
25 organic agriculture and agroecology exist. The challenge is to mainstream and promote their
26 adoption with necessary policy and investment support.

27

28 **12. There is good opportunity in organic and fair trade markets and their social,**
29 **sustainability and ethical objectives often overlap.** If the overlap is encouraged, it could
30 increase the volume of trade and improve working conditions and livelihoods of producers.
31 Developing country producers' ability to meet organic and fair trade standards can be facilitated
32 through better access to locally-developed AKST. There could be benefits to small producers
33 through mainstreaming organic and fair trade markets, provided the ill-effects of conventional
34 supply chains are avoided.

35

36 **13. Increasing international trade in agricultural commodities has often led to over-**
37 **exploitation of natural resources in ESAP countries.** There are positive examples of learning

1 and technology development and systems of culture that have reduced pressures on natural
2 stocks. The challenge is to address new problems such as environmental change and erosion of
3 biodiversity. One option is to provide systems of compensation for the provision of environmental
4 services, in order to increase the supply of environmental public goods that are often linked to
5 particular forms of land use and cultivation.

6
7 **14. In any intellectual property rights (IPR) regime there is a trade-off between**
8 **rewarding development of knowledge and inhibiting the spread of knowledge and the**
9 **capacity for reverse engineering, which are both crucial for development.** IPR standards
10 under trade agreements have contributed to a shift in AKST, by facilitating private sector
11 dominated research and consequently privately-generated and owned AKST. IPRs may restrict
12 access to research materials, tools and technologies, as well as to plant material for farmers, with
13 consequences for food security. While some national level action has been taken to break
14 monopolies and encourage competition, there is no international mechanism to deal with such
15 issues. Increasing funding and support for public sector research that delivers publicly available
16 outputs is an option to address the growing private sector dominance. Implementation of farmers'
17 rights on seeds is critical to ensure conservation of agricultural biodiversity and associated AKST
18 and can provide an important counterbalance to formal plant breeders' rights and patents.
19 Recognition and protection of traditional/indigenous knowledge remains a challenge. There are
20 questions about whether patentability and ownership of such knowledge are appropriate and
21 what processes are needed to protect them and further to share the benefits of protection.

22
23 **15. There, however, has been a concentration in agricultural research and**
24 **development and extension, on a few major crops and tradeables, varieties and traits, to**
25 **the neglect of locally relevant crops and technologies, which have been marginalized both**
26 **in the private as well as the public sector.** More investment in research on agroecosystems
27 and locally adapted technologies could be used in order to develop approaches that promote food
28 security and environmental sustainability.

29
30 **16. The current restrictions in various countries, including those of the EU, on imports**
31 **of transgenic crops, means that the export potential of transgenic crops is limited. At the**
32 **same time, many developing countries in Asia lack regulatory and monitoring capacity to**
33 **import transgenic crops.** The precautionary principle and the principle of prior informed consent
34 are the key elements in the Cartagena Protocol on Biosafety, but have not been implemented.
35 Given all these considerations, more investment and research prioritization can be considered for
36 independent biosafety and long-term risk-related research and for non-genetic engineering AKST.

37

1 **17. Though per capita carbon emissions in ESAP developing countries are lower than**
2 **those in the developed countries, it is likely that there will be pressures on these countries**
3 **to reduce emissions and shift to low carbon economies.** While biofuels may provide

4 prospects for the development of new sources of energy from agriculture, there is the threat of
5 converting natural forests and agricultural lands into monoculture plantations. Furthermore, there
6 is the issue of corporate or community ownership of such initiatives. These developments may
7 have implications for food security, biodiversity, sustainability and livelihoods. Establishing
8 decentralized, locally-based, highly-efficient energy systems is one option to improve livelihoods
9 and reduce carbon emissions.

10
11 **18. While carbon and other GHG emissions use global public space (absorption**
12 **space), a price on carbon emissions, along with necessary changes in consumption**
13 **patterns, could help induce a technological shift to a low-carbon economy.** A system of
14 tradable emissions can be devised on an equitable basis, based on the Rio principle of “common
15 but differentiated responsibility.” In the event of some countries refusing to participate in a
16 globally-mandated GHG protocol, such “free-riding” can be discouraged by allowing all
17 participating countries to use WTO rules-sanctioned import duties, based on direct and indirect
18 carbon content of products, on export from non-participating countries. Since the opportunity
19 costs of not using forests in an extractive manner are very high, in terms of the foregone
20 livelihoods of some of the poorest peoples, a system of international payments for “avoided
21 deforestation” would combine justice with achieving a necessary measure for reducing global
22 carbon emissions.

23
24 **19. Hazardous waste is often exported for disposal in countries with lax or poor**
25 **enforcement of environmental regulations.** Without leading to a loss of jobs in developing
26 countries, the disposal of hazardous wastes could be regulated by international coordination of
27 these regulations, supported by civil society and other actions to secure their implementation.

1

2 **3.1 Context**

3 The influence of national, regional and international trade regimes, agreements, intellectual
4 property rights and the regions' response to them and the role of AKST in addressing these is
5 assessed in this chapter. After a broader context setting on trade agreements and regimes, the
6 assessment on WTO and AKST elaborates on impact of biotechnology along with issues of
7 intellectual property rights. The combination of the changing composition of demand for
8 agricultural commodities in favor of higher quality foods, like fish and meat products and the
9 comparative advantage of labor-abundant Asian developing countries in the production of labor-
10 intensive agricultural commodities, have together brought a change in the composition of
11 agricultural output. Globally as well as in this region, there has been concern about the effects of
12 trade agreement on environment, health and other social dimensions (see 3.6).

13

14 The structure of world trade is changing. From the early trade of manufactured goods for raw
15 materials, in the post-Second World War period there was a growth of inter-firm trade, as firms
16 became transnational and set up vertically integrated production bases in different countries.
17 More recently, however, there has been a globalization of production and supply chains, in
18 general a globalization of value chains. With this, rather than vertical integration within a country
19 or corporation, there is a splitting up of parts of a value chain across countries. Trade figures
20 don't capture the change in trade within value chains, since, other than in transport equipment
21 and machinery, a distinction is not made in trade between components and whole products. But
22 there are many analyses of the growing importance of intra-industry trade, referred to as
23 "outsourcing" (Feenstra, 1998) or "vertical specialization" (Yeats, 1998).

24

25 With this change in the structured of trade, in which Asia has participated perhaps more than any
26 other region, there has been a double shift, one in the composition of trade and two, in the poles
27 of world trade. In the composition of commodity trade there has been a shift from agricultural
28 products (food and agricultural raw materials) which used to account for nearly 50% of exports in
29 1960 to just 7% in 2001 and a corresponding increase in exports of manufactured goods from less
30 than 20% in 1960 to almost 70% in 2001 (Table 3.1).

31

32 **[Insert Table 3.1]**

33

34 The growth of the Asian economies and the greater importance of trade in their economies have
35 together made Asia an important pole of world trade. The triad of world trade (US, EU and Japan)
36 has turned into a quad, with "Asia other than Japan" joining in as a new pole of world trade
37 (Gibbon and Ponte, 2005).

1

2 Within this pattern of world trade there is also a growth of South-South trade. In 2001 in
3 developing Asia 41.5% of exports went to developing Asia itself (UNCTAD, 2004). But this trade
4 is concentrated in the economies of East Asia. It is mainly of a production-sharing type, resulting
5 in a “triangular trade” pattern, i.e. the more advanced economies within East Asia, e.g. Republic
6 of Korea, export intermediate products to China, where they are inputs for production to be re-
7 exported to developed countries (UNCTAD, 2005).

8

9 In the case of agricultural products, South-South trade is not of a triangular nature. It represents
10 final export to meet growing demand, based on the growth of incomes in developing countries. In
11 the middle- and low-income countries growth of income leads to a growth in demand for
12 agricultural commodities, more than in developed countries, benefiting those economies that
13 mainly export agricultural commodities (UNCTAD, 2005). Within Asia, for instance, Vietnam has
14 increased its exports of rice, coffee and fish, both to markets within the region and to developed
15 countries. But as in other developing countries of Asia, there has not been a one-sided reliance
16 on exports of agricultural commodities, but also a push in exports of manufactures, labor-
17 intensive manufactures, in particular.

18

19 The pattern of consumption of food differs from one country to another. But what is common is a
20 falling share of grain and a switch to higher quality foods, like meat, fish and milk products. Such
21 a switch, however, may be the result of growing inequalities in food consumption. The lower
22 sections may have gross deficits even in basic calories while the upper sections diversify their
23 food consumption into higher value foods.

24

25 **3.1.1 Free trade agreements in ESAP**

26 Of the 33 countries in the ESAP region, 22 are currently members of the World Trade
27 Organization (WTO), with about 6 more countries in the process of accession negotiations. Thus,
28 the rights and obligations under the multilateral trade regime, via the WTO, play an important role
29 in ESAP countries.

30

31 Of particular concern are the FTAs between developing countries and developed countries like
32 the United States. These North-South FTAs are very comprehensive in scope and extend into the
33 realm of domestic policies (Gibbs and Wagle, 2005), covering areas beyond trade in goods, to
34 include the opening up of services, government procurement, protection of intellectual property
35 rights (IPRs) and creation of new investment privileges and protection (such as binding dispute
36 settlement mechanisms that allow investor-state disputes). Bilateral and regional FTAs can be
37 “WTO-plus”, with provisions that go beyond WTO obligations (Gibbs and Wagle, 2005). Thus, the

1 “policy space” for developing countries to pursue national development and socioeconomic goals
2 may be significantly reduced.

3
4 The U.S. FTAs in particular seem to be used to influence partners in larger or multilateral
5 negotiations and “to establish precedents that consolidate the U.S. position on issues where it
6 has serious differences with its trading partners (such as on GMOs, geographical indications or
7 audio-visual services)” (Gibbs and Wagle, 2005). Foreign policy and security issues also play a
8 part. Of relevance to agriculture, FTAs do not establish disciplines on agriculture subsidies in the
9 major developed countries and this exposes farmers in the developing partner country to unfair
10 competition (Gibbs and Wagle, 2005). The U.S. FTAs, for example, do not have commitments on
11 anti-dumping or agricultural subsidies and cover all products (i.e. in terms of obtaining market
12 access), with the exception of “sensitive” ones like sugar. This creates the potential for
13 imbalances in the agreement.

14
15 As U.S. FTAs generally ask for agricultural tariffs to be lowered to zero, although with varying
16 time periods of implementation, many developing country farmers would be unable to compete
17 with the influx of subsidized U.S. agricultural products and may be adversely affected. For
18 example, under the North American Free Trade Agreement (NAFTA), from 1993 to 2003, exports
19 of U.S. agricultural produce to Mexico more than doubled, climbing from \$3.6 billion to \$7.9
20 billion. Over a similar period, Mexico lost nearly 2 million agricultural jobs, according to Mexico’s
21 National Employment Survey (The Washington Post, 2007). Ratification or accession to UPOV
22 1991 is a requirement in U.S. FTAs with Bahrain, the Central American countries - Costa Rica, El
23 Salvador, Guatemala, Honduras and Nicaragua - under CAFTA, Chile, Colombia, Morocco,
24 Oman, Peru and Singapore.

25
26 Such obligations remove the flexibility afforded under the TRIPS Agreement that allows countries
27 to choose the option of a sui generis system of plant variety protection, which could be tailored to
28 protect farmers’ rights (TWN, 2005). The UPOV 1991 system currently restricts farmers’ rights to
29 use and save seed and prohibits them from exchanging or selling seeds of the varieties it
30 protects, thereby subjecting poor farmers who depend on farm-saved seed to dependence on
31 commercial breeders.

32
33 There are also numerous South-South FTAs, which may be able to promote South-South trade
34 and allow countries to export goods for which they face market access barriers in the North.
35 South-South FTAs may be more equitable in that there is less of an imbalance between the
36 negotiating partners and they are less likely to be as comprehensive in scope as the North-South
37 FTAs, since they tend to focus mainly on trade in goods.

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Nonetheless, the South-South FTAs have to be also assessed carefully to ensure that the overall benefits outweigh the costs for the countries concerned and that any sectoral implications as a result of the liberalization of tariffs on goods are properly addressed to help with adjustment costs. For example, under the Thai-China FTA, agricultural tariffs have been lowered on 116 types of fruits and vegetables, including garlic and onions, from 1 October 2003. Since then, Chinese garlic has entered the Thai market in large quantities and at lower prices, with the result that garlic growers and small traders in Thailand have lost their livelihoods (Narintarakul and Silarak, 2005). A major issue in ‘asymmetric’ North-South FTAs would be to ensure that policy autonomy is retained for national development and the particular needs of each society.

3.1.2 Major players: their roles and interactions

The roles of different countries and block of countries in influencing trade policy depend on their positions as importers or exporters or both, driven by the size of population and their food production. More recently, large corporations have become major players and have influenced trade policies.

China and India, with their large and growing markets will have a substantial influence on the pattern of trade within Asia. Because of the size of their populations, even at a lower per capita income level these economies are larger and their influence is likely to be greater than that of Japan or Republic of Korea during a corresponding period of their ascent as manufacturing powers (UNCTAD, 2005).

With China already achieving basic calorie requirement levels (accepting the regional and socioeconomic-based inequalities in such an aggregate measure), there is likely to be a further rise in demand for livestock products, oil crops, vegetable oils, fruit and vegetables (FAO, 2002b) and with the boom in home construction for wood. In India there is a lag of a decade or so, as compared to China, in the changes in the pattern of consumption. There is still scope for increase in consumption of basic calories and an increase in per capita food consumption at the bottom of the economic scale, though above that consumption patterns have changed. Some of the boom in demand is negative, as in the case of demand for wildlife products in East and South-east Asia for food and medicine, which has driven the illegal wildlife trade in the region (World Bank, 2005a).

Both Japan and Republic of Korea have substantially protected rice markets. But for other agricultural commodities, including fishery and meat products and vegetables, they present large and growing markets. Recently, however, Japan has reduced levels of protection. There,

1 however, are still issues of further reducing tariffs, enabling existing agricultural producers to shift
2 to other livelihoods and also enhancing supply of environmental services.

3
4 Overall in Asia, the dietary pattern is changing not only towards higher value foods but also to the
5 use of semi-processed and processed food stuffs, which are more convenient even for home
6 cooking and even towards more consumption of food outside the home (Popkin, 1993). The last
7 trend is particularly influenced by the large-scale entry of women into the non-home-based labor
8 force. Within the ESAP region, Australia and New Zealand are both large agricultural exporters.
9 They are among the Cairns group of countries that press for free trade in agricultural
10 commodities. They are joined by Thailand and Vietnam, both of which are efficient agricultural
11 producers.

12
13 The other major players are the developed economies of North America, Europe and Japan.
14 Their policies have affected the trade prospects of Asian countries in many agricultural
15 commodities. They were all substantial importers of sugar, but subsidized production of corn-
16 based and beet-based sugar have changed the picture. Since the early 70s, US sugar imports
17 have declined from more than 5 million tonnes per year to just more than 1 million tonnes per
18 year. While Japan's sugar imports have fallen from 2.5 million to 1.5 million tonnes per year, the
19 EU has changed from a net importer of 2.5 million tonnes in early 70s to a net exporter of 5
20 million tonnes (Mitchell, 2005) at the lower price created by its subsidies, thus further undermining
21 the price received by farmers and producers in developing countries (Robbins, 2003).

22
23 Countries, however, are not the only actors in the region. Trade policies themselves are
24 influenced by the various lobbies in the countries. Even WTO policies are influenced by corporate
25 interests, which maintain substantial lobbying presences at WTO headquarters in Geneva
26 (ActionAid, 2006).

27
28 Corporations, particularly the big multi-national corporations, influence economic decisions in the
29 region not only through their lobbying with governments and international bodies, but also through
30 their economic practices. Production is more and more being organized in global value chains, as
31 mentioned in the Introduction to this chapter. Agricultural commodities, in particular, are
32 organized in what are called buyer-driven or retailer-driven value chains. The big food retailers
33 and producers have substantial influence over prices that are paid to producers of primary
34 agricultural commodities at the end of the value chain. In their product markets there is
35 oligopolistic competition. The price pressures of this competition are passed on to the producers
36 through lower prices. It is competition among producers with no better alternative, which enables
37 buyers to gain lower prices from small producers (Singer, 1950).

1

2 Concentration is not only a factor among buyers in agricultural product markets. It is also
3 increasing in agricultural input markets (UNCTAD, 2006b). But the entry of China's national
4 agricultural research organizations and small seed producers in India, both in Bt cotton, has
5 increased competition in some input markets (Fukuda-Parr, 2007).

6

7 Consumers have recently entered as policy makers in international markets. Particularly in
8 developed countries, consumers and consumer lobbies have become more active in demanding
9 certain standards. This is sometimes reflected in improved SPS standards, some of which have
10 become contentious issues between developing and developed countries. There are also other
11 standards, environmental standards, for which consumers have shown a willingness to pay a
12 premium on standard prices and include organic food, shade coffee and certification of
13 sustainably harvested wood products.

14

15 A study by the International Trade Centre (ITC) of UNCTAD and the WTO surveyed the
16 European market for organic foods and beverages. A major conclusion of the study was that
17 demand for these products is growing rapidly (see 3.4.5) and that insufficient supply rather than
18 demand is the problem for these markets (Kortbech-Olsen, 2001). There is also a growing
19 demand for organic foods in the urban centers of many Asian countries, though it is still quite
20 limited. China's production of organics under the Green Label was close to \$12 billion, which
21 almost matches the size of the US market, the largest organic market in the world (IFAD, 2005)
22 India's exports of organics was just about \$15 million, though a lot of organic production is
23 consumed locally and not marketed outside the locality.

24

25 There are also other forms of consumer standards, as the Forest Stewardship Council (FSC)
26 certification. The certification is expected to be based on environmental and community-role
27 criteria. The 'Bird Free' symbol of 'Shade grown coffee', again, certifies the non-destruction of
28 forests to cultivate coffee. These certification systems provide for some premiums on price.

29

30 Unlike consumers and consumer lobbies, producers' associations have not had the same impact.
31 In the first few post-WWII decades, marketing boards for many agricultural commodities, such as
32 coffee and cocoa, tried to control prices and reduce outputs. But the weaknesses of these
33 opposition from buyers' lobbies and the spread of production outside export quotas (e.g.
34 Vietnam's entry into world coffee markets) undermined the boards. The post-WWII experience
35 would lend itself to the hypothesis that changes in the location of production cannot be managed
36 through export quotas, as countries keen to expand their own export opportunities are likely to
37 undercut established producers.

1

2 **3.1.3 National policy trends**

3 Within the ESAP region there are a number of differences in national policy. In OECD members,
4 Japan and the Republic of Korea, there is a strong protection to their rice producers, often
5 justified on the basis of national culture, or tastes. For Australia and New Zealand exports of
6 agricultural commodities (including livestock) are an important source of national income. They,
7 along with other members of the Cairns group press for removal of restrictions on trade.

8

9 In developing Asia, there is a difference between East and South-east Asia and South Asia. In
10 most of East and South-east Asia the proportion of the population dependent on agriculture has
11 come down substantially over the last few decades. Among them, for Thailand and Vietnam,
12 agricultural exports are important but account for a declining share of total exports, as
13 manufactured exports have increased. But in Indonesia and the Philippines there is a large
14 proportion of population still dependent on agriculture, more like the picture in South Asia, where
15 there is still something like 50% of the population dependent on agriculture as the mainstay of
16 their livelihoods. The high numbers of people dependent on agriculture and the relative
17 stagnation in agricultural technology and yields, along with insufficient growth of labor-intensive
18 manufactures have made it difficult to move more people out of agriculture.

19

20 The above differences within South-east and South Asia are reflected in different national
21 policies. In countries like Thailand and Vietnam there is a stress on increasing productivity, so as
22 to retain or improve their competitive positions in world agricultural trade. In China too there is a
23 similar stress on improving productivity and moving into high value agriculture. In both cases the
24 attempt is to improve infrastructure and provide research and technology development and
25 marketing support.

26

27 But in South Asia (as also in Indonesia and the Philippines) there is a much greater stress on
28 protecting domestic producers, with subsidies, from international competition. While there are
29 moves to diversify into high value agriculture, these are not as consistent. In the 'Green
30 Revolution belt' of Punjab-Haryana continued minimum price support to wheat and rice continues
31 to stall attempts at diversification, as the rates of return from assured grain prices inhibit a shift
32 towards more risky, if higher return, crops (Joshi et al., 2004; Rao et al., 2006).

33

34 Along with the above, there are also trends to opening up sections of the agricultural markets, for
35 instance in cotton. In India this has led to a fall in cotton prices, affected as they are by competing
36 imports from subsidized producers, like those in the US (Philip and Jenniah, 2006). "Between the
37 period 1990 and 205 the import of cotton lint increased at a compound growth rate of over 75%,

1 growing in geometric multiples to domestic production. The price witnessed a decline of more
2 than 55% between the years 1996 and 2003. In terms of individual years, the prices dipped as
3 low as US \$1000 per tonnes in the year 2002,” (Philip and Jenniah, 2006). The plight of cotton
4 farmers was compounded by the many instances of sale of spurious Bt cotton seeds. The
5 destitution of many farmers has resulted in numerous suicides. This has become a frequently
6 recurring political issue.

7
8 Overall, South Asia, in particular, has yet to work out ways to effectively deal with the opening up
9 of agricultural markets. It is less of a problem in East and south-east Asia, affecting a much
10 smaller proportion of the population and where there has been more of a stress on achieving
11 transitions to more productive methods of cultivation and higher value crops.

12
13 One problem that has recently come to prominence is that of displacement of agriculturists from
14 their lands, taken over for industrial use. In this displacement without compensatory jobs, small
15 farmers and the landless, along with indigenous and tribal peoples are disproportionately
16 represented. This has exacerbated the problem of the rural-urban divide, which is part of the
17 growing inequality in developing Asia. The numerous rural protests in both China and India are
18 witness to the social tensions caused by the growing rural-urban divide in these major countries
19 of ESAP. On the one hand, greater openness to international trade in the region and the resulting
20 growth of Asia as a manufacturing centre of the world, have created many jobs, lifted tens of
21 millions out of poverty and reduced the global inequality between developing Asia and the
22 developed countries. On the other hand, there has been a neglect of the agricultural sector (after
23 the initial first period of Green Revolution and agricultural export growth), increasing the rural-
24 urban divide in the contemporary situation. The emphasis on trade has led to neglect of rural
25 development and of non-tradable sectors of the economy.

26
27 Policies to reduce gender equality (e.g. land rights for women, recognizing women as holders and
28 developers of AKST); to reduce social exclusion (of indigenous and tribal peoples, low castes,
29 minorities); to increase public investment in the supply of rural and agricultural public goods, such
30 as infrastructure (roads, communication, health and education) and policies that encourage
31 investment in research for neglected and non-internationally traded crops are options to reduce
32 the rural-urban disparity (see Chapter 5). Education and skill building can help rural poor people
33 to benefit from the new jobs in manufacturing and services that are being created in ESAP.

34 35 **3.1.4 Trends in private and public institutional roles**

36 Some of the studies referred to in this chapter point to the weakness of “world governance on
37 questions of corporate conduct and competition” (UNCTAD, 2006b). Whether it is competition

1 policy or corporate governance, there has been a globalization of economic processes, but not a
2 globalization of the regulatory framework. This is an important public issue that affects agriculture
3 and trade.

4
5 As an example, when China, as a concession to the growing trade surplus with the USA, agreed
6 to buy soya, prices of soya immediately went up from \$7.70/bushel in December 2003 to
7 \$9.82/bushel in March–April 2004 and when China completed its purchases, the price promptly
8 fell to \$5.93/bushel in August 2004. It was estimated by the Chinese Academy of Science
9 (http://www.chinafeed.org.cn/cms/_code/business/include/php/218139.htm) that China overpaid
10 \$1.5 billion on this purchase; what is of greater interest is the next part of the story. Because of
11 the high import prices of soya, many processing plants in China went into the red and as many 64
12 out of 90 soya mills are now partly or wholly owned by the same soya trading companies, ADM,
13 Cargill, Bunge and Luis Dreyfus. International trade still does not have the regulations and
14 organizations to deal with such cartel behavior.

15 16 **3.1.5 Trade and food security**

17 *Regional experience of trade and food security*

18 ESAP and developing Asia in particular, has seen rapid reduction of poverty and improvement in
19 household and individual access to food. But, at the international trade level, this is largely due to
20 its rise in exports of manufactures. At the same time, there are substantial gains from
21 international, particularly, regional trade in food grains. Carrying and transport costs can be
22 lowered as regional trade in food grains becomes part of the national food management system
23 of countries, particularly smaller countries. The ability to utilize regional trade to supplement
24 domestic production depends on the country concerned having adequate foreign exchange
25 reserves, otherwise it can be subject to unwanted external pressures. Along with this there is the
26 negative effect of cartel arrangements between exporters and importers being more likely in a
27 regional than in a global context (World Bank, 2006a).

28
29 Farmer households do react to market prices in deciding between production alternatives. But
30 market prices are lowered by subsidized exports, something done not only by developed
31 countries but also by developing countries, as are rice exports by Thailand, India and Vietnam.

32
33 Thus, given the twin realities of power relations and subsidized exports, countries cannot depend
34 entirely on market-based individual household production decisions to set domestic food
35 production levels. Subsidized exports can justify import duty to the extent of the subsidy.

36

1 In the absence of improvements in public service delivery like irrigation and other agricultural
2 infrastructure, adequate research and extension and adequate institutional credit and marketing
3 channels, poor producers remain trapped in low productivity states. Poor and food insecure
4 households can benefit from expanded opportunities of trade provided that those constraints are
5 addressed. Giving voice to poor producers' interests by placing these issues on the policy agenda
6 is crucial for fostering reforms that unleash the productivity potential of poor people and increase
7 their bargaining power.

8

9 Importantly, however, food security issues are related not only to poor producers but also to poor
10 consumers. Low prices of food, brought about through imports of cheap food, when combined
11 with increased productivity, can lead to both higher real wages and increased farm incomes.
12 Internal political economy considerations, i.e. the strength of different lobbies, determine the level
13 at which food prices are set. Setting import duties higher than the extent of subsidies provided by
14 exporting countries would further erode the food security gains of higher real wages. The
15 possibility of substantial unofficial trade to take advantage of price differences in neighboring
16 countries, in fact, sets a limit to the extent to which import duties can be greater than transport
17 costs.

18

19 As detailed below, small producers' livelihood are often threatened by imports. In the manner of
20 providing domestic support, however, measures to increase productivity are superior to providing
21 subsidies to continue high-cost production. They would not only increase national productivity but
22 also can strengthen the fiscal position as compared to subsidies.

23

24 Household food security would be improved by allowing farm households to choose their own mix
25 of crops and livelihoods, reacting to market prices and their own aspirations, rather than have the
26 mix of crops dictated by administrative decision. Farmers in many areas of Nepal, Bangladesh,
27 Indonesia, etc. are themselves moving into areas of comparative advantage, like vegetables and
28 other such crops, which require more labor than cereals. But developing competitiveness in new
29 areas of production requires substantial support, especially in improving quality and building
30 capabilities, for instance, in meeting Sanitary and Phyto-Sanitary Standards.

31

32 Thus, uniform rules on the nature and measures of support cannot be applied to developed and
33 developing countries alike, in particular, to LDCs. Least developed countries, including the small
34 Pacific islands, are unable to match the competitiveness of larger and more complex economies.
35 Special, differential market access, for given time periods, both within ESAP and with
36 industrialized countries, can help these and other LDCs benefit from international trade.

37

1 Developing countries in general and LDCs in particular (including the small island nations of the
2 Pacific), with narrow markets and not-so-developed capabilities, need to be provided specific
3 support to build on areas of comparative advantage. If they are bound by the restrictions of the
4 WTO, disallowing the benefit or support that is crop specific, they may well be unable to
5 undertake the necessary diversification of production that can increase household incomes and
6 thus food security.

7

8 Prices of primary commodities, like coffee, however, are subject to substantial fluctuations,
9 threatening the food security position of producing households. But measures of price
10 stabilization can be combined with steps to encourage diversification of product use, as is the
11 case with palm oil. Further, as lower cost producers, or producers willing to accept lower returns
12 enter the market, higher cost producers need support to move into other areas production, with
13 disincentives for not doing so.

14

15 In all of the above measures of changes in production structures responding to comparative
16 advantage, gradual change would reduce the social costs of the transformation compared to 'big
17 bang' type of change and would thus be more desirable

18

19 Where women have participated in the commercial process fostered by trade, they have gained
20 in household and social position, though often at the cost of an increased work-load. But the
21 frequent exclusion of women from long-distance trade may be tackled by access to capital,
22 training and facilitation measures.

23

24 The non-market access rights of tribal or indigenous peoples to land and forests, which are
25 important for their food security, may be eroded through trade agreements which open up land to
26 the market. At the same time, the increased scale of production fostered by commercialization
27 cannot be sustained without a transformation of indigenous property systems in the direction of
28 individualization or regulated commons, so as to link investment and returns.

29

30 ***Trade and the rural poor***

31 With underdeveloped infrastructure, the upland and mountainous areas of Asia suffer from social
32 deprivation due to political neglect and remoteness. The current process of international trade
33 increases the risk of further marginalization, disempowerment and desperation, unless it is
34 specially adapted for these areas (IFAD, 2001).

35

36 The limited accessibility, fragility, marginality and diversity of the mountain areas generally require
37 diversification of resource use and production. But international trade, guided by short-term

1 profitability and external demand, promotes narrow specialization in few specific products. It
2 encourages indiscriminate resource-use intensification and over-extraction of niche opportunities,
3 with little concern for their environmental and socioeconomic consequences. The process of
4 globalization is so rapid that mountain communities do not have sufficient lead-time and capacity
5 to adapt (IFAD, 2001). There are other agriculture-based poor, concentrated in the large arid and
6 semi-arid regions, dependent on rainfed agriculture. They share some characteristics of poverty
7 with the upland poor.

8
9 In many Asian countries, small farmers have been affected by competition from imports that are
10 cheaper than their products. Their organizations have been raising the alarm and requesting
11 assistance from their governments, e.g., Asian Farmers Group for Cooperation request that WTO
12 continue to allow Asian countries to protect their agricultural products (Antara News Agency,
13 2000).

14
15 The Sri Lankan agricultural sector has come under heavy pressure from increasing competition
16 arising from cheap imports resulting from import liberalization. The comparative and competitive
17 advantage of Sri Lanka to produce particular commodities will need to be considered in selecting
18 IFAD's interventions in future projects (IFAD, 2002). There have been protests of Sri Lankan
19 farmers who were adversely affected by cheap imports. Protests were held by potato farmers,
20 chili and onion producers and chicken farmers against cheap and ruinous imports (Samath,
21 1999).

22
23 In 2000 the U.S Agriculture Department accused the Philippine government of violating WTO
24 rules when the import of US chicken was limited to curtail dumping. According to the Minimum
25 Access Volume (MAV), only 19,000 tonnes could be imported to safeguard the local chicken
26 industry. (The Philippine Daily Inquirer, 21 July 2000). About 330,000 workers or a third of a
27 million in the chicken industry were affected.

28
29 The economic reforms in China, especially on the occasion of China's entry into the WTO, have
30 led to concerns by some senior officials as well as experts that there may be adverse effects on
31 the competitiveness and livelihoods of local farmers. "China's leaders worry that economic
32 reforms could be placing more burdens on farmers than they can bear. Farmers are on the
33 receiving end of the earliest and sharpest changes from the new policies that China agreed to
34 implement to gain entry to the WTOAccording to a report by China's State Council, the
35 country's WTO commitments are likely to wipe out the livelihoods of 13 million farmers who grow
36 wheat, rice and cotton, while creating new ones in non-grain crops for only about 1.5 million.
37 Some economists reckon that China will eventually need to find jobs for about 200 million farmers

1 as its market reforms continue. "The Chinese farmer is in a very unenviable position,' said, which
2 is part of China's Ministry of Agriculture. The impact of reforms on agriculture is profound." (Ke
3 Bing-sheng, director general of the Research Centre for Rural Economy in China's Ministry of
4 Agriculture as quoted in Goodman, 2002). These concerns have materialized, as manifested in
5 soybean (Box 3.1).

6

7 **[Insert Box 3.1]**

8

9 Indian farmers have in recent years faced competition from imported skimmed milk. "The import
10 of 17,000 tonnes of skimmed milk powder from Denmark at zero duty a couple of years ago
11 resulted in a political uproar in Punjab. New Zealand has dumped a large quantity of butter oil into
12 India. Even after paying an import duty of 35.2%, the butter oil imports have been at less than US
13 \$1,000 per tonnes against the prevailing global price of US \$1,300 per tonnes. Domestic prices
14 crashed, coming down by 10-15 percent. Highly subsidized imports of milk flowing into India will
15 only further marginalize millions of milk producers. Thousands of dairy cooperatives which pulled
16 the poverty-stricken masses into a path of economic emancipation will collapse faced with cheap
17 and highly subsidized imports" (Sharma, 2002).

18

19 Indonesian farmers in several sectors, including poultry, rice and corn have been affected by
20 cheap imports on different occasions in recent years. As Indonesia has attempted to adjust its
21 import policies with WTO agreements through lowering import duties and lifting bans on various
22 commodities local producers say the flood of imports is forcing them out of business.

23

24 Rice is the staple food for most Indonesians and is a strategic commodity for the country, grown
25 by 40 million farmers. Before to 1998, i.e. before the reforms in the country following the Asian
26 financial crisis, the price of rice was kept at low levels by the government's food agency, BULOG,
27 by implementing a buffer stock policy. Farmers were given production input subsidies
28 (Suparmoko, 2000). Although the 1997 crisis was rooted in the banking sector and exchange rate
29 policy, the IMF demanded trade liberalization measures in both the agricultural and
30 manufacturing sectors. This included ending the monopoly of the BULOG on food imports and
31 marketing and cutting the import tariff on rice to zero (Oxfam, 2005). From 1996 to 1999, rice
32 imports more than doubled, reaching 4.7 million tonnes. Since BULOG was unable to defend the
33 floor price promised to producers, farmers were left to sell their crops at low prices. In late 1999,
34 the government stepped in to restrict the flood in imports and in 2000 re-introduced a levy
35 equivalent to an import tariff of 30%.

36

1 **3.2 Developing Countries' Issues in Trade Agreements**

2 **3.2.1 Subsidies and market access**

3 Developed countries (or industrial countries) share of world agricultural exports remains about
4 63% (Aksoy, 2005); Asia and the Pacific together have a share of 13.9% of world agricultural
5 exports in 2000-01, which is almost the same as in 1980-81. This is in contrast to the change in
6 the shares in manufacturing exports, where developing countries, particularly those of Asia, have
7 substantially increased their share of world manufacturing exports.

8

9 What accounts for the high share of developed/industrial countries in agricultural exports and the
10 relatively low share of developing Asia? A much commented upon factor is that of high subsidies
11 and tariffs for agricultural products. The combination of tariffs (border protection) and direct
12 subsidies were 44.9% of farm gate prices in 2000-02 (Aksoy, 2005). This support was down from
13 62.5% in 1986-88, but still very high. Among OECD countries, only Australia and New Zealand,
14 had low levels of total support, which went down from 10.6% in 1986-88 to just 3.6% in 2000-02.
15 In contrast to the OECD countries, developing countries as a whole reduced average agricultural
16 tariff rate from 30% in 1990 to 18% in 2000 (Aksoy, 2005).

17

18 Developing countries, in particular LDCs, are exempt from reducing the so-called *de minimis*
19 support. The important problem here is that developing countries' budgetary positions do not
20 allow them to reach even the allowed *de minimis* support.

21

22 It is necessary to first consider the nature of the world food market. Here we take the example of
23 rice, since rice is of critical importance to food security in most of the countries studied. The world
24 rice market is neither deep nor very competitive (Tabor et al., 2002). The rice market is less
25 dominated by import demand from Asia than it was two decades ago – Asia accounted for two-
26 thirds of global rice demand in the 1970s, but this figure has come down to a third in the late-
27 1990s. The number of traders in the rice market has increased and there are now numerous
28 small traders, involved in what is called smuggling, but is better regarded as unofficial trade. But
29 world rice prices at below \$150 per tonnes are dominated by the major exporters. All of which use
30 various forms of support to subsidize rice exports. The USA provides the largest subsidy to rice
31 export, \$143 per tonnes of paddy (Wailes and Durand-Morat, 2005) or about \$530 per tonnes of
32 exports, if all of the subsidy were attributed to exports (Tabor et al., 2002).

33

34 The major Asian exporting countries also subsidize rice exports. Thailand provides loans at
35 subsidized rates; Vietnam provides credit subsidies, while India allowed exporters to buy rice at
36 subsidized prices supposed to be for 'Below the Poverty Line' (BPL) households. Consequently,
37 although the exporters are also lower cost producers than the importers, competition between

1 exporters is “less on productivity gains and more on the degree to which domestic markets are
2 protected and exports subsidized” (Tabor et al., 2002).

3
4 Vietnam is said to have the lowest rice production costs in the world (UNEP, 2005). This has
5 allowed it to enter the market for rice exports in medium to low qualities of rice. Over the 1990s
6 Vietnam’s rice exports have grown at 13% in quantity and at least 12% in value terms (UNEP,
7 2005). In response to the low export prices of rice, some of the major rice exporters, like Thailand
8 and Vietnam, have proposed the formation of a cartel. This has been rejected by India, which has
9 continued to undercut its rivals in the low end of the market (mainly Pakistan and Vietnam) by
10 selling highly subsidized rice.

11
12 Subsidies to exports mean that global rice prices are not a good guide to marginal costs in
13 supplying world rice requirements. This is the first reason why domestic food production cannot
14 be determined by pure global price-based decisions. International rice prices would have to be
15 revised upwards and domestic rice production would then also be higher than that which would
16 be dictated at existing international rice prices.

17
18 In China, for instance, sugar prices were higher than world market prices. With the news that
19 China would join the WTO, sugar and sugarcane prices began to fall. Sugarcane prices fell from
20 Y 230 per tonne in 2003 to just Y 170 per tonne in 2004, bankrupting small producers (Oxfam,
21 2003). An option is to allow import duties, equal to the extent of subsidy paid by OECD countries
22 and for as long as these subsidies, in whatever form they are given, continue to be in place.

23 24 **3.2.2 Agreement on agriculture and fiscal support**

25 The Agreement on Agriculture (AoA) limits the extent support that governments can provide to
26 their agricultural producers. The aggregate measure of support (AMS) that developing country
27 governments can provide is quite high, at 20% of the value of agricultural production. This does
28 not compel developing countries to reduce their support, which is much less than that allowed.
29 But countries dependent on exports of agricultural commodities, like the West African countries
30 that export raw cotton, are pressing for the elimination of developed country (OECD) support to
31 agriculture, as this support depresses world prices and enables, say, USA to export its cotton at
32 prices that eliminate or reduce the presence of West African producers from the market. Middle-
33 level developing countries like India are trying to get agreements that will maintain their own
34 existing levels of support while reducing the levels allowed to developed countries. There are
35 complex bargaining positions in the negotiations that are currently underway.

36

1 The issue we need to consider is: Is the sovereign right of governments to decide on the AMS
2 curtailed by the AoA? Or, are developing country governments and least developed countries
3 (LDCs) in particular, being forced to reduce their levels of support because of WTO agreements?
4

5 The AMS ranges from less than 2% in the case of Bangladesh to about 8 to 10% in the case of
6 India and Vietnam. In both cases the AMS is below the permissible WTO limit. What keeps the
7 AMS at the present levels is not the limit set by the WTO, but the fiscal weaknesses of the
8 governments concerned
9

10 Given that all developing country governments face considerable resource constraints, which in
11 fact restrict the AMS, one needs to ask what is the right balance between price-support or input-
12 subsidy measures and productivity-enhancing investments? Price support measures in food
13 grains have negative effects on food buyers, who include not only laborers but also small-scale
14 farmers. This is a negative effect of whatever positive merit there might be in price support for
15 farmers.
16

17 On the other hand, investments in infrastructure, including irrigation and public research and
18 extension will have productivity enhancing effects. Given the admittedly low productivity of many
19 sectors of food production in developing Asia) it is necessary to concentrate on productivity
20 increasing measures. Such productivity increases will pay for the costs of the support.
21

22 Conversely, price support measures can lead to various distortions, both in product and input
23 markets. For instance, subsidies for use of electricity in India have led to overuse of electricity.
24 There is the well-known case of overuse of urea. Further, many of these input supports programs
25 though targeted at protecting farmers, mainly benefit the input-producing enterprises.
26

27 Besides various types of domestic support, there are also explicit export subsidies. They can take
28 various forms, such as low interest loans or longer-term loans, both financed out of public
29 subsidies and other related promotional measures. Export subsidies can also take the form of
30 food aid. Food aid, unlike other export subsidies, is not subject to the Uruguay Round AoA
31 schedule of reductions. Food aid is often used by developed countries (now even some
32 developing countries like India) to dispose off surpluses. The effects of food aid on the market are
33 similar to that of export subsidies – they depress prices locally and reduce incentives to local
34 producers, where the aid is being distributed. Contemporary experience (Sharma, 2005) shows
35 that distribution of food aid can reduce local prices and thus serve as a disincentive to local
36 producers to increase production.
37

1 **3.2.3 Tariff escalation**

2 Tariff escalation refers to the practice of increasing tariffs as commodities progress along the
3 value, moving from raw materials to processed products. Moving up the value chain also means
4 that the country and its producers are less affected by price fluctuations, as both intermediate and
5 final product prices tend to fluctuate less than raw material prices. But such movement up the
6 value chain is inhibited by the practice of increasing tariffs with stages of processing. For
7 instance, the tariff on oranges is less than the tariff on orange juice. This makes it difficult, if not
8 impossible, to use the developed country markets to make the shift from selling raw materials to
9 selling processed products.

10

11 Tariffs on fresh, i.e. unprocessed fruit and vegetables in developed countries range from 0.9% for
12 fresh fruits in Canada to 9.2% in the EU. For processed fruits the EU tariff rates are above 20%,
13 with many facing tariffs of 50% (Diop and Jaffee, 2006).

14

15 Trade restricting measures can be classified as:

- 16 • Economic: Measures which affect pricing, competition and market entry or exit. For example,
17 Quotas and domestic content requirements;
- 18 • Social: Measures that protect public interest like health, safety and environment. For
19 example, quality standards, food safety measures and environmental regulations; and
- 20 • Administrative: Measures that are administrative formalities. For example, customs
21 valuation, classifications and clearance procedures.

22

23 The technical barriers to trade (TBT) (Table 3.2) are regulations and standards governing the sale
24 of products into national markets which have, as their primary objective, the correction of market
25 inefficiencies stemming from externalities associated with production, distribution and
26 consumption of these products. These externalities may be regional, national, transnational or
27 global. These barriers include measures that protect public interest such as health, safety,
28 environment and social cohesion. These could be food safety measures, environmental
29 measures or quality standards. Depending on the policy instrument, TBT could be in terms of
30 import bans – total or partial, technical specifications like process, product or packaging
31 standards, or information remedies like labeling requirements. They could apply either to
32 domestic as well as import products, or only imports or some imports. The compliance with these
33 measures could mean either loss of markets or higher costs to the importers (Roberts, 1999). A
34 study of technical barriers to US agricultural exports for 1996 showed that they were more of risk
35 reducing measures, that too in the area of food safety and commercial animal and plant health
36 protection. They were implemented through process and product standards mainly in the case of
37 food safety and total and partial bans, besides process and product standards, in the case of

1 animal and plant health protection. On the other hand, non-risk reducing measures were few and
2 mainly with respect to quality attributes. Many countries use very blunt instruments such as
3 import bans that excessively restrict imports well beyond what is necessary for protecting the
4 health of their people, plants or animals. The level of protection involved in some cases is
5 equivalent to tariffs of more than 10% (Hoekman and Anderson, 1999).

6
7 **[Insert Table 3.2]**

8
9 An analysis of Technical Barriers to U.S. Agricultural Exports in 1996 showed that:

- 10 • 80% were risk reducing measures
- 11 • 60% were about commercial animal and plant health protection (CAPHP)
- 12 • 25% were about food safety
- 13 • More than 50% in were in CAPHP and 75% in food safety category in terms of process
14 and product standards
- 15 • Non-risk reducing (quality attribute) were also mainly in terms of process and product
16 standards
- 17 • 85% of barriers were under SPS agreement with an average trade impact per barrier
18 being US \$17 million.
- 19 • Major restriction by barriers was in market access or market expansion
- 20 • Most of the barriers were in East Asia, Americas and Europe
- 21 • Major products facing barriers were fruits, vegetables, grains and feed grains, animal
22 products (beef and pork) and seed (Hoekman and Anderson, 1999).

23 On the other hand, from the US alone there were numerous technical barriers to developing
24 country exports, amounting to up to 56 detentions per million dollars of imports (Table 3.3).

25
26 **[Insert Table 3.3]**

27
28 The WTO agreement on TBT sets standards for labeling and packaging of agricultural products
29 as recommended by the Codex Alimentarius Commission (CAC). The CAC, on which both the
30 TBT and the SPS Measures agreements of WTO are based, was established by FAO and WHO
31 in 1962 which recommends food safety and labeling standards. In the 1980s, the CAC, came out
32 with general labeling standards and nutritional labeling standards. After this, in the Tokyo round of
33 GATT, an agreement on technical barriers to trade was negotiated. The TBT agreement which
34 has been now signed by all the WTO members is applicable to all products including agricultural
35 goods and food but its provisions do not apply to SPS measures (Swinbank, 1999).

36
37 The TBT agreement covers labeling of food, quality requirement for fresh food products,
38 packaging requirements and labeling of textiles in the agro-food sector (Chawla and Kumar,

1 1997). Although the public debate on the use of technical barriers to trade has focused on use of
2 these measures to protect consumer and the environment interest, a large number of these
3 measures actually protect the commercial interest of producers by reducing the probability of
4 biological risks to crops and livestock (Roberts, 1999). There is no doubt that TBT will remain an
5 important issue in international regulatory and trade policy forums for the foreseeable future.
6

7 **3.2.4 Sanitary and Phytosanitary (SPS) measures and AKST**

8 a) The SPS measures agreement of WTO, reaffirms the right of countries to set their own
9 health and safety standards, provided that they are justifiable on scientific grounds and do not
10 result in unjustified barriers to trade. SPS measures include all relevant laws, decrees,
11 regulations, requirements and procedures including, inter alia, end product criteria; processes
12 and production methods; testing, inspection, certification and approval procedures; quarantine
13 treatments including relevant requirements associated with the transport of animals or plants, or
14 with the materials necessary for their survival during transport; provisions on relevant statistical
15 methods, sampling procedures and methods of risk assessment; and packaging and labeling
16 requirements directly related to food safety (Swinbank, 1999). The SPS measures, thus,
17 encompass food additives, contaminants, toxins, drug or pesticide residues in food, certificate of
18 food, animal or plant health safety, processing methods, food labeling, plant or animal quarantine,
19 requirements for prevention, control or establishment of pest or disease and sanitary
20 requirements for imports. Whereas the sanitary provisions relate to food and animal health, the
21 phyto-sanitary provisions cover plant health aspects of products (Chawla and Kumar, 1997).
22

23 b) For the purpose of the definitions, “animals” includes fish and wild fauna; “plant” includes
24 forests and wild flora; “pests” includes weeds; and “contaminants” include pesticide and
25 veterinary drug residues and extraneous matter (Adopted from Swinbank, 1999: Original source
26 GATT, 1994). The SPS standards comprise articles on basic rights and obligations, non-
27 discrimination, harmonization, transparency, equivalence, regionalization, risk assessment and
28 control, inspection and approval procedures; and are based on Codex Alimentarius Commission
29 (CAC) guidelines of FAO/WHO which is nothing but application of Hazard Analysis and Critical
30 Control Points (HACCP). This method is about improving and controlling processes as variability
31 in processes can cause quality problems; and is product-specific in nature.
32

33 The basic rights and obligations clause means that members have the right to take SPS
34 measures necessary for the protection of human, animal or plant life or health provided such
35 measures are consistent with the provisions of the agreement, are based on scientific principles
36 and do not arbitrarily or unjustifiably discriminate between members where identical or similar
37 conditions prevail. The harmonization provision calls for members to base their SPS measures on

1 international standards where they exist though members can adopt more stringent SPS
2 measures if there is a scientific justification as per the agreement. Under the agreement,
3 members are also to recognize the SPS measures of other members as equivalent to their own if
4 the exporting member objectively demonstrates to the importing member that its measures
5 achieve the importing member's appropriate level of SPS protection (principles of equivalence).
6 Further, if members wish to apply more stringent measures than the international standards, then
7 they are obliged to base their risk assessment and level of SPS protection on scientific evidence
8 and their levels should not be more trade restrictive. Members are also required to consider
9 objective geographical and ecological conditions rather than national boundaries to apply SPS
10 measures (regionalization clause). Under the transparency clause of the agreement, members
11 are to ensure that all SPS measures and changes in them are notified in a transparent manner
12 through a single national enquiry point. Finally, the control, inspection and approval procedures
13 are to be applied in no less favorable manner for imported products than for like domestic
14 products (Swinbank, 1999).

15

16 ***Critique of SPS measures.*** Since both the agreements (TBT and SPS Measures) are relatively
17 new and technical, there is a certain amount of confusion and a lack of differentiation between the
18 two measures. For example, shelf life regulations can be adopted as a SPS measure or a TBT
19 measure depending on the exact purpose. Therefore, knowing the objective of a measure is
20 critical to determine whether a measure is subject to the discipline of TBT or SPS agreement.
21 Similarly, the range of measures given in the SPS agreement is not totally inclusive. For example,
22 measures introduced to control the spread of weeds would generally be covered by the SPS
23 agreement. But, the agreement is not clear enough about the concerns of those who believe that
24 use of genetically modified organisms (GMOs) could lead to cross-pollination and GMO genes
25 into the natural flora. In this context, the USA challenged the EU's labeling requirement for certain
26 products produced from GMOs under the TBT rather than under the SPS agreement arguing that
27 it is not aware of any information that GM foods differ as a class in any way from products
28 produced by other methods (Swinbank, 1999).

29

30 Secondly, the differences in standards across countries are very difficult to resolve even with the
31 best scientific advice. The examples of disputes under WTO umbrella in this field include that of
32 beef hormones, irradiated food, cheese made from unpasteurised milk and genetically modified
33 foods (Hoekman and Anderson, 1999). Though the SPS agreement does not impose
34 international standards on members, it does enhance the importance of international standard
35 setting agencies as it encourages members to base their SPS measures on international
36 standards and that national provisions have to be justified on scientific grounds if they are more

1 stringent than international standards. Over time, it tends to impose, a de facto, set of
2 international standards worldwide.

3

4 From the developing countries' and the Indian prospective, the SPS measures set very high
5 standards which are not suitable for these countries either because they have higher cost of
6 compliance or are not required in their contexts. Further, no lead-time has been given to these
7 countries for implementing these provisions. It is also argued that what was designed in the
8 Western contexts (CAC guidelines) has been imposed on the developing world. There is also
9 hypocrisy in the practice of these provisions as there is lack of transparency and prevalence of
10 discrimination against the developing world. For example, under Codex standards, the raw
11 material for some types of cheese like mozzarella, cheddar has been restricted only to cow milk
12 in the Codex standards on the basis of the argument that these cheeses were traditionally made
13 from cow milk. This means that there may be difficulties in exporting cheese made from buffalo
14 milk (Chawla and Kumar, 1997).

15

16 An SPS measure becomes a barrier:

- 17 1) When domestic standards are lower than those for imports
- 18 2) When standard conformity assessment is different/not recognized by two countries
19 as it duplicates costs of product testing (Table 3.4).

20

21 **[Insert Table 3.4]**

22

23 There is also no doubt that the SPS barriers can lead to import bans which means higher cost of
24 compliance (15-40% of FOB value) for the developing country exporters which, in turn, could lead
25 to reduced trade or diversion of trade between exporters due to high cost. The developing
26 countries are also likely to find it difficult to implement these standards as there is lack of SPS
27 control systems, lack of awareness and understanding of standards, lack of technical abilities to
28 implement standards and organizational structures are not geared for such standard setting
29 (Henson and Loader, 1999). There are also problems of multiplicity of standards organizations
30 which leads to duplication and lack of coordination and small size of firms/farms.

31

32 Due to the TBT and SPS provisions of WTO, India has faced non-tariff barriers for its products. In
33 1997 Indian fishery products were banned by EU and were put on automatic detention by the US
34 (Scheuplein, 1999). There were numerous detentions in 2000-2001 under the SPS provisions.

35

36 Cases of SPS Restrictions on Indian Food Exports subsequently have included:

- 37 1) UAE ban on Indian meat imports (for 10 companies) due to health and hygiene reasons;

- 1 2) EU ban on Indian fish imports due to lack of SPS standards especially in canning (only
2 90 out of 404 plants approved for fishery exports to the EU);
- 3 3) Fruit fly problem in fresh fruits and vegetables which needs to be treated (VHT) as the
4 pests may be carried to the importing country (mango (stone weevil) in case of Australia,
5 mango, citrus fruits and flowers in case of Japan and grapes in case of China);
- 6 4) HPS groundnut and spices (EU, Italy and Germany) and Chilies (Spain) due to aflatoxin
7 and chemical residues;
- 8 5) India delisted from the list of approved countries in EU for import of egg powders, two
9 years ago, for non-submission of Residue Monitoring Plan (RMP);
- 10 6) Dairy products export problems:
 - 11 a. of mastitis in bovines and F& M disease in cattle and buffalo which leads to
12 deterioration in composition of milk
 - 13 b. Somatic Cell Count (SCC) based pricing in first world
 - 14 c. Input sector related problems like quality of fodder which affect milk quality
- 15 7) 'Karnal bunt' in wheat and also Iran's rejection of Indian wheat sent by two private
16 exporters due to quality problem; and
- 17 8) Indian basmati rice consignments (40) (of 16 companies) detained in 1999-2000, by the
18 USFDA on grounds of being filthy and containing pesticides.

19 Under the WTO agreement, India had obligated itself to comply with the SPS provisions by the
20 end of 1997. In the food sector, this includes strengthening of the national food export control
21 system.

22

23 A study of quality control and monitoring practices in two of the commodity sectors in India
24 (fisheries and spices) found that there were serious problems of maintenance of hygiene and
25 quality standards and processes at the primary production or procurement level. For example, the
26 fishing boats did not have ice on their streams when they arrived at the pier. The appearance of
27 the boats was dirty and it did not seem possible under those conditions that they complied with
28 hygiene standards. When fish and shrimp were unloaded from the boats, they were dumped into
29 piles sometimes very carelessly and in an unorganized manner. There was no separation of fish
30 from the general walking areas and every one appeared to have free access to any place on the
31 pier or any pile of fish. On the other hand, the processing centers were excellent at maintaining
32 quality and hygiene standards and they had HACCP in place and in operation. But this may not
33 be the case with all the 400 processing facilities in India. Most of the quality and hygiene
34 problems at the primary produce level were due to lack of awareness and lack of infrastructure
35 like portable water and landing facilities. Similarly, in spice production and processing, the major
36 problems were in production which is carried out by small-scale farmers who lack knowledge of
37 quality and hygiene and do not have an incentive to maintain them. Here too, the processing

1 plants had all the quality systems in place, but the contamination takes place at the farmer and
2 the trader level (Scheuplein, 1999).

3
4 **Options.** At the international level, there is a need to make the WTO system more transparent.
5 The farmers' organizations should be allowed to participate, either through their governments or
6 directly, into the standard setting bodies like the CAC so that farmer concerns could be brought
7 into the body and its rules and recommendations.

8
9 Further, since domestic markets do not value quality, the farmer is not encouraged to maintain
10 high quality standards of the produce. Therefore, what is required is not end-product testing for
11 exports but monitoring of the entire commodity chain to maintain quality and hygiene standards. It
12 is here that the application of HACCP comes in as a process control concept which places the
13 burden of ensuring safety on the members of the food chain which include farmers, traders,
14 processors and distributors. There is a serious need to link farmers with processing and exporting
15 agencies and firms so that quality can be ensured right from the raw material production stage.
16 This can be achieved through appropriately designed arrangements like contract farming or the
17 procurement cooperative alignment with processing and marketing companies.

18 19 **3.2.5 Anti-dumping measures and AKST**

20 After the removal of all other non-tariff barriers under the WTO regime, the anti-dumping
21 measures are the most important non-tariff barriers as they are being used as a protectionist
22 measure with little connection with dumping or fair trade. The anti-dumping disputes (15.4 % of
23 total) were next only to import restrictions (on goods) related disputes (38.4% of total) brought to
24 the WTO during 1995-2003 (Rameshan, 2004). It is not the use of the anti-dumping measures but
25 their very existence that can have significant trade effects like collusive behavior among domestic
26 and foreign firms (Zanardi, 2004). This is already evident in the fact that in the recent past, there
27 has been a steady increase in the number of anti-dumping actions by both the developed and the
28 developing countries. The exporters in many developing countries find that, as their exports rise,
29 there are increasing pressures from developed country industries for the levy of anti-dumping
30 duties on the ground that goods are being dumped. Thus, anti-dumping measures might counter
31 balance the tariff reductions accomplished by various GATT rounds.

32
33 Anti-dumping measures are intended to prevent the import of products at prices lower than those
34 at which they are sold within the exporting (home) country markets. It is a type of penalty against
35 imports to protect the domestic industry. All members of the WTO are obliged to set up their own
36 anti-dumping authorities to prevent injury to domestic industry.

37

1 The WTO agreement on anti-dumping measures stipulates a rigorous framework for dealing with
2 the problem of dumping. The anti-dumping measures, as per the agreement, can be initiated only
3 when; a) an existence of dumping is identified; b) injury to industry is measured; and c) causal
4 link between dumping and injury to industry is established. All these steps require strong
5 technical and analytical support (Panchmukhi, 2001). Dumping is defined as the introduction of a
6 product of one country into the commerce of another country at less than the normal value of the
7 commodity (Gupta, 1996). The principal criterion for determining dumping is whether the price of
8 the product exported from one country to another is less than the comparable price in the
9 ordinary course of trade for the product, when destined for consumption in the exporting country.
10 In the absence of the domestic price, the highest comparable price for the like product for export
11 to any third country in the ordinary course of trade or the cost of production of the product in the
12 country of origin plus a reasonable addition of selling cost and profit are relied on. No matter
13 which standard is used, in each case, it is enjoined that due allowance shall be made for
14 differences in conditions and terms of sale, difference in taxation and other differences affecting
15 price comparability (Kaul, 1997).

16

17 The conditions for imposition of anti-dumping duties to offset or prevent dumping are:

- 18 1) The anti-dumping duty shall not be greater than the margin of dumping.
- 19 2) No anti-dumping duty shall be levied by reason of exemption from or refund of duties for
20 taxes borne by a product when destined for domestic consumption in the exporting
21 country.
- 22 3) No anti-dumping duty shall be levied unless it is determined that the effect of dumping is
23 such as to cause material injury to an established industry (Kaul, 1997).

24

25 Anti-dumping duties can be of several types i.e., ad valorem duty, specific duty and dumping
26 margin duty. Besides anti-dumping duty, the other measures against dumping can be provisional
27 measures or duties, price undertakings and voluntary export restraints. Provisional measures are
28 used to prevent injury being caused during the anti-dumping investigation and can be in the form
29 of provisional duty, security deposit or withholding of appraisement. These measures are
30 normally limited to four months and expire with the conclusion of the proceedings. Provisional
31 duties are refunded if no evidence of dumping and injury is found and the difference is
32 reimbursed if the final duty is less than the provisional duty. Price and voluntary export restraint
33 undertakings are voluntary undertakings given by any exporter to the effect that the exporter
34 agrees to increase the prices or to cease/reduce exports to the area in question at dumped prices
35 in order to satisfy the authorities that the injurious effect of dumping has been eliminated (Gupta,
36 1996). When petitions result in voluntary export restraints, exporters are allocated with export
37 licenses based on firms' foreign market shares in the past. Thus, forward looking exporters have

1 an incentive to enlarge their market shares by dumping more at present and thus securing larger
2 profits under the export restraint (Zanardi, 2004).

3
4 Until recently, most intensive use of anti-dumping actions has been made by the US, Canada, the
5 EU and Australia in that order. Canada was the first country to adopt an anti-dumping legislation
6 in 1904 followed by Australia in 1906 and several others by 1920. After the passing of the anti-
7 dumping code during the Tokyo round of GATT in the 1970s, many developing countries also
8 started passing anti-dumping legislation with India doing it in 1985 (Zanardi, 2004). By the end of
9 June 1997, 76 members (with EU countries counted as one) had submitted notification of their
10 anti-dumping legislation or regulations to the WTO's committee on anti-dumping practices and by
11 the end of 2001, 94 countries (with EU countries counted individually) had their anti-dumping laws
12 in place. By the end of 1996, the WTO member countries reported 900 anti-dumping measures,
13 including price undertakings, being in force which rose to 1119 by the end of 2000. The major
14 sectors affected by these measures were base metals, mostly steel, chemicals, plastics, textiles,
15 machinery and equipment and agriculture and food in that order (Ghate, 1998; Zanardi, 2004)).
16 The 'Big Four' i.e. the US, the EU, Canada and Australia still account for more than 40% of all
17 anti-dumping investigations (Bhattacharyya and Gupta, 2001).

18
19 By 2001, more than 90% of world wide imports were potentially subject to anti-dumping actions
20 compared with only 71% in 1990 (Zanardi, 2004). And, the developing countries are the major
21 targets of anti-dumping actions. They faced 38% all cases during 1990-94 which rose to 42%
22 during 1995-99 (Bhattacharyya and Gupta, 2001). On the other hand, Argentina, Brazil, Mexico,
23 India and South Africa emerged as major users of anti-dumping actions accounting for 1/4th of all
24 anti-dumping investigations since 1995 (Bhattacharyya and Gupta, 2001). The WTO Anti-
25 Dumping Measures agreement excludes the use of AD in a retaliatory fashion in line with the
26 non-discriminatory principle of the WTO (Zanardi, 2004).

27
28 During 1980-2001, 4597 anti-dumping investigations were initiated and the largest four users
29 (Australia, Canada, EU and the USA) each had a double digit share and altogether filed 64% of
30 all anti-dumping petitions. But, in more recent times (1995-2001), only the seven largest uses
31 together reach a share of more than 64% with new ones being Argentina, India and South Africa
32 who have even larger shares than Australia and Canada. India initiated a total of 192 anti-
33 dumping investigations during 1980-2001 with most being after 1996 (Zanardi, 2004). India has
34 been one of the major users as well as victims of the anti-dumping measures. India initiated 140
35 anti-dumping cases during 1995-1999 compared with only 15 during 1991-94 and 45 during
36 1993-1997 with definitive duties in 11 cases (Panagariya, 1999) and it was the highest among the
37 developing countries, accounting for 15% of all cases in the developing world. India imposed its

1 first ever provisional anti-dumping duty in January, 1993. The index of such anti-dumping
2 initiations was 1875 per dollar of imports for India compared with only 100 for the USA.

3
4 India also faced very costly anti-dumping actions for its exports: 779 per dollar of exports in terms
5 of index, compared with only 100 for the USA (Mattoo and Subramanian, 2000). In 1998 alone,
6 India faced one case of anti-dumping for every \$2.74 billion of exports as against only 15 such
7 cases faced by the US for every \$45.46 billion of exports. India was next only to Ukraine in this
8 regard. In fact, more than 15% of all final measures imposed under anti-dumping investigations
9 were aimed at India (Bhattacharyya and Gupta, 2001).

10
11 Over the period 1980-2001, 113 countries were targets of anti-dumping investigations and during
12 the recent period of 1995-2001 alone, 93 countries faced anti-dumping investigations with
13 prominent ones being from Asia i.e. China, South Korea, Japan and Thailand which together
14 accounted for 30% of all cases. In fact, China has faced about 15% of all (2416) anti-dumping
15 cases filed by the WTO members up to the end of 2003. Due to this, China has recently set up an
16 early warning system on 189 goods of export importance mainly including textiles, home
17 appliances, steel and furniture which account for 60% of China's exports to the USA (Joseph,
18 2004). India's share in all anti-dumping actions suffered went up from 0.9% in the 1980s (1981-
19 87) to 3.72% by the late 1990s (1995-2001) (Zanardi, 2004). Also, it is increasingly the
20 developing world countries which are targeting more of other developing world countries (50%
21 cases) besides the developed countries targeting developing countries. But, most of the cases in
22 Japan, South Korea and the EU have been settled with price undertakings as the Japanese avoid
23 courts and litigation by tradition. On the other hand, India had all its anti-dumping investigations
24 settled through anti-dumping duties only (Zanardi, 2004).

25
26 The USA imposed anti-dumping duty on Indian preserved mushrooms along with those from
27 China and Indonesia in 1999. The dumping margin calculated for India was the highest (243%),
28 followed by China (198%) and Indonesia (22%). The USA imposed company specific anti-
29 dumping duties on Indian firms which ranged from 7-243% though the effective rates were
30 ranging from 7% to 15% as other firms were not exporting any more (The Economic Times,
31 March 1, 1999). The EU investigated 28 exporters from India, the highest number followed by
32 China (24) and South Korea (20) during 1998-2002 mainly in iron and steel, chemicals and
33 textiles. On the other hand, the EU suffered most from USA and India in 2002 with 25% of the
34 cases each by the two countries (Silberston, 2003).

35
36 There is also significant evidence of retaliation in anti-dumping actions. Twelve countries
37 simultaneously targeted to protect the same industry group wherein same product was subject to

1 anti-dumping duty both at home and abroad. It is difficult to accept the fact that an industry that is
2 injured by imports from a country can be causing injury to the very same industry in another
3 country (Bhatt, 2003).

4
5 *Decisions of the WTO panels on anti-dumping measures.*

6 The working of the WTO panels on anti- dumping so far has shown that it is able to build
7 confidence in the dispute settlement mechanism of the body. This is evident in the case of US
8 Anti-Dumping Act of 1916 where the WTO panel and the Appellate Body have unequivocally held
9 that the US Act, which provides for specific action against dumping in the form of civil and
10 criminal proceedings and penalties, is inconsistent with the WTO agreement on anti-dumping
11 (Satapathy, 2000a). Similarly, the WTO panel ruling on India's complaint against anti-dumping
12 measures by the EC on imports of bed linen from India, in favor of India, suggests that WTO
13 panels can not be manipulated. In particular, the measures of anti-dumping by the EU, were
14 rejected. The EU is one of the four major traditional users of these measures along with the US,
15 Canada and Australia and has a long experience and administrative and legal set up. Secondly,
16 the panel has ruled against the EU practice of zeroing negative price differences in the calculation
17 of dumping margins. This finding of the panel against the zeroing practice would now force the
18 prevailing practice in some of the developed countries to change. This will mean that in many
19 cases, the dumping margins may disappear or come down below the '*de minimis*' level for the
20 developing country exporters, requiring no anti-dumping duties (Satapathy, 2000b).

21
22 Further, the EU did not even collect data for examining the effect of all economic factors on an
23 industry which led the WTO panel to reject the EU's claim on injury to the industry because of
24 dumping of imports. This means that in all the countries, much more economic analysis to
25 determine injury to industry and to attribute it to dumping will be required. The panel even
26 questioned the sample used for determining injury for the domestic producers as the EU found
27 domestic industry to consist of 35 producers but used data on other and lesser number (17) of
28 producers. The panel also argued that before imposing anti-dumping duties, possibilities of
29 constructive remedies should be explored by the developed countries. The EU had rejected
30 India's request to offer price undertakings and by doing so, EU had failed in its obligation to
31 explore constructive remedies to the problem of dumping as provided in the Agreement on Anti-
32 Dumping Measures (Satapathy, 2000b).

33
34 Anti-dumping system has been able to sustain and grow in practice due to public perception of
35 'dumping' which is different from the rules and regulations and its relevance as a safety valve,
36 political expediency due to impact of liberalization and globalization, lobbying by pressure groups
37 and differences in competition standards cross nations (Tharakan, 1999). Anti-dumping actions

1 have implications for foreign investment flows. There seems to be a coincidence between anti-
2 dumping cases and inward investment. The evidence from the EU and the US shows that anti-
3 dumping actions have substantially increased the incidence of manufacturing investment by
4 Japanese firms in these regions. What it means is that imports are being replaced by local
5 production by foreign firms which can still practice price discrimination or sales below full
6 production cost. But, at the same time, anti-dumping actions lead to large welfare losses. Anti-
7 dumping duties can also have negative impact on export competitiveness of an industry if duties
8 are imposed on products that go as inputs into that industry (Bhat, 2003).

9
10 There are many problematic aspects of the Agreement. The definition of dumping favors the party
11 imposing anti-dumping duties. Dumping is considered to exist if the export price of a product is
12 less than the comparable price of the product or like product in the domestic market in the
13 ordinary course of trade. However, when the average export and domestic prices of a product are
14 calculated, domestic sales prices below total cost are considered beyond the ordinary course of
15 trade and therefore, excluded. But, all export prices are included. This, artificially, raises the
16 domestic price. Also, if no home market prices can be found, the sales price in a third country –
17 the so-called surrogate country – can be used for comparison. Since, different countries have
18 different levels of economic development and comparative advantage in different sectors, the
19 arbitrary choice of a surrogate country may easily lead to finding of dumping. For example, while
20 investigating dumping by the Chinese firms, the US authorities often use, as ‘surrogate’ country,
21 market economies with higher cost of labor and raw material or countries where economic reform
22 is proceeding more slowly and production in many sectors is less efficient than in China. This will
23 naturally lead to the non-market economy being considered to be dumping. This practice has
24 been now done away with by the EU in case of Russia but still prevails for other so called non-
25 market economies and even Russia in non-EU markets (Silberston, 2003). Even use of
26 constructed value price in the absence of availability of home market or third country prices is
27 prone to inherent subjectivity as the costs which go into constructed value price vary greatly
28 among countries and companies. The concept of injury is also problematic as if a market in an
29 importing country is expanding in which domestic industry is also expanding but slower than the
30 imported products which are taking a larger share of the market, can it be said that the domestic
31 industry has been injured because it is expanding slower than imports? Further, the presence of
32 dumping may have nothing to do with injury to the injury which may be the result of other local
33 and international factors happening at the same time. Therefore, it is very difficult to establish a
34 strong link between dumping and injury (Silberston, 2003).

35
36 Even selling below total cost is a normal business practice in some situations. For example, a firm
37 may have to sell below total cost in order to attract skeptical customers or to meet existing

1 competition in a foreign market, without any intention to dominate the market, especially if the
2 product is new and un-established. It is unreasonable to subject such practices to anti-dumping
3 investigations. Further, the anti-dumping laws are also country specific instead of being firm
4 specific as the country does not really represent costs of particular firm and all firms from a
5 country should not be targeted. Another problem with the practice of these laws is that though the
6 agreement recommends 'lesser duty' than the margin of dumping if that suffices to prevent injury,
7 but many developed countries do not follow it and impose duty equal to margin of dumping as
8 there is no obligation under the agreement which only refers to the desirability of the practice
9 (Reich, 2003). Further, many firms and countries resort to back-to-back anti-dumping petitions in
10 order to benefit from trade effects of anti-dumping litigation which discourages imports in their
11 markets (Zanardi, 2004).

12

13 Besides, the use of anti-dumping duties to protect domestic industry from imports may be
14 misplaced if the difficulties of domestic producers result from their own inefficiency. In this
15 situation, the anti-dumping duties tend to penalize the more efficient foreign producers. Also,
16 because of the difficulties in finding out the origin of a product due to global sourcing, it is
17 problematic to identify the agency responsible for dumping. The anti-dumping agreement also
18 does not define the concept of export price and the globalization of production further leads to
19 difficulties in determining export price as products are the result of global sourcing. There are even
20 problems with defining domestic industry (Didier, 2001).

21

22 Then, there is also an overlap and a contradiction between anti-dumping laws and the
23 competition policy. Since anti-dumping actions aim at reducing anti-competition practices, they
24 are a part of the competition policy. But, sometimes actions like price undertakings are anti-
25 competition and in conflict with the competition policy of WTO (Bhattacharyya and Gupta, 2001).
26 Some firms may also resort to anti-dumping in order to foster collusive agreements
27 between/among domestic or foreign firms as this action will give relief from foreign competition or
28 a domestic firm will use this threat to negotiate a collusive agreement with a foreign firm. This
29 kind of practice was found in the USA (Bhattacharyya and Gupta, 2001).

30

31 **3.2.6 Options**

32 The above discussion shows that despite the WTO agreement on anti-dumping measures, there
33 will be widespread use of these measures against developing country exports as well as dumping
34 into these countries. Anti-dumping is also seen as a necessary valve in the presence of trade
35 liberalization and globalization to protect domestic firms from foreign competition. There is a need
36 to introduce competition considerations, end practices of cumulation of market shares in injury
37 determination (except in cases where there is evidence of collusion) and introduce some form of

1 counterfactual analysis in measuring injury margins (Tharakan, 1999). Anti-dumping duty should
2 be imposed only if it is established that there was a predatory intent on the part of the exporting
3 country. If the market is already rapidly declining, dumping by any exporter can be ignored
4 (Silberston, 2003).

6 **3.2.7 Commodity Prices**

7 Prices of primary commodities or commodities like coffee, tea, sugar, cotton, etc., in international
8 trade are subject to two kinds of problems. The first is that there are often substantial, even
9 violent short-term price fluctuations. Just a 10 to 15% swing in production can lead to major price
10 changes. The second problem is that there is a tendency for a long-term or secular decline in the
11 terms of trade for commodities.

12
13 These price fluctuations and secular decline in terms of trade have substantial effects on the
14 producers of these commodities. The producers in developing countries are often small-scale
15 producers, dependent on income from the commodity for their livelihoods. A sharp fall in price
16 means a substantial fall in income. Income may fall below not only what the producers are
17 normally accustomed to but also below the minimum required to pay debts acquired in the course
18 of production. This is the micro-economic effect of price falls in commodities.

19
20 The market for commodities is again most often dominated by a few large buyers. It is a classic
21 monopsonistic position with millions of small sellers and a handful of big buyers. The market for
22 coffee, for instance, is dominated by a few big buyers like Nescafe and Volcafe, while there are
23 millions of producers and sellers of coffee.

24
25 The problem of many small producers is compounded by the entry of new producers into the
26 market. For instance, in the market-based reform in Vietnam, large numbers of farmers took to
27 coffee production as a cash crop. These new producers may be willing to accept a lower net
28 income, one which is an improvement for them but lower than what traditional producers are used
29 to. In the manner that sections of manufacturing have relocated to areas of lower wage costs,
30 sections of commodity production can also relocate to areas where small producers are willing to
31 settle for less than what traditional producers earned. This type of competition among small
32 producers in developing countries is a feature of current commodity production.

33
34 While the above analysis puts competition among producers as a key factor in low and fluctuating
35 prices for commodities, another analysis points to the non-cognizance of environmental costs as
36 leading to low prices for commodities (Dasgupta and Maler, 1990). When the social costs of

1 production are higher than private costs, there is a subsidy on the basis of non-valuation of
2 environmental resources, which are production resources for the small producers.

3

4 More recently, yet another factor, that of competition between developed and developing
5 countries, has entered the picture in leading to low prices of some commodities. This is the case
6 of those commodities, like cotton and sugar, which can be produced in both tropical and in
7 temperate or semi-temperate conditions. Take the case of sugar, which can be produced both
8 from tropical cane and temperate beet. In the EU sugar producers are paid twice what they would
9 get in the international market. At the same time, EU also export about 5 mts of sugar at the lower
10 world price, thus “undermining further the price received by farmers in developing countries”
11 (Robbins, 2003). But there are still many commodities, like coffee, tea or bananas, which are not
12 producible in OECD countries and are thus not affected by subsidies and protection by OECD
13 countries.

14

15 While commodities are largely produced in a competitive environment, the markets for
16 manufactures are much more monopolistic, leading to a secular decline in terms of trade for
17 commodities (Singer, 1950). Productivity increases are passed on to consumers and buyers as
18 prices fall. But in the case of manufactures, the monopolistic market position of producers
19 enables them to keep the benefits of technological advances that lower costs of production. This
20 analysis leads to the conclusion that the only development path for developing countries is to
21 diversify away from commodity production into manufacture; something that many Asian
22 countries have successfully accomplished.

23

24 Along with providing some adequate return to labor in commodity production, there is also the
25 problem of enabling transitions in commodity production. If incomes are assured then will there
26 be a shift from high-cost to low-cost producers? This is the positive function of the competitive
27 market mechanism. The market by itself, however, brings about this transition in an entirely
28 ruthless manner, leading to the destitution of the displaced producers. To bring about an effective
29 transition commodity interventions have to meet two objectives: providing a reasonable income to
30 the producers and enabling an orderly transition from high cost to lower cost producers.

31

32 There are two types of interventions in commodity markets: (1) price stabilization, with buffer
33 stocks; and (2) output regulation, with quotas and restrictions. The second, however, requires a
34 few producers or a few organized groups of producers, to organize a cartel. This is what OPEC
35 has done successfully to control crude oil production. Prices are then allowed to take their own
36 levels.

37

1 In the Bretton Woods Conference, where the IMF and World Bank were born, Keynes proposed a
2 commodity board which would operate buffer stocks. At each point of time, a base price would be
3 set and fluctuations allowed of 10% on either side of the base price. If, however, stocks increased
4 at the end of the year, then the base price would be marked down by 5% and vice versa for
5 decreases in stocks. The annual reduction of prices would have the effect of enabling lower cost
6 producers to increase their share of production, while higher cost producers would leave the
7 sector. But unlike the violent adjustments of the market system this adjustment would be brought
8 about in a gradual and thus less painful manner. There could be stability, but not stagnation, as
9 producers enter or leave the market.

10
11 The US was opposed to such a scheme that would stabilize commodity prices and it was not
12 taken up after Bretton Woods. But some commodity boards did come up in the post-Second War
13 period. Among these commodity boards only the coffee board had what is known as an economic
14 clause, meaning it would undertake market stabilization activities. The others confined
15 themselves to trying to set export quotas.

16
17 The major problem with export quotas is that they tend to freeze production among existing
18 producing. What about new countries that wish to enter? A big factor in the collapse of the
19 International Coffee Agreement (ICA) was the spread of production outside the countries with
20 quotas. Indigenous peoples in upland areas (e.g. Vietnam or India) have often taken to coffee
21 production as a substitute for forms of swidden, or introduced coffee into the swidden mix. All this
22 developed production centers outside of the traditional coffee growing areas. It is not possible to
23 manage these changes in the location of production through export quotas.

24
25 In the 1970s there was a series of UNCTAD-inspired commodity agreements. But the experience
26 of these commodity boards has not been encouraging. In price determination they played a
27 positive role, in that coffee buyers purchased coffee from a handful of boards rather than large
28 numbers of small operators. But the quotas were used, particularly in the African countries, to
29 favor those ethnic groups from which the ruling sections came (Gibbon and Ponte, 2005). In
30 years of high prices paid to producers were kept low, so that income was transferred from
31 farmers to the board. In years of low prices the price stabilization efforts were swamped by
32 exchange rate fluctuations. Large resource transfers were needed in those years, well beyond the
33 capacity of the governments concerned.

34
35 The commodity agreements were discontinued because the main consuming countries withdrew
36 financial support. In 1989 the economic clause in the coffee agreement was suspended and it
37 was not renewed in 1994. What this meant was the removal of the national coffee boards from

1 the bargaining and, therefore, from the price equation and its substitution by a buyer-driven
2 commodity chain (Gibbon and Ponte, 2005).

3

4 With the rise of the Washington Consensus there has been a shift of emphasis. In the first place
5 there is an emphasis on respecting “market fundamentals”, rather than dealing with market
6 failure. Second and perhaps following from the first, the search is not for schemes to stabilize
7 prices, not to reduce volatility, but to reduce uncertainty with regard to volatility. Third, the attempt
8 is to develop market-based instruments, futures and insurance systems to help producers deal
9 with price risk. It is expected that the development of such market-based systems will allow for
10 announcement of harvest prices, which would enable producers to plan their investments.

11

12 The proposed system is an elaborate market-based system of futures swaps, options and
13 derivatives. These have worked in the US and Europe, where, for instance, livestock raising is
14 done in large units. But even then it has been found that less than 10 per cent of OECD
15 producers use these instruments. Why is the proportion so low? It is possibly due (ITF, 1999) to
16 the fact that the producers actually depend on the high level of government subsidies, amounting
17 to \$19,000 per producer per annum. On top of that, they rely on tariff and non-tariff barriers to
18 shield them from foreign competition. Further, the incomes of farm families are now mainly from
19 non-farm sources. Finally, up to 40% of commodity production is done on contract basis with the
20 large buyers, rather than with any price hedging systems (Economic Times, Delhi, 6 Feb 2006).

21

22 It is these measures, rather than the elaborate systems of market-based instruments that provide
23 income security for farm households. These futures instruments are actually used by processing
24 and marketing companies, which buy from producers and in turn pass on some of the benefits to
25 producers. Finally all these market-based schemes link up to commodity markets in Chicago,
26 New York, London and other financial centers. New large-scale commodity markets are coming
27 up in China and India, but they are still at an early stage. In any case, they cannot substitute for
28 price stabilization measures.

29

30 Among developing countries, Mexico has tried to implement market-based insurance and futures
31 schemes. India is in the process of developing the secondary markets for commodities, which
32 already has a larger turn-over than the Mumbai stock market. The Mexican Agricultural Products
33 Options Program (APOP) has large lots in which operations can be conducted. Corn farmers,
34 who have been devastated by NAFTA-induced competition from subsidized US corn and are
35 typically small farmers, operating less than one hectare of land, have a very low participation in
36 the APOP price insurance schemes. There is more participation in wheat and cotton, where

1 production units are larger (ITF, 1999). The Mexican experience is certainly not very encouraging
2 about the possibility of using such market-based insurance and futures schemes.

3

4 In trying to extend price insurance schemes to developing there is thus one critical problem of
5 small size of lots in which production is undertaken. Unless farmers join together in groups it will
6 be impossible to participate in such insurance schemes. Collective action problems come in the
7 way of such participation. But, it is important to overcome such collective action problems – in the
8 increasingly buyer-driven commodity chains, small producers need to combine in order to
9 strengthen their bargaining position.

10

11 Countries like China or India, with large volumes of commodities traded on the market, could
12 possibly set up futures markets and price insurance schemes. But in smaller countries there
13 would not be scale for such institutions. In this there is a possible role for regional institutions. The
14 commodity exchanges in India could serve all of South Asia. But then profits from the trade would
15 also accrue to Indian institutions.

16

17 Finally there is the need to compare price insurance mechanisms with price stabilization
18 measures. The costs and benefits of the two would need to be compared. A crucial factor in the
19 comparison is that while price stabilization would benefit all small producers, price insurance
20 schemes would tend to exclude small producers from their ambit. If it is important not to exclude
21 the poorest and smallest producers from the likely benefits, then price stabilization would certainly
22 be superior to price insurance.

23

24 In insurance schemes the cost would be directly borne by participating producers. This would be
25 direct deduction from their incomes, to be passed on to those, generally far richer than
26 themselves, who would profit from their ability to take risks. On the other hand in price
27 stabilization measures the costs would be borne, if done nationally, by tax-payers. If done
28 internationally, the costs could even be borne, as Keynes had proposed, by the countries in
29 surplus or rich countries. Given that the countries most dependent on commodities' export are
30 among the poorest, there is a strong case for internationally-funded action. Should this burden be
31 borne by tax-payers in the contributing countries? Or, by consumers of the commodities? A tax
32 on, for instance, consumption of coffee could be used to fund a buffer stock scheme for coffee. If
33 taxes are to fund a buffer scheme for a commodity, it would certainly be appropriate that the costs
34 be borne by those who consume that commodity. This would further directly relate consumers
35 with producers, strengthening the moral connection between the two.

36

1 What a buffer stock system should not do is to allocate quotas, whether between countries or
2 within countries. There would inevitably be disputes about market shares. And, how would new
3 countries be able to enter the market? The former Director-General of UNCTAD proposed export
4 quotas, in which case, "... within each country, means would have to be found for distributing that
5 country's quota among its domestic producers..." (Corea, 1992). Experience has shown that this
6 increases the power of those who take these decisions, power which can be used to garner a
7 portion of the income from the producers and also to favor one group or community against
8 another. It is better to leave such decisions to individual producers operating in the market. As
9 Keynes's scheme proposed if, when demand is less than supply and stocks pile up, there is a
10 step-by-step reduction in prices, then the higher cost producers are likely to exit from the field.
11 Such a process would involve the market mechanism in fostering competition and thus efficient,
12 low-cost production, something administrative allocations are unlikely to achieve. While reducing
13 the excesses of competition, it is also necessary to avoid stagnation.

14

15 Allied to a buffer stock operation, there is need for what the Committee of Eminent Persons
16 (UNCTAD, 2003) proposed – action to develop other uses of the commodities and to support
17 producers to move up the value chain. Developing new uses of traditional commodities is one
18 way to expand the market for that commodity. Cassava producers are working to spread the use
19 of cassava not just for animal feed but as the raw material for a food additive, monosodium
20 glutamate, which is very popular in East and South-east Asia, though there are doubts on
21 whether this is a good substance or not. Lac which is traditionally used as a lubricant is being
22 replaced by artificial substances for this use. But a new food use has developed for lac – coating
23 fruits. This coating both protects the fruit from insect attacks, increasing its shelf life and also
24 makes it attractive to look at.

25

26 For instance some vegetable oils can also be used as diesel substitutes. The use of palm oil has
27 been developed for this purpose. The Malaysian government taxes palm oil exports in years of
28 good prices. In years of low prices, then the money so collected is used to subsidize the use of
29 palm oil as diesel substitute, thus increasing demand for palm oil when prices are low. Finding
30 new uses for commodities would help to increase demand for them. Other vegetable oils could
31 also have similar uses.

32

33 The other measure recommended by the committee is for producing countries to move up the
34 value chain. But the movement up the value chain is hindered by the strong barriers the
35 developed countries have adopted in the form of escalating tariffs. This tariff issue needs to be
36 resolved first. But after that there will still remain the currently inadequate capacity of many LDCs
37 to undertake these movements into processing on their own.

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Another form of movement up the value chain is not into processing, but into specialized products; in other words to switch from generalized commodities to specialized products. “Shade grown coffee” which commands a price premium as being environmentally friendly is one such high value product. Better qualities of *robusta* coffee also command higher prices and have a more stable market. Some processors are working with Central American coffee growers to enable them to switch to higher-quality and higher-value products. To what extent the producers get the benefit of higher quality depends on the manner of their integration into the supply chain, something which we will discuss later on. But the very fact of producing a higher value product, something that cannot be easily done by other producers, is likely to increase the bargaining power of the producers.

Existing WTO rules do not rule out the possibility of international supply side management, with coordinated action by producers and producing countries. The EU’s Agreement on Dairy Products was part of the WTO system; it set minimum export prices for milk powder, milk fat and cheese. When it was terminated, the reason was not that it contravened WTO rules but that its members saw no further need for it.

In the recent steel crisis in the USA and EU, for instance, the WTO Director General, Supachi Panitchpakdi, proposed just such a scheme to reduce production, “The long-term solution to the problem that has arisen can be found only through the adoption by producing countries of an agreement providing staged reduction in production. Such an agreement could be negotiated under the umbrella of the WTO and supported by the establishment of a World Trust Fund to provide adjustment assistance to industries which would be required to reduce production and compensate workers who lose their jobs,” (Robbins, 2003).

Supply side management with the objective of obtaining remunerative prices is explicitly allowed by GATT (Chapter on Trade and Development, Part IV, Article XXXVI), “Given the continued dependence of many developed countries on the export of a limited range of primary products, there is need wherever appropriate, to devise measures designed to stabilize and improve conditions of world markets in these products including, in particular, measures designed to attain stable, equitable and remunerative prices thus permitting an expansion of world trade and steady growth of real export earnings of these countries” (Robbins, 2003).

It is a seemingly inevitable feature of such commercial crop intensification that it leads to a specialization in production and thus reduces the range of local production. In the Himalaya-

1 Hindukush region it is reported that families that used to produce and consume over 20 varieties
2 of food items; consequent upon commercialization they now consume only 5 (Nagpal, 1999).

3

4 Such commercialization of products has often, even usually, been accompanied by monoculture
5 of the products. Tea, rubber, potatoes and a host of other upland crops are often grown in
6 plantation monocultures. But the traditional upland cultivation system, both of swidden agriculture
7 and the home garden, is based on multi-species, multi-storey cultivation. Dedicated monocultures
8 would destroy an important part of the value of the uplands, both to the mountain communities
9 themselves and to the world at large, as biodiversity is an important global public good produced
10 in the uplands.

11

12 Work done at a number of upland research institutes, such as the Institute of Botany and the
13 Institute of Ecology both at Yunnan (Xie Jiwu, 1993), has developed models of human-made
14 communities of trees and vegetation that could mimic the diversity of the home gardens.

15 Choosing the combination of trees and crops, with an eye both to their commercial possibilities
16 and to their use value for the farmers, could yield an overall value that is higher than that of single
17 stand plantations.

18

19 New developments in the market also promote such diverse stands even with commercialization.
20 For instance, there is now a growing market for 'shade grown coffee' as against the traditional
21 'sun coffee', which involved the cutting of huge areas of forests to turn them into coffee
22 plantations. Similarly, in the Himalayan uplands too different tree and annual crops and grass are
23 being simultaneously cultivated in farmers' plots. In Meghalaya, farmers plant bay leaf trees and
24 broom grass in the same plots. In other areas large cardamom is grown in the forest. In Kunming
25 there are experiments to grow vanilla, a high value aromatic crop, in the natural shade of forests,
26 rather than in greenhouses, as is the currently done in the Caribbean islands. Coffee plantations
27 now contain pepper vines, while cashews are combined with pineapple, other fruits and turmeric.

28

29 What this shows is that commercialization and intensification of production need not necessarily
30 lead to monoculture plantations. Under what conditions will one or the other occur? This needs
31 further investigation and analysis. But a few preliminary points can be made. Where there is a
32 known synergy between different components of the agro ecosystem, for instance bay leaf trees
33 and hill broom grass and both or all components have commercial value, then farmers are likely
34 to take up the simultaneous cultivation of more than one plant/tree.

35

36 Further, where the farmers undertaking the commercial production are locally resident farmers
37 and not distant corporations, then the farmers are also likely to respond to the use values of other

1 components of the agro ecosystem that do not have commercial value, but can be of various
2 uses to the farmers. On the other hand, distant corporations, concerned with their commercial
3 profits will see these other plants or trees as weeds and seek the single minded maximization of
4 production of the commercial crop in which they are interested. While farmers would have a multi-
5 valued function, including even use values in their assessment, corporations have a single-valued
6 function, based on the maximization of the commercial income from what they sell.

7

8 The introduction of diversity into the shade serves a very important economic function – that of
9 protecting against the risk inherent in commercial systems of production. In the mid-1990s prices
10 of tobacco collapsed and in the early 2000s it is coffee prices that have collapsed. What this
11 shows is that monoculture commercialization carries serious risks. Particularly where the crops
12 require large external inputs, as is the case with tobacco compared to coffee, there is a danger of
13 falling into serious debt when prices collapse. A mix of commercial crops needs to be promoted
14 so that farmers are protected against excessive risks in any one market.

15

16 At the same time the limits of such self-insurance, as it were, should be noted: it is costly. It is
17 estimated that the loss of income due to choosing a mixed cropping pattern may be as much as
18 10 to 15% in India (Kabeer, 2005). This probably holds for crops between which there is no
19 synergy. But for insurance, a better method is to pool risks, something that requires well
20 developed insurance and financial systems. This is something that countries like China or India,
21 with large commodity markets might be and are able to carry out. But for smaller countries, a
22 regional approach might be needed. Of course, there will be issues of power and domination
23 within such regional arrangements, issues that are probably better negotiated in regional forums,
24 rather than on a one-to-one basis. And, as the volume of production in a country grows, it might
25 set up its own forward trading and insurance arrangements.

26

27 Even these market-based instruments for dealing with fluctuations in commodity prices have their
28 limits. They need to be well-funded. More important there is an important contradiction – if they
29 work, the resultant subsidies may not bring about the needed changes in the structure of
30 production, in particular the reduction in output of those products that are over-supplied, or, if they
31 do bring about such a change, there is an enormous social cost that accompanies the change.

32 The market method of bringing about a change in production is through the destruction of
33 livelihoods of those in such sectors. The numerous suicides of farmers in different parts of India
34 are testimony to the social violence of pure market-based transformations. The challenge is to
35 fashion ways of bringing about change in structures of production that do not carry such social
36 violence. The Group of Eminent Persons (UNCTAD, 2003) proposed the formation of a fund to

1 promote diversification of production by commodity producers and also the search for and
2 promotion of new uses of products.

3

4 **3.3 Trade Agreements, Intellectual Property Rights and AKST**

5 IP (intellectual property) is driven by technology and business tactics. Intellectual property rights
6 (IPRs) are not natural rights but rather privileges granted to inventors to reward them for
7 inventions. There are many types of IPRs like patents, trademarks, plant breeders' rights and
8 copyrights. Patents in agriculture are important for promoting agricultural research and
9 development (Alam, 2004). This conferment of the privilege of monopoly is supposed to be an
10 incentive for innovation and to enable recovery of cost. Any IPRs system has to balance the
11 privilege given to inventors and corporations owning the IPRs with the public interest. The public
12 interest includes consumer welfare, the right of other producers to use technology, the right to
13 develop, sustainability and environmental protection.

14

15 **3.3.1 The TRIPS agreement and other IPR regimes**

16 *WTO Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS).*

17 The Trade-Related Aspects of Intellectual Property Rights (TRIPS) was established as part of the
18 WTO in 1995. The TRIPS agreement has resulted in a very significant shift in the balance in the
19 IPRs regime away from the public interest towards the monopolistic privileges of IPRs holders.
20 Since TRIPS is a legally binding international framework enforceable in the WTO through the
21 threat of trade sanctions, it has been able to effectively disseminate a model of IPRs regime
22 throughout the world to its over 130 member states. TRIPS has therefore instituted a basically
23 “one-size-fits-all” system of IPRs, where similar standards are set for countries of differing levels
24 of development. It is in the developing countries where the unsuitability and effects of the
25 inappropriate provisions are most adversely and acutely felt.

26

27 Before TRIPS, where patent law existed, most countries provided for “process” patents but not
28 product patents. So different people could use different processes to produce the same product
29 and that allows many products to enter the market and consumers can have competitively priced
30 products. Research and innovation was also encouraged and a good example was
31 pharmaceutical products.

32

33 Most developing countries, before TRIPS, did not allow patents on food and medicines even if
34 they had patent laws in operation. Patents on biological resources were also not allowed in
35 almost all countries. Countries were free to choose the scope of patents, the term of patent
36 protection (usually from 5 to 15 years depending on the national laws) and other safeguards to
37 meet their socioeconomic objectives.

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Developed countries in their developing stages did not allow patenting and other IPRs, or had very narrow scope of IP protection. Many of them also discriminated between nationals and foreigners, favoring the former. This was to promote domestic research, innovation and creativity. For example, Switzerland only allowed patents on pharmaceuticals and agricultural chemicals in the 1970s. Having reached industrial status, these countries then sought to have high IPR standards around the world to protect the technological advantage and market dominance of their major industries especially those in the pharmaceutical, agriculture, biotechnology and information technology sectors.

TRIPS sets mandatory “minimum standards” but these are based on standards of developed countries in the late 1980s to early 1990s when TRIPS was negotiated. Therefore the standards are actually very high and have serious adverse impacts on the development prospects of developing countries. Article 27.2 provides that an “invention” can be excluded from patentability, if it is necessary to protect *ordre public* or morality and the grounds include to protect human, animal or plant life or health; and to avoid serious prejudice to the environment.

Thus inventions can be excluded from patentability on grounds contained in national patent laws. The grounds for excluding patents are not exhaustive in TRIPS, so countries can decide what those grounds are, that are in line with the protection of *ordre public* and morality. There are also other provisions that give a WTO member flexibilities and safeguards at the national implementation level. It is therefore important to understand and interpret TRIPS in a proper way.

Under TRIPS Article 27.3(b), a WTO Member has to allow for the patenting of the following: non-biological and microbiological processes for production of plants and animals; and “microorganisms”. With TRIPS, for the first time there is an international obligation to patent microorganisms. But many countries interpret this to exclude “naturally-occurring microorganisms” as these are discoveries. Gene sequences and other parts of microorganisms are not specifically mentioned and many countries exclude these in their national laws, too.

A WTO Member may exclude the following from patentability: essentially biological processes for production of plants or animals; and diagnostic, therapeutic and surgical methods for treatment of humans or animals. IP experts and scientists have observed that it is illogical to exclude patents on biological processes but mandate patents on microbiological processes. This was a concession to the biotechnology industry that was already bioprospecting and commercializing microorganisms and TRIPS is openly acknowledged today as the result of successful industry lobby.

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The criteria for patentability should also be carefully understood and applied. Patent principles and law were designed for mechanical inventions. Applying patent law to biological resources raises ethical, religious and socioeconomic issues. The patenting of gene sequences and microbiological processes also raises scientific questions on the legitimacy of patents in this area.

TRIPS Article 27.3(b) also requires new plant varieties to be patented or protected by a sui generis system or a combination of both. Many countries reject patents and are trying to develop or have developed national laws on plant variety protection that can protect plant breeders' rights as well as farmers' rights (see also 3.3.5). But they are under pressure to adopt the 1991 International Convention on the Protection of New Plant Varieties (UPOV) as the "sui generis" system, but this is more like a patent and favors plant breeders at the costs of small farmers.

IPRs provisions in Convention on Biological Diversity (CBD).

The entry into force of the United Nations Convention on Biological Diversity (CBD) in 1994 (before WTO agreements came into force) raised important issues on access to biological resources and the fair and equitable sharing of benefits arising from the use of such resources, between countries of origin or source and user countries. There are provisions in the CBD that directly deal with IPRs. The provisions are in Article 16 and appear to be finely balanced. Article 16.5 states: " Contracting parties, recognizing that patents and other intellectual property rights may have an influence on the implementation of this Convention, shall cooperate in this regard subject to national legislation and international law in order to ensure that such rights are supportive of and do not run counter to its objectives."

This clause seems to recognize the IPRs can have a negative effect on implementing the CBD and that contracting parties have to cooperate to ensure that IPRs are supportive of and do not run counter to the CBD's objectives. However, the clause itself has a conditioning term, namely, that the cooperation is subject to national and international law. It is also balanced by Article 16.2.

Article 16.2 states that access to and transfer of technology to developing countries shall be provided and/or facilitated under "fair and most favorable terms, including on concessional and preferential terms where mutually agreed." In the case of technology subject to patents and IPRs, "such access and transfer shall be provided on terms which recognize and are consistent with the adequate and effective protection of intellectual property rights. The application of this paragraph shall be consistent with paragraph 3, 4 and 5 below."

1 Article 16.3 states that each contracting party shall take measures with the aim that parties
2 (especially developing countries) that provide genetic resources are provided access to and
3 transfer of technology which makes use of those resources, on mutually agreed terms, including
4 technology protects by patents and IPRs, in accordance with international law and consistent with
5 paragraphs 4 and 5.

6

7 *Tensions between TRIPS and CBD.*

8 There are several areas of tension between critical aspects of TRIPS and the CBD and of
9 relevance to many countries as they are signatory to CBD and TRIPS. Following are some
10 examples:

11 a) Differences in rational, origins and overall framework.

12 TRIPS is an international agreement drawn up with the encouragement and active support of
13 large corporations to promote their technological dominance and gain additional margins of profit
14 through obtaining private monopolies. The IPRs model contained in TRIPS is tilted heavily in
15 favor of the rights and benefits of IPRs holders. Because WTO members are obliged to fulfill
16 TRIPS obligations, TRIPS has facilitated the extension of its particular model of IPRs to the wide
17 membership of the WTO. TRIPS is basically a commercial treaty with commercial objectives that
18 largely benefit strong private corporations. The principles of environmental protection or human
19 development are not central to TRIPS and are in fact marginalized by it, although there are
20 references to or exemptions made on behalf of the environment, human and animal health and
21 public order.

22

23 The establishment of the CBD was prompted mainly by the growing concern about the rapid
24 worldwide loss of biodiversity, recognition of the important role of traditional knowledge and the
25 rights of local communities that developed and hold the knowledge and the need to regulate
26 access to and the sharing of benefits deriving from the conservation and sustainable use of
27 biodiversity, including genetic diversity. One of the CBD's central aspects is to the recognition of
28 the need to regulate the behavior and effects of private corporations and researchers and
29 constrain their rights of access and benefits within a larger framework that stresses the goals of
30 environmental protection and the rights of sovereign states to their resources and the rights of
31 local communities within them. Many of the tensions between TRIPS and CBD stem from these
32 differences in the overall rational and framework of the two regimes.

33

34 b) National sovereignty versus rights of foreign IPRs holders.

35 Based on the principle of national sovereignty enshrined in the CBD, countries have the right to
36 regulate access of foreigners to biological resources and knowledge and to determine benefit
37 sharing arrangements. TRIPS enables persons or institutions to patent a country's biological

1 resources (or knowledge relating to such resources) in countries outside the country of origin of
2 the resources or knowledge. In this manner, TRIPS facilitates the conditions for misappropriation
3 of ownership or rights over living organisms, knowledge and processes on the use of biodiversity
4 takes place. The sovereignty of developing countries over their resources and over their right to
5 exploit or use their resources, as well as to determine access and benefit sharing arrangements,
6 is compromised.

7
8 c) Conflict between private rights of IPRs holders and community rights of traditional
9 knowledge holders. In the preamble of TRIPS, it is recognized that “intellectual property
10 rights are private rights”. In TRIPS, the award of IPRs over products or processes confers
11 private ownership over the rights to make, sell or use the product or to use the process
12 (or sell the products of that process). This system of exclusive and private rights is at
13 odds with the traditional social and economic system in which local communities make
14 use of and develop and nurture, biodiversity. For example, seeds and knowledge on crop
15 varieties and medicinal plants are usually freely exchanged within the community.
16 Knowledge is not confined or exclusive to individuals but shared and held collectively and
17 passed on and added to from generation to generation and also from locality to locality.
18 The CBD has several provisions that acknowledge this and also that aim at protecting
19 community rights, the key provision being Article 8(j).

20
21 d) Differing treatment of innovators using modern knowledge and traditional knowledge.
22 Related to the different ways in which the CBD and TRIPS treat private and community rights is
23 the difference in their treatment of knowledge holders is the difference in their treatment of
24 knowledge holders or innovators using modern and traditional technology. Whilst the CBD
25 adequately recognizes the nature and crucial role of traditional knowledge and practices in
26 biodiversity conservation and use (for example, see article 8(j) of the CBD), TRIPS is constructed
27 in ways that effectively deny this and instead rewards additions to knowledge (even if very slight
28 and minor) made through modern technology. This different treatment for modern technology and
29 traditional knowledge is also associated with discrimination against local community rights.

30
31 e) System of prior informed consent of states and communities (under CBD) versus
32 unilateral patent actions by private companies and researchers (under TRIPS)
33 Article 15.4 of the CBD states that “access to genetic resources shall be subject to prior informed
34 consent of the Contracting Party providing such resources, unless otherwise determined by that
35 Party.” Thus, intending collectors of biological resources or of knowledge relating to these have
36 to provide sufficient information of their work and how it is intended to be used and obtain

1 consent, before starting the work. The PIC requirement is thus a measure to prevent
2 misappropriation of resources and knowledge and to facilitate fair benefit sharing.

3

4 In TRIPS, there is no provision that applicants for patents or other IPRs over biological resources
5 have to obtain prior informed consent. There is thus no recognition in TRIPS of the rights of the
6 country in which the biological resource or knowledge of its use is located. Thus, patent
7 applicants can submit claims on biological resources or knowledge to patent offices in any
8 country (that recognizes such patentability) and the patent offices can approve the claims without
9 going through a process even of checking with the authorities of the country or countries of origin.
10 Thus, whilst the CBD has set up a PIC system as a check against misappropriation or biopiracy,
11 TRIPS on the other hand facilitates the possibility of such misappropriation by not recognizing the
12 need for and thus omitting a mechanism of PIC.

13

14 f) Differences in benefit-sharing arrangement.

15 A key aspect of the CBD is that it recognizes the sovereign rights of states over their biodiversity
16 and knowledge and thus gives the state rights to regulate access and this in turn enables the
17 state to enforce its rights on arrangements for sharing benefits. Access, where granted, shall be
18 on mutually agreed terms (Article 15.4), shall be subject to prior informed consent (Article 15.5),
19 countries providing the resources should fully participate in the scientific research (Article 15.6)
20 and, most importantly, each country shall take legislative, administrative or policy measures with
21 the aim of “sharing in a fair and equitable way the results of research and development and the
22 benefits arising from the commercial and other utilization of genetic resources with the contracting
23 party providing such resources. Such sharing shall be upon mutually agreed terms”.

24

25 Under TRIPS, there is no provision for the patent holder on claims involving biological resources
26 or related knowledge to share benefits with the state or communities in countries of origin. In fact,
27 there is little that a country of origin can do to enforce its benefit-sharing rights (recognized in
28 CBD) if a person or corporation were to obtain a patent in another country based on the biological
29 resource or related knowledge of the country of origin. If the patent laws, the administration of
30 approvals, or the courts of a particular country operate in a context that is favourable to granting
31 such patents, there is little that can be done by a country of origin to ensure that biopiracy does
32 not take place, or that if it takes place that it can get a remedy.

33

34 g) Treatment of the environment

35 Protection of the environment is at the heart of the rational and provisions of the CBD. The
36 objectives of the Convention are “the conservation of biological diversity, the sustainability use of
37 its components and the fair and equitable sharing of the benefits arising out of the utilization of

1 genetic resources” (Article 1). Countries are obliged to develop strategies and plans to conserve
2 and sustainably use of biodiversity in sectoral and cross-sectoral plans and policies (Article 6); to
3 carry out in situ and ex situ conservation (Article 8, 9); to minimize adverse impact on biodiversity
4 whilst also carrying out remedial action in degraded areas (Article 10); and to conduct
5 environmental impact assessment on and minimize adverse effect of projects (Article 14). In
6 particular, Article 19 asks parties to consider the need for an international biosafety protocol,
7 which has been established —The 2000 Cartagena Protocol on Biosafety (CBD, 2000). This
8 Protocol is meant to deal with the safety aspects of biotechnology and international transfer of
9 genetically-modified organisms.

10
11 TRIPS does not have environmental protection as part of its objectives. It does, however, have
12 provisions that enable members to exclude patents on environmental grounds as stated in Article
13 27.2 (see above). This provision provides some scope for members to take the environment into
14 account in their IPR policies. Article 27.3(b) of TRIPS also allows for exclusion from patentability
15 of plants and animals other than microorganisms and essentially biological processes other than
16 microbiological processes. Whilst the article at first reading enables the exclusion of patentability
17 for plants and animals, in fact it has opened the door to worldwide patenting of genes and micro-
18 organisms and patenting of genetically-modified organisms, including modified plants and
19 animals. Many environmental groups and scientists are concerned that patents granted on life
20 forms would hinder the process of scientific research by researchers that do not own the patents;
21 and also that the incentive of providing monopoly rights to companies to produce GMOs would
22 contribute to the proliferation of genetic-engineering application that have adverse effects on
23 biodiversity.

24 25 **3.3.2 Farmers’ access to AKST vs. breeders’ rights**

26 The importance of the conservation and sustainable utilization of plant genetic resources (PGRs)
27 for food and agriculture is broadly recognized today. One of the areas for global action relates to
28 farm conservation. Farmers not only use seeds and related AKST; they are key players in the
29 process of conservation and improvement of plant varieties. Their activities ensure crop evolution
30 whereby new varieties arise through genetic recombination, mutation and hybridization within and
31 between cultivated and wild plant populations (Brush, 1994).

32
33 With the importance of farmer protection and public interest protection from the patent regime in
34 agriculture, many developing countries like Thailand, Zambia, Bangladesh and Costa Rica
35 provide farmer rights in their legislations. The Indian Protection of Plant Varieties and Farmer
36 Rights Act, 2003 also provides for farmer rights to use, reuse, exchange and even sell
37 (unbranded) seed, has researcher exemption, creates a national gene fund and provides for

1 compulsory licensing in case of public interest. Farmers' rights are valuable as they promote
2 equity, conservation and preservation which are so crucial for sustainable agriculture. But so far
3 as protection of farmer varieties is concerned, there are problems of identifying one from another,
4 duration of protection and passing on the benefits to community (Alam, 2004).

5
6 A recent comparative analysis of the protection to plant varieties and farmer rights in the patent
7 laws of the various Asian countries shows that only India and Malaysia recognize the protection
8 of farmers' interests as one of the objectives of the law and almost all the countries have based
9 their definition of plant variety and essential derived variety on the UPOV with only Bangladesh,
10 India, Malaysia and Thailand excluding microorganisms expressly and only China and South
11 Korea not defining EDVs.

12
13 On definition of breeders again, except India and Thailand, other countries specifically recognize
14 'discovery' as a ground which could hurt farmer interest as any breeder could discover a variety
15 which rightfully might have been invented by farmers. Only India and Malaysia recognize
16 'evolution' and 'genetic manipulation' as one of the criteria for breeders respectively. Surprisingly,
17 most of the countries except India, do not define farmers as they are not given any rights. This is
18 due to the fact that UPOV has been followed which only provides breeder rights. Indian definition
19 of farmer is broad enough. Except India, Malaysia and Thailand which accommodate farm
20 varieties to some extent, mostly UPOV laws have been followed for criteria for granting protection
21 to plant variety which is NDUS – new, distinct, uniform and stable.

22
23 TRIPS requires protection of plant varieties as against new plant varieties under UPOV. Breeders
24 have exclusive rights over agricultural and horticultural varieties and even export and import is in
25 the hands of breeders. Most countries provide Plant Breeders Rights (PBRs) for 20-25 years for
26 trees and 15-20 years for other plants except India which has initially shorted protection but
27 extendable and Malaysia which is biased against farmers' varieties. In all cases, the PBR can be
28 forfeited if variety does not fulfill the claims made or if it is detrimental to the environment or the
29 public order with Bangladesh even going further by making provision for invoking food security,
30 monopolies or rights of the communities.

31
32 Most of the countries also provide exemption to the rights granted to plant breeders but not as
33 wide as in case of India. The exhaustion of breeder right is provided by Pakistan, Sri Lanka,
34 South Korea and Philippines which is UPOV style while others are silent on this but this provision
35 may have implications for sale for seed from harvested crops or subsequent sale of variety after it
36 has been put into the market by the right holder. Most importantly, so far as farmer rights are
37 concerned, India provides very comprehensive rights which encompass saving, sowing,

1 resowing, exchanging, sharing or selling his/her farm produce including seed of a protected
2 variety provided that farmer is not entitled to sell branded seeds of a protected variety. A farmer in
3 India is also entitled to registration of his newly developed variety like a breeder and for reward
4 under the Gene Fund for conservation of genetic resources of land races and wild relatives of
5 economic plants. But, most other countries have not granted rights to farmers. Further, India and
6 Pakistan also safeguard farmers against sold variety failing to perform but no other country has
7 such provision. Most countries have compulsory licensing of a protected variety provision in
8 public interest. Indian law also prevents terminator technology. Further, only Bangladesh, India
9 and Thailand provide for community rights and benefit sharing and common gene fund (Kumar
10 and Sahai, 2003).

11

12 Also, implementation of TRIPS can have a negative impact of farmers' access to AKST. Article
13 27.3(b) of TRIPS is a major driving force of the biotechnology industry and provides the legal
14 protection for the development of GMOs, which are patented. Furthermore, countries like the
15 United States allow patents on plants and animals and there is enormous pressure on developing
16 countries to adopt similar standards for IPRs. All these have implications for farmers around the
17 world. Patented seeds cost more and threaten farmers' rights to save, reuse, exchange and sell
18 seeds, or even access to the seeds. This is already evident in the case of BT cotton seed in India
19 as discussed below.

20

21 Monsanto-Mahyco Biotech Limited is charging Rs. 1250 per 450 gm packet of BT cotton seed
22 from its licensees as trait value of seed which is nothing but royalty for transfer of BT technology
23 to about 20 Indian seed companies, for which it has a patent under the TRIPS regime. It also
24 collected Rs. 50 lakh from each of its sub-licensees as non-refundable fee which is illegal as per
25 MRTP commission that monitors trade practices in India. MRTP has already initiated
26 investigations against the company for overcharging for BT cotton seed, which is considered an
27 unfair trade practice by a monopoly as the company is the only BT cotton seed seller in India. In
28 US, it charges a royalty of only Rs. 573 per acre (Janaiah, 2006). The real cost of seed is said to
29 be Rs. 500. The company on its own reduced the trait value fee to Rs. 900 per packet after the
30 initiation of the case, but in US, the company charges only Rs. 108 per packet which is much
31 lower than its rate for India (Times of India, New Delhi, April 21, 2006). The BT cotton seed costs
32 only Rs.550 per packet per acre in China, Rs. 250 in South Africa and Rs. 1000 in Mexico. Only
33 in India and Argentina, it is priced very high, i.e. Rs. 1800 and Rs. 1900 per acre respectively
34 (Janaiah, 2006). The company has its patented technology based BT seed being sold in India
35 with the help of many licensees. Thus, TRIPS has already become a barrier due to high price of
36 the BT cotton seed so far as poor farmers are concerned.

37

1 There are conflicting reports on the performance of the new seed in India and it has been banned
2 in Andhra Pradesh for three years due to poor performance. It is due to this prohibitive high price
3 of BT seeds that some farmers in India have resorted to illegal and spurious BT cotton seeds
4 being sold by local traders and farmers, especially in Gujarat where the so called BT seed is
5 available for Rs. 300-800 per packet. Thus, a large proportion (50%) of total BT cotton area in
6 India is under illegal and spurious varieties. The Supreme Court of India has recently asked the
7 company to bring its trait value to levels which it charges in China within a month. Thus,
8 Monsanto may have to slash its trait value fee to Rs. 40 per packet from Rs. 900 per packet of
9 450 grams of BT cotton seed. But, the company is likely to appeal against the order.

10
11 In several developed countries, patenting of plants, plant varieties and traditional knowledge
12 associated with their use is already taking place and has been accelerating since TRIPS. In that
13 process, "biopiracy" or the misappropriation of biological resources and traditional knowledge is
14 taking place, as plants and seeds originating in developing countries are being patented, usually
15 without the knowledge or consent of these countries of origin.

16
17 Between 1985 to 1999, about 11,000 patents on plants had been registered in the US (ActionAid,
18 1999). In the European Union, patent law has been extended to microorganisms and genes of
19 plants, animals and humans. The biotechnology industry is racing to map the genomes of the
20 world's staple food crops with a view to patenting the vital and most interesting genes. The
21 farmers of developing countries that developed the world's food crops would have no effective
22 rights over the varieties, due to the patenting being carried out by the transnational companies.
23 Only 10% of seed in the developing world is purchased commercially with some poor farmers buy
24 seed only once in five years, hence patents pose a threat to farmer livelihoods and global food
25 security (ActionAid, 1999).

26
27 There is no system of informed consent to notify communities involved of the intentions of genetic
28 collectors even if the "invention" relies upon the knowledge and insight of local people. In some of
29 those countries where there are patents on plant varieties, farmers are being prosecuted for
30 alleged violation of IPRs. These developments could be reproduced in developing countries in the
31 future.

32 33 **3.3.3 Public and private sector research and development**

34 How have IPRs, especially the availability of IPRs for living organisms affected public and private
35 research and development in AKST? Plant breeding has shifted from the public to the private
36 sector since the early 1980s for soybean, wheat, cotton and 75% of the plant biotechnology
37 patents originate in the private sector (Atkinson et al., 2003; Gepts, 2004). There is evidence to

1 suggest the shift occurred with the introduction of TRIPS and in agriculture input segment has
2 coincided with consolidation of agribusinesses resulting in integrated companies controlling
3 agrochemicals, seeds and biotech traits (Lesser and Mutschler, 2002; UNCTAD, 2005). For
4 agrochemicals, the three leading corporate groups alone are estimated to represent
5 approximately half of the market. For seeds four corporations have about 30% of the market
6 share, but the figures may mask much stronger market concentration for major crops in specific
7 regional markets. The figures obscure the outstanding degree of consolidation in some of the
8 major seed country markets (UNCTAD, 2005). There is a strong potential for demand
9 complementarity between agrochemical and seed businesses.

10
11 Another structural change has been increased coordination with a trend towards heightened
12 strategic cooperation amongst large competitors in the agricultural biotechnology sector and
13 vertical coordination upward and downward along the food chain described in the introduction
14 (UNCTAD, 2005)

15
16 The incentives for extensive mergers along with "... the breadth of protection accorded to the
17 patent holder (in many cases the seed or biotech company), concentration in agricultural
18 biotechnology is giving the largest corporations unprecedented power vis-à-vis growers and other
19 stakeholders. In particular, the privatization and patenting of agricultural innovation (gene traits,
20 transformation technologies and seed germplasm) have supplanted the traditional agricultural
21 understandings on seed and farmers' rights, such as the right to save and replant seeds
22 harvested from the former crop (UNCTAD, 2005). In some cases, this has resulted in a drastic
23 erosion of traditional farmers' rights and changed farmers from "seed owners" to mere "licensees"
24 of a patented product (UNCTAD, 2005). The synergy and vertical integration offered by the
25 alliance of traditional seed industry and biotech have facilitated a race to buy seed companies by
26 the biotech and agrochemical giants.

27
28 The combination of biotech and seed companies has been crucial to the market penetration of
29 GM varieties. Some of the largest agricultural biotechnology companies in Europe and the United
30 States have emerged as significant players in the rapidly growing Brazilian seed market
31 (UNCTAD, 2005). By these acquisitions the largest biotech companies have established global
32 corn and oil-seed business through which to commercialize crop enhancement products in Brazil,
33 a country that had for long resisted GM crops. ESAP countries are a major market for the global
34 biotech and agrochemical giants, thus it is conceivable they would employ similar strategy in
35 ESAP regions. While the synergy and vertical integration can be good thing for business, it raises
36 serious concerns for AKST development. The companies' overriding profit-seeking motives may

1 not always be compatible with the goals of poverty/hunger reduction and sustainable
2 development.

3

4 The recent development in IPR regime is also a driving force of market consolidation and
5 concentration in the sector. Led by changes in US patent system, growing proprietary rights have
6 been granted to agricultural innovation. This leads to increasing number of patents, patents being
7 increasingly issued on fundamental technologies, multiple claims over various aspects of a
8 technology. Due to these reasons, even giant companies often find it difficult to avoid infringing
9 patents when conducting product development research. “Monsanto and DuPont, DuPont and
10 Syngenta, Monsanto and Syngenta, Syngenta and Dow have all filed suits against one another
11 involving claims of patent infringement... Besides litigation, "defensive patenting" (companies tend
12 to patent as much as they can to deter litigation though the threat of reciprocal suits) has become
13 common practice within the industry” (UNCTAD, 2005). This thus creates a need to consolidate
14 patent portfolios, thus acts as an incentive for the extensive mergers and acquisitions in the
15 agricultural biotechnology and seed businesses.

16

17 The asymmetries between the developed and the developing world in aspects like agricultural
18 systems, market institutions and research and regulatory capacity, which raise transaction costs
19 for the latter, increase doubts whether poor people can benefit from the biotechnology
20 development in terms of spill over or trickle down effects. China is the only country to have
21 developed GM technology in the public sector with other developing countries depending on
22 imports or local adaptations of imported varieties. Further, GM crops are not targeted at poor
23 farmers and marginal environments as they are not attractive to the private sector agencies
24 involved in this technology (Pingali, 2005). In India, the policy towards GM crops was more of
25 preventive nature in terms of IPRs and trade, precautionary in terms of biosafety and permissive
26 on food safety and consumer choice while being promotional on public research investment
27 (Paarlberg, 2000).

28

29 The crowding of IPRs and the increasing concentration of them in corporations is also
30 jeopardizing research. According to the UNCTAD study, “Academic scientists engaged in
31 agricultural research report problems of access to important technologies due to an overlapping
32 set of intellectual property (IP) rights on research tools and genetic contents. The reasons would
33 lie in the increasing number of patents being issued, increasing patent breadth and uncertain
34 ownership of rights, all resulting in IP congestion and uncertainty. The accumulated transaction
35 costs involved (tracking down owners, conducting negotiations and multiple royalty payments to
36 administer) have created a major access obstruction that is hampering agricultural research,
37 according to some commentators.”

1

2 Gepts (Gepts, 2004) used the case of golden rice to explain the problem, “The development of
3 the pro-vitamin A-rich, "golden" rice (Ye et al., 2000) provides a stark example of how quickly an
4 invention can get lost in a "thicket" of IP rights. Seventy IP or tangible property rights belonging to
5 32 companies and universities had been used in the development of this rice line (Kryder et al.,
6 2000). In addition, MTAs (material transfer agreements) further complicated the situation-
7 “Freedom to operate” (FTO) was achieved by providing a license to a large biotechnology
8 company, Zeneca, covering not only the pro-vitamin A pathway in rice but also in any other crops,
9 in exchange for a humanitarian use (defined as a maximum of U.S. \$10,000 revenue from golden
10 rice) in developing countries (Potrykus, 2001). Clearly, such a solution was made possible in part
11 because of public relations concerns on the part of the major holders of IPRs, mainly large,
12 multinational biotechnology companies. However, this "segmentation" of the potential market did
13 not solve fundamentally the issue for researchers, farmers and consumers in developed
14 countries.”

15

16 Gepts also points out the negative impacts and challenges by the IPRs regime on public
17 research: “Public institutions are faced with similar "thickets of IPRs," despite the fact that they
18 have been responsible for much of the basic research leading to the initiation and continued
19 development of biotechnology in the first place (Atkinson et al., 2003). The fragmentation of IPRs
20 covering technologies (so-called "enabling technologies") and plant materials among many
21 companies and institutions also created FTO problems. Biotechnology companies have dealt with
22 these problems by developing their home-grown technology, licensing technology from other
23 companies and by acquiring or merging with other companies and, thus, assembling a complete
24 IP portfolio allowing them to commercialize new technologies, including transgenic cultivars of
25 major field crops such as maize, soybean and cotton. Left out of this equation are many
26 horticultural crops or specialty crops with smaller markets in developed countries and subsistence
27 crops in developing countries.

28

29 A recent initiative from some leading public universities and private foundations promises to
30 address the FTO issue. The Public-Sector Intellectual Property Resource for Agriculture (PIPRA;
31 www.pipra.org) intends to establish "best practices" encouraging the greatest commercial
32 application of publicly funded research, while also retaining rights to allow public institutions to
33 fulfill their responsibilities toward the public at large. It will also establish a database providing an
34 overview of IPR currently held by public institutions, with up-to-date information on the licensing
35 status of these IPRs. In addition, it will also attempt to pool patents or other IPRs to develop
36 "technology packages" of complementary patents, which would provide FTO to public sector
37 researchers and reduce transaction costs associated with obtaining licenses to develop

1 transgenic cultivars (Atkinson et al., 2003). While actions such as those proposed by PIPRA
2 attempt to address the FTO issues, they do not fundamentally alter the framework in which
3 current public research has come to operate. The public-sector research "culture" has a long
4 tradition of open sharing of genetic resources, germplasm and research findings. This has led,
5 among other things, to extensive genetic resources collections with broad availability. This
6 tradition of open sharing and exchange is now severely challenged and raises several concerns
7 with regard to the availability of biodiversity for research and cultivar development.”

8
9 In response to bioprospecting by corporations, the gene banks of the centers belonging to the
10 Consultative Group for International Agricultural Research (CGIAR), such as the Centro
11 Internacional de Mejoramiento de Maíz y Trigo (CIMMYT; Mexico), the International Rice
12 Research Institute (IRRI; The Philippines) and the Centro Internacional de Agricultura Tropical
13 (CIAT; Colombia), which hold more than 500,000 germ plasm accessions, have instituted an MTA
14 (http://www.sgrp.cgiar.org/MTA_E.pdf). This MTA seeks to protect the germ plasm or breeding
15 lines and associated information distributed by the CGIAR center from ownership or IP claims by
16 the recipients of this material. Obviously, this MTA does not cover further breeding uses leading
17 to improved materials. It is noteworthy that most of the germ plasma in these gene banks were
18 donated by Southern countries and has been and continues to be accessible on an open access
19 basis. Yet the genes and improved varieties derived from such material (usually developed by
20 Northern corporations or agents) often enjoy proprietary protection under the current IPR regime.
21 In the growing enclosure of genes and biodiversity, the developing countries are getting the raw
22 deal.

23 24 **3.3.4 Technology dissemination and transfer**

25 A strong IPR system is normally advocated to stimulate innovation. However, for most developing
26 countries, the extra innovations generated by stronger PIPRs (private IPRs) would be meager, as
27 agents in these countries possess poor innovative capabilities according to IPR criteria. As even
28 Primo Braga (1996), who is quite sympathetic to TRIPS, admits, there is little evidence that
29 stronger PIPRs encourage greater R&D in developing countries. Thus, one of the main concerns
30 of developing countries with the adoption of the TRIPS agreement has been the extent to which
31 the new rules will affect the transfer of technology, a vital element to foster economic
32 development. As 97% of world patents are held by developed countries (UNDP, 1999), the cost
33 from paying royalties may significantly outweigh the benefits from (the insignificant) additional
34 knowledge that the system extracts from nationals of developing countries.

35
36 It has been argued that higher standards of IP can lead to transfer of technology, as foreign
37 corporations would be encouraged to invest in developing countries and make use of their

1 technologies. However, there is also a counter-argument that foreign firms that have obtained
2 patents in developing countries are able to make inroads and profits in these countries without
3 having to produce the patented products there, as they can import the products and sell them at
4 monopoly prices.

5
6 There are several ways in which a strong IPR regime can hinder access of developing countries
7 to technology (see Khor, 2002). Obstacles to technology transfer make it difficult for developing
8 countries and their corporations to upgrade productivity which is necessary for them to compete
9 successfully. They thus impede competition. Firstly, a strict IPR regime can discourage research
10 and innovation by locals in a developing country. Where most patents in the country are held by
11 foreign inventors or corporations, local R&D can be stifled since the monopoly rights conferred by
12 patents could restrict the research by local researchers. Strict IPR protection, by its apparent
13 bias, may actually slow the pace of innovation in developing countries and increase the
14 knowledge gap between industrial and developing countries. In such situations, the IPR system
15 favors those who are producers of proprietary knowledge, vesting them with greater bargaining
16 powers over the users (Oh, 2000). The CIPR report (2002) also provides analysis and examples
17 of how the patent system might inhibit research and innovation. Secondly, a strict IPR regime
18 makes it difficult for local firms or individual researchers from developing or making use of
19 patented technology. Thirdly should a local firm wish to "legally" make use of patented
20 technology, it would usually have to pay significant amounts in royalty or license fees. As pointed
21 out earlier, TRIPS increases the leverage of technology-suppliers to charge a higher price for
22 their technology. Many firms in developing countries may not afford the cost. Even if they could,
23 the additional high cost could make their products unviable. Moreover, there could be a large
24 drain on a developing country's foreign exchange from having to pay foreign IPR holders for the
25 use of their technology. Many developing countries with serious debt problems will be unable to
26 afford to pay the cost of using the technologies.

27
28 Fourthly, even if a local firm is willing to pay the commercial rate for the use of patented
29 technology, the patent holder can withhold permission to the firm, or impose onerous conditions,
30 thus making it impossible or extremely difficult for the technology to be used by the firm. Patent
31 holders can refuse to grant permission to companies in the South to use the technologies, even if
32 they are willing to pay market prices; or else the technologies may be made available at high
33 prices (due to the monopoly enjoyed by the patent holders). Companies in the South may not
34 afford to pay at such prices and if they do their competitiveness could be affected.

35

1 **3.3.5 Indigenous, traditional and institutional knowledge**

2 Local or traditional knowledge (TK) refers to information held by local or indigenous people with
3 regard to biodiversity in this case (Brush and Stabinsky, 1996). Indigenous people are defined as
4 descendants of preconquest, traditional people of a certain geographic area, with a common
5 history, culture, language and customary law. TK encompasses information about, for example,
6 crop landraces and their agronomic or culinary characteristics or the medicinal qualities of native
7 species. TK is an essential aspect of an indigenous group's cultural survival; it has been
8 developed through generations of intimate contact with the biological materials (Mauro and
9 Hardison, 2000). It is transmitted in many ways, including apprenticeship with elders and
10 specialists and oral tradition (including poems, songs and music; Posey, 2002). Although
11 indigenous people comprise only some 5% of total world population, they have a
12 disproportionately large role in the maintenance of and knowledge about biodiversity because
13 they are located primarily, although not exclusively, in biodiversity centers. Furthermore, with
14 regard to crop biodiversity, indigenous or local farmers play an important role in in situ (on farm)
15 conservation of landrace varieties (Brookfield et al., 2002). TK is not, however, limited to the
16 knowledge of indigenous people but encompasses knowledge (and associated heirloom
17 varieties) of local, nonindigenous communities in modern societies as well (e.g. Bérard and
18 Marchenay, 1996).

19
20 Traditional knowledge is now widely recognized as having played and as still playing crucial roles
21 in economic, social and cultural life and development, not only in traditional societies but also in
22 modern societies. Even today, the majority of the world's population depend on traditional
23 knowledge and practices for food and medicines. Eighty percent of the world's people rely on
24 indigenous knowledge for their medical needs and half to two-thirds of the world's people depend
25 on foods provided through indigenous knowledge of plants, animals, insects, microbes and
26 farming systems (RAFI, 1997). This recognition has heightened in recent years as a result of the
27 increased awareness of the environmental crisis; the role of some modern technologies,
28 production methods and products in contributing to this crisis; and a growing appreciation that
29 local communities (especially in developing countries) have a wide range of traditional
30 knowledge, practices and technologies that are environmentally sound or "friendly" and that have
31 been making use of the manifold and diverse biological and genetic resources for food, medicines
32 and other uses. The knowledge of local communities, farmers and indigenous peoples on how to
33 use the many forms and types of biological resources and for many functions, as well as on how
34 to conserve these resources, is now recognized as being a precious resource that is critical to the
35 future development or even survival of humankind. At the same time, this precious knowledge is
36 maintained and thrives in the context of the traditional ways of social and economic life and
37 customary practices of the traditional communities. Their rights to their knowledge, to the use of

1 their knowledge and to the products arising from such use must be recognized. The
2 misappropriation of their resources, their knowledge or the products of their knowledge would not
3 only violate their rights, but also adversely affect the conservation and use of the knowledge and
4 of biodiversity (as the IPRs obtained by corporations and other institutions may erode the
5 communities' rights to continue using their resources or to continue with their traditional
6 practices).

7
8 The position of traditional knowledge and the rights of local communities is now widely accepted
9 with acknowledgment: (i) of the role and importance of traditional knowledge; (ii) that for
10 traditional knowledge to be maintained, the social and economic context in which it developed
11 and is applied has to be maintained; (iii) that for this context to be maintained, the rights of local
12 communities to their resources and knowledge have to be recognized and respected; and (iv) that
13 misappropriation of these rights can erode the basis of traditional knowledge and thus adversely
14 affect the prospects of sustainable development.

15
16 There are proposals to encourage countries to use their options under TRIPS and the CBD in
17 favor of sustainable development. Each country should interpret the agreements in ways that are
18 most appropriate for itself, maximizing the creative use of provisions of each agreement to suite
19 the country's chosen policies.

20
21 A major drawback of this approach is that developing countries in general have limited capacity
22 (in terms of policy-making, legal and administrative expertise) to analyze the international
23 agreements and to formulate national policies and draft legislation with the sophistication
24 required. Thus, they may not be able to make full use of the flexibilities in TRIPS and the CBD.
25 Also, for this approach to work, developed countries would have to allow the developing countries
26 to make use of the flexibilities in the agreements and not unduly put pressure on them when they
27 do so.

28
29 This approach is an attempt to harmonize the traditional knowledge system and western IPR
30 system. There are already some existing cases that are noteworthy. For example, India has
31 already seen its practice in Kerala state where Jeevani – a drug with anti-fatigue properties – has
32 been patented by TBGRI under a benefit sharing formula with Kani Tribe. The drug was extracted
33 from a plant called *arogyapacha* in local language and was developed based on lead knowledge
34 given by the tribe. For this kind of development, it is important that the system of protection takes
35 into account the ethical norms of the community involved, intention of protection (trade or health),
36 GI protection and benefit sharing mechanisms for cumulative innovations (Harilal, 2006).

37

1 Meanwhile, many representatives of indigenous communities are advocating rejection of the
2 application of an IPRs system based on their worldviews. In June 1999, a group of 114
3 indigenous peoples' organizations from many countries around the world, as well as another 68
4 indigenous peoples' support groups, issued a joint indigenous peoples' statement on the TRIPS
5 agreement (Tebtebba Foundation, 1999). Some of the key points of the statement are as follows:
6

- 7 I) Nobody can own what exists in nature except nature herself... Humankind is part of
8 Mother Nature, we have created nothing and so we can in no way claim to be owners of
9 what does not belong to us... W]estern legal property regimes have been imposed on us,
10 contradicting our own cosmologies and values.
- 11 II) We view with regret and anxiety how, Article 27.3b of the Trade-Related Aspects of
12 Intellectual Property Rights (TRIPS) of the World Trade Organization (WTO) Agreements
13 will further denigrate and undermine our rights to our cultural and intellectual heritage, our
14 plant, animal and even human genetic resources and discriminate against our indigenous
15 ways of thinking and behaving.
16

17 The indigenous peoples' representatives are of the view that the IPRs regime threatens the
18 rights, way of life and knowledge of indigenous peoples. They also reject the application of an
19 IPRs system of indigenous peoples which is based on collective innovation and collective rights.
20 Thus they are advocating that the international agreements need to modify to include diverse
21 worldviews. This was also presented in a statement on behalf of indigenous peoples at a
22 roundtable on Intellectual Property and Traditional Knowledge at the World Intellectual Property
23 Organization (WIPO) in November 1999. According to the statement: "We believe that the
24 challenge for WIPO and governments, as well as other international multilateral organizations, is
25 to maintain an open mind and be more daring in exploring ways and means to protect and
26 promote indigenous and traditional knowledge outside of the dominant IPR regimes. WIPO
27 should not insist in imposing that the IPR regime it is implementing, particularly patents, is what
28 should be used to protect traditional knowledge. Other forms of protection should be explored and
29 developed in partnership with indigenous peoples and other traditional knowledge holders. Any
30 effort to negotiate a multilateral framework to protect indigenous and traditional knowledge should
31 consider indigenous practices and customary laws used to protect and nurture indigenous
32 knowledge in the local, national and regional levels." (Tauli-Corpuz, 1999)
33

34 **3.3.6 National and regional responses, impact on developing countries**

35 There is a trend for bilateral free trade agreements (FTAs) between developing and developed
36 countries (especially the United States) to oblige the countries concerned to allow for the
37 patenting of plants and animals and this is often under pressure from the developed countries.

1 In the case of new plant varieties, there are pressures for developing countries to adopt the 1991
2 International Convention on the Protection of New Plant Varieties (UPOV) as the “sui generis”
3 system, but this is more like a patent and favors commercial plant breeders at the cost of small
4 farmers and even public researchers. Malaysia and Thailand have adopted sui generis plant
5 variety protection laws that strike a better balance for small farmers, but in on-going negotiations
6 of bilateral FTAs with the United States, they are pressured to take on UPOV 1991. China
7 became a Member of UPOV 1991 on 23 April, 1999. As a WTO Member, China also has TRIPS
8 obligations and the challenge is to ensure that the flexibilities and safeguards are maximized so
9 that the public interest and long-term sustainable development of the country are assured.

10
11 The shortcomings and inherent inequities in existing intellectual property systems, especially
12 patents, are increasingly acknowledged. A comprehensive assessment and the net adverse
13 impact of IPRs on developing countries can be found in the report of the International
14 Commission on Intellectual Property Rights, entitled “Integrating Intellectual Property Rights and
15 Development Policy” (2002). This Commission was initiated by the UK government and chaired
16 by a leading US lawyer, Professor John Barton. Literature survey, commissioned papers,
17 consultations and country visits were undertaken to “incorporate voices from both developed and
18 developing countries: from science, law, ethics and economics and from industry, government
19 and academia” [for a full report, see www.iprcommission.org].

20
21 The obligations on developing countries to implement TRIPS are estimated to result in increased
22 payments by them of US \$60 billion a year (Finger, 2002). The net annual increase in patent
23 rents resulting from TRIPS for the top six developed countries in this field are estimated to be US
24 \$41 billion — with the top beneficiaries being the US with \$19 billion, Germany \$6.8 billion,
25 Japan \$5.7 billion, France \$3.3 billion, UK \$3 billion and Switzerland \$2 billion (World Bank,
26 2002). Developing countries that will incur major annual net losses include South Korea (\$15.3
27 billion), China (\$5.1 billion), Mexico (\$2.6 billion), India (\$903 million) and Brazil (\$530 million).

28
29 The World Bank’s patents rents estimates, already high enough, significantly understate the
30 actual costs to developing countries, as these only measure the direct outflow of patent rents
31 from these countries (Weisbrot and Baker, 2002). In addition there are economic distortions as
32 the IP protection causes goods to sell at prices far above their marginal costs, thus given rise to
33 “dead-weight cost”. Citing other studies, they estimate the deadweight costs to be twice the size
34 of the estimated patent rents.

35
36 In addition, there are costs for administering and enforcing IP laws and policies, requiring law
37 reform, enforcement agencies and legal expertise. World Bank project experience indicates that it

1 will cost a developing country \$150 million to get up to speed on three new WTO areas (IPRs,
2 SPS and customs valuation) (Finger, 2002); this amount is more than a full year's development
3 budget in many LDCs.

4

5 Compared with the outcome of the market access negotiations, the TRIPS amounts (i.e. net
6 rents) are big money (Finger, 2002). The US obtained 13 times more benefit from annual patent
7 rents arising from TRIPS than from liberalization of industrial tariffs with Germany, France and UK
8 gaining 3.6 times more. Conversely, the loss from TRIPS obligation is 18 times greater for Korea
9 than gains from Uruguay Round tariff liberalization and the costs outweigh benefits 7 times for
10 Mexico and 4.7 times for China.

11

12 Well-known trade economists who advocate free trade have also written harshly on the
13 imbalances of TRIPS and the adverse effects on competition caused by the upward
14 harmonization of IP standards induced by TRIPS. For example some have argued that the TRIPS
15 Agreement be removed from the WTO because the WTO is meant to be about mutual gains in
16 trade and IP protection is a tax on poor countries' use of knowledge, hence constitutes a wealth
17 transfer to the rich countries (Bhagwati, 2001). Others argue that if it is not removed at least some
18 of its provisions should be renegotiated (Srinivasan, 2000). The arguments put forward that high
19 IP standards benefit developing countries center around the encouragement of local innovation
20 and the likelihood that foreign enterprises would be more willing to transfer technology and to
21 invest.

22

23 "These a priori arguments are based on the premises that first IPR protection of the type imposed
24 by TRIPS is needed to encourage innovation and second that foreign enterprises place a
25 significant weight on the strength of IPR protection regime. The theoretical justification for and
26 even more importantly the empirical evidence in support of both these premises is not at all
27 strong....It would appear that patent protection as a spur to innovation does not appear to be
28 powerful in the real world. And the cost to the general public of restricting access to new
29 technology through patenting may be high."

30

31 **3.3.7 Ways forward**

32 The shortcomings and inherent inequities in existing intellectual property systems, especially
33 patents, are increasingly acknowledged, with concerns over the net adverse impact of intellectual
34 property rights (IPRs) on developing countries, who remain net IPR importers. The WTO
35 Agreement on Trade-Related Aspects of Intellectual Property Rights (TRIPS) sets global
36 minimum standards on IPRs. There is debate over the role of IPRs in development, with some
37 claiming that high IPR protection is necessary to ensure returns to research investment and

1 innovation. Yet, evidence shows that the monopoly of knowledge afforded by IPRs can be
2 detrimental to development goals. Historically, IPRs were applied mainly to mechanical
3 inventions, or to artistic creations, however the assignment of IPRs to living things is of relatively
4 recent origin in developed countries. While these issues are still being debated and not fully
5 addressed yet, regrettably, higher protection of IPRs, even going beyond that required under the
6 TRIPS Agreement, is increasingly advocated in free trade agreements, particularly with
7 developed countries like the United States.

8
9 IPR standards under trade agreements have contributed to a shift in AKST, by facilitating private
10 sector dominated research and consequently privately-generated and owned AKST. Patents and
11 to some extent plant variety protection (PVP), have played a part in the major consolidation of the
12 global seed and agricultural input corporations, many of which are also developing transgenic
13 crops. The need to consolidate patent portfolios and hence ensure freedom to operate appears to
14 have created incentives for this consolidation. In this private sector dominated context, market
15 forces rather than food security needs have dictated the direction of research in general. At the
16 same time, public sector research is either stagnating or declining and also faces barriers in
17 terms of IPRs preventing access to research materials, tools and technologies. Public sector
18 research needs to be strengthened and better funded. The objective should be to ensure that
19 research is oriented to address the needs of poor and small farmers. There is a need for
20 governments to consider the use of competition law (e.g. anti-trust) to respond to the high level of
21 concentration in the private sector. While some national level action has been taken to break
22 monopolies and encourage competition, there is no international mechanism to deal with such
23 issues.

24
25 The international trade regime raises issues of relevance, adequacy, affordability and access to
26 AKST; in particular, IPRs may restrict access to plant material for farmers and threaten farmers'
27 rights. For farmers and rural producers, knowledge is increasingly becoming an economic good
28 for which they are willing to pay and are paying significant costs. However, IPRs may restrict
29 access to plant material for farmers. Patented seeds cost more as patent owners have a
30 monopoly and can charge high prices. There are considerable dangers to food security if seeds
31 are overpriced to the exclusion of poor and small farmers. The consolidation of the global seed
32 and agricultural input corporations and their subsequent monopoly over the agricultural chain also
33 results in high prices for agricultural inputs.

34
35 The spread of private IPRs is also considered to be a threat to the rights of farmers to save, use,
36 exchange and sell seeds that have been subject to proprietary claims, even though it is farmers
37 who have played a crucial role in conserving, developing and making available plant genetic

1 resources that are the basis of food and agriculture and these are the very practices that have
2 formed the basis of their traditional role in conservation and development. IPRs can thus stifle
3 local innovation and research. Furthermore, Genetic Use Restriction Technologies (GURTs) or
4 “terminator” technologies can be used to biologically prevent seeds from germinating in order to
5 protect proprietary claims of IPR-holders. This has tremendous impact on small farmers and
6 indigenous communities and has been heatedly debated under the Convention on Biological
7 Diversity, under which a de facto moratorium on field-testing and commercialization of GURTs
8 exists.

9

10 Currently, farmers’ rights are not yet adequately protected through effective means, both
11 domestically and internationally. The International Treaty on Plant Genetic Resource for Food
12 and Agriculture is a start, as it acknowledges the role and contribution that farmers have played in
13 conserving and developing plant genetic resources. Parties have an obligation to protect and
14 promote farmers’ rights, including the right to save, use, exchange and sell farm-saved
15 seed/propagating material. However, these rights are subject to national law. Implementation of
16 farmers’ rights at the national and international level is critical to ensure continued conservation
17 and maintenance of agricultural biodiversity and associated AKST and provide an important
18 counterbalance to the rights accorded to formal plant breeders under PVP and patents.

19

20 **3.4 Trade and Technology Options**

21 Pesticides and genetic engineering provide examples of technology options in agriculture that
22 largely exemplify a flow of trade from developed to developing countries. On the other hand,
23 fisheries, aquaculture and forest products are examples of technology options being implemented
24 in developing countries and of the products being traded from developing to developed countries.

25

26 **3.4.1 Composition of output and relationship to technology development**

27 The rice market in Asia is less dominated by imports than it was two decades ago. Asia
28 accounted for two-thirds of the global rice demand in 1970s, but this has come down to a third in
29 the late-1990s (Tabor et al, 2002). This is due to the regional spread of HYV-rice, which has
30 increased domestic production in most Asian countries, but has substantially reduced rice
31 diversity.

32

33 The growth of the sugar industry in the developed countries, due to the development of
34 technology to extract sugar from corn and beet, propped up by substantial subsidies, has almost
35 eliminated Asia developing countries’ possibilities of exporting sugar. With Asia as a whole being
36 a labor-abundant region, it could be expected that comparative advantage in international trade
37 would lie in the production of labor-using products, like vegetables, fruits and flowers, as against

1 the less labor-using products, like cereals. Calculations for Bangladesh showed that the Domestic
2 Resource Cost (DRC, i.e. the cost of all inputs, including land, labor, capital, used in production)
3 in vegetables is only about 10% of the export rice, as against 60% for aromatic rice and more
4 than unity for other rice. At the same time, in import price terms the DRC of other rice is also
5 around 60 to 70%. Thus, while development of rice is beneficial in import substitution terms, it is
6 not beneficial in export terms. Thus, Bangladesh and most other Asian economies with similarly
7 abundant labor have turned to export of vegetables, fruits and flowers. The production of these
8 'new export crops' has grown across most countries of Asia.

9

10 It, however, is not only the more abundant and cheaper labor in ESAP developing countries that
11 is the factor enabling Asia to undertake export production of fruits, flowers and vegetables. It is
12 also depends on the advances in transport (containerization), packaging and communication
13 technology (ICTs). The extent to which it is profitable to shift perishable agricultural commodities
14 long distances depends on transport costs. As fuel prices rise, which they will by all indications,
15 small differences in production costs might be neutralized by higher transport costs. Thus, while
16 making use of the international trade possibilities currently available, countries may also find it
17 necessary to consider alternatives in the event that fuel prices and transport costs rise
18 substantially. The growth of demand in some agricultural commodities, however, has triggered
19 some changes in technology or the widespread adoption of some technologies. This has been
20 the case, for instance, in both fish and forest products. In fish there has been a shift from capture
21 fisheries to culture fisheries. In 2002, Asia accounted for above 90% of the quantity and 70% of
22 the value of aquaculture, both freshwater and marine (FAO, 2004b). This is a technology whose
23 widespread adoption was induced by the shortages resulting from over-harvesting of wild fish.

24

25 Similarly, in the case of wood products and Non-Timber Forest Products (NTFP) there has been
26 an initial depletion of natural stocks and then a shift to plantation of valuable species. Asia in
27 2005 accounted for more than 50% of plantation forests in the world (FAO, 2006). In a number of
28 NTFP too collection from the wild has been replaced by culture or plantation as wild stocks have
29 been depleted. A well-known example is that of orchids. Initially collected from the wild and with
30 the growth of demand, subject to depletion, tissue culture has now replaced such collection in
31 most countries and regions. Regions like North-east India, however, still continue collection rather
32 than tissue culture.

33

34 High prices of timber have stimulated the development of substitutes for wood in different uses,
35 some using artificial substances, like plastic, other fast-growing species, like bamboo and still
36 others, former waste material, like the trunks of aged rubber trees.

37

1 A broad conclusion can be drawn from these experiences. Initially increasing trade (both
2 international and national) in agricultural commodities that are collected from the wild, led to over-
3 exploitation of natural resources. But this has been followed by changes in both technology
4 (aquaculture, plantation) and management systems (community-managed, or individual
5 household-based in the place of open access systems) and the development of substitutes.
6 There are positive examples of learning and technology development and systems of culture that
7 have reduced pressure on natural stocks. They have also created new problems of waste
8 management, environmental change, biodiversity conservation and increasing social inequality
9 (Table 3.5).

10
11 **[Insert Table 3.5]**

12 13 **3.4.2 Pesticides**

14 At the most basic level, pesticides are intended to kill organisms; they include herbicides,
15 insecticides and fungicides, as well as algicides, insect and animal repellents, antimicrobial and
16 cleaning products, wood and material preservatives and insect and rodent traps. Besides harming
17 target insects, weeds and fungi, pesticides also affect wildlife and human health. Some have
18 immediate lethal effects including death, some cause acute illness at even minute levels of
19 exposure and others have been found to cause chronic (long-term) health and environmental
20 harm.

21
22 Today, organochlorine pesticides, organophosphorus pesticides, pyrethroids, herbicides such as
23 2,4-D, glyphosate and paraquat and fungicides are commonly used. With increasing evidence of
24 negative effects, efforts have been undertaken to ban or restrict some pesticides, but in general,
25 their use in developing countries is still widespread.

26
27 National and global concerns over food security drove the intensification of agricultural production
28 in the South, epitomized by the Green Revolution and the adoption of synthetic chemical
29 pesticides. Pesticide reliance became widespread across much of Asia and Latin America, where
30 the Green Revolution had been widely embraced (Rosset et al., 2000).

31
32 Thus, the spread of Green Revolution-type agriculture throughout most developing countries was
33 accompanied by a rapid rise in pesticide use (Rosset et al., 2000). Along with the CGIAR, the
34 agricultural research and development agencies and universities of many countries focused on
35 breeding seeds to increase plant uptake of nitrogen, so as to boost yields, which frequently
36 required increasing pesticide use to control pest outbreaks.

37

1 However, promising increases of yield were offset by rising costs associated with increased use
2 of chemical inputs. In the Central Plains of Thailand, yields went up only 6.5%, while fertilizer use
3 rose 24% and pesticides jumped by 53%. In West Java, profits associated with a 23% yield
4 increase were virtually cancelled by 65% and 69% increases in fertilizers and pesticides
5 respectively (Rosset et al., 2000).

6
7 While multinational chemical companies based in the US or Europe account for the bulk of
8 worldwide production and sales, local pesticide industries have also expanded, growing rapidly in
9 countries favoring high input agriculture. For example, the pesticide industry in India is now the
10 fourth largest in the world and second largest in the Asia-Pacific region after China. Estimates of
11 its total market value vary between US \$850 million and US \$911 million. According to the
12 Pesticides Manufacturers and Formulators Association of India, there are around 55 basic
13 producers and 300 pesticide formulators, as well as numerous small-scale manufacturers.
14 Around 200-odd generic pesticide products are made in India (CSE, 2001).

15
16 Pesticide manufacturers are the most direct drivers of pesticide use, acting on their own as well
17 as through public agencies. They have increased pesticide sales through extensive marketing,
18 advertising, supply to extension agencies or workers and local or district leaders and through
19 partnerships.

20
21 Policy drivers include decisions by many developing countries to focus on export-led agricultural
22 growth, which is typically accompanied by high pesticide use. Many governments also focused on
23 increasing yield through adoption of Green Revolution technologies. Extension workers and
24 government media channels like television and radio with high penetration into rural areas have
25 been used to disseminate pesticide application related information. States shifted to a more
26 'science-led' rather than farmer-led agriculture and also linked farmers' access to credit and
27 capital to their acceptance of Green Revolution packages of seeds, fertilizers and pesticides.
28 National quotas, priorities and directives for farmers were established in many regions (e.g. wheat
29 and sugarcane in India, rice in Indonesia). National government research and extension systems
30 removed farmers' decision-making power through direct state intervention in pest management
31 via calendar spraying regimes and enforced control methods (Meir and Williamson, 2005).

32
33 Technological drivers include both public and private research and development of new
34 technologies in seeds, machinery, fertilizers and pesticides. Institutional arrangements that
35 contributed to the development of Green Revolution technologies included the international
36 research community (e.g. CGIAR), the national agricultural research systems (NARs), academic
37 institutions, research stations and the private sector. International donor agencies and bilateral

1 agencies have also indirectly supported the spread of pesticides by supporting shifts towards
2 Green Revolution technologies and/or have supplied pesticides directly in agricultural aid
3 packages (Shiva, 1991; USAID, 2004).

4
5 International financial institutions such as the World Bank have contributed directly to increased
6 pesticide dependence, traditionally providing them in fixed packages of inputs that farmers are
7 required to use by the terms of their contract (Ishii-Eiteman and Ardhanie, 2002), or indirectly, by
8 imposing structural adjustment conditions on borrower countries that require shifts towards high
9 value export crops that result in increased pesticide dependence (Hammond and McGowan,
10 1992; Korten, 1995; Oxfam America, 1995; McGowan, 1997); by promoting intensified production
11 without offering training in Integrated Pest Management (IPM) and leaving pest control advice up
12 to pesticide companies (Hamburger and Ishii-Eiteman, 2003) or by providing emergency
13 rehabilitation or reconstruction loans that encourage or promote increased pesticide use (Karel,
14 2004).

15
16 Recent external reviews of World Bank lending have found that a majority of projects likely to
17 affect pesticide use failed to provide plans for introducing or implementing IPM in a meaningful
18 way and were considered more likely to increase farmers' dependence on pesticides (Tozun,
19 2001; Karel, 2004). Past reviews also acknowledge the Bank's difficulty in implementing its IPM
20 policy, but suggest that compliance is likely to improve in future (Liebenthal, 2002; Sorby, et al.,
21 2003). The World Bank's "poor record of compliance" with its pest management policy has been
22 linked to its practice of "actively open(ing) the door" to pesticide companies through programs
23 geared towards modernizations of agriculture, liberalizations and privatizations (FAO, 2001).
24 Nonetheless, other UN agencies like the FAO have helped the move towards IPM, providing
25 examples of how developing countries have been able to adopt AKST beneficial to farmers in the
26 face of powerful trade interests (see 3.4.3).

27
28 Partnerships and linkages between the pesticide industry and public agencies have also
29 encouraged the opening of new markets for industry products. The French pesticide company,
30 Rhône-Poulenc Agro, for example, joined a World Bank program in West and Central Africa in the
31 late 1990s, in order to "break into the cocoa, coffee, rice and vegetable [pesticide] markets which
32 account for around 40% of the crop protection market in [West Africa]" (Rhône-Poulenc, 1998).

33
34 Social drivers include perceived inefficiencies in low external input farming as compared to Green
35 Revolution agriculture. Changing food consumption preferences and patterns, with a shift towards
36 more meat and grain in many regions, have led to increased production of specific crops such as
37 wheat and rice. As newer generations of farmers lost much of traditional AKST in countries that

1 embraced the Green Revolution, they naturally resorted to the Green Revolution technologies
2 that surrounded them (Shiva, 1991; Rosset et al., 2000; Meir and Williamson, 2005).

3
4 In China, the situation is slightly different. Self-sufficiency in food formed a central component of
5 national policy. The agricultural systems focused on the use of external inputs and mechanization
6 of agriculture to increase yields (Xiaoyun et al., 1997). Agriculture was characterized by extensive
7 monoculture and use of HYVs, chemical fertilizers, pesticides and biotechnological products. The
8 collectivization model of agricultural production was followed until the mid 1980s, after which the
9 Household Production Responsibility System emerged (Xiaoyun et al., 1997; Wen, 2005), within
10 which technological change has become the primary engine of agricultural growth.

11
12 China relied heavily on chemical fertilizers and pesticides to achieve short term yield gains.
13 Central planning offices compelled the planting of Green Revolution crops, thus increasing the
14 demand for pesticides to control the associated pest outbreaks (Xiaoyun et. al., 1997).
15 Widespread loss of traditional AKST, including non-chemical approaches to pest management,
16 occurred among peasant communities, who were required to adopt the collectivization model and
17 expert advice of agricultural scientists (Hamburger, 2002).

18
19 Since 1975, the value of pesticide imports into China has grown from US \$76 million to \$293
20 million in 1994 (Pretty, 1995). A more recent spur for the growth of the Chinese pesticide industry
21 has been the growth of pesticide exports and collaboration with multinational pesticide companies
22 since the opening up of the Chinese economy. During this period, the Chinese Ministry of
23 Chemical Industry signed cooperation agreements with Dupont, Ciba-Geigy, Bayer, BASF and
24 Rhône-Poulenc and established joint ventures with Dupont, Ciba-Geigy, Zeneca and Agrevo to
25 produce herbicides and insecticides. The Chinese government has also supported the pesticide
26 industry by subsidizing importation of raw materials (although this type of assistance is
27 decreasing quickly), tax exemption, lower costs for raw materials allocated through the central
28 planning mechanism and preferential electricity rates and bank loans (US Embassy Beijing,
29 1996).

30
31 According to data from Nanshen Pesticide Company, China produced 250,000 tonnes of
32 pesticide active ingredients in 1995, equivalent to 1.5 million tonnes of formulated product (PAN-
33 UK, 1996). Data from 2000 indicate that China is the second largest producer in the world of
34 agrochemicals by volume, of which 35% is exported (Dinham, 2005). In 2004, China's pesticide
35 industry experienced high production and growth in exports (China CCM, 2005). Domestic use of
36 pesticides in Chinese agriculture has continued to grow and China has become one of the
37 primary exporters of cheap pesticides to Asian markets.

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3.4.3 Technology choice for sustainable agriculture: integrated pest management.

As the Green Revolution model of agriculture began to break down in ESAP, with increasingly evident health and environmental impacts, farmers, scientists and governments began to look for alternatives, including Integrated Pest Management (IPM). IPM is generally understood to focus on maintaining pest populations at economically acceptable levels through a systems approach that can include: cultural practices, soil, field and habitat management, use of resistant varieties, biological and sometimes chemical control strategies (Shennan et al., 2005). Organic farmers have taken IPM a step further and have eliminated synthetic pesticides from farming practices. This is also known as non-pesticide management (NPM). Pest management among organic farmers can range from simple input substitution (e.g. use of biopesticides) to more comprehensive ecological approaches.

Advances in ecological understanding of pest population and community dynamics in rice fuelled the development of a more nuanced and comprehensive approach to pest management (Kenmore et al., 1984; Settle et al., 1996). FAO's paradigm-shifting work in Asia in the late 1980s provided (a) the scientific demonstration that pesticide-induced pest outbreaks were, at times, responsible for crop failures in rice; (b) the ecological evidence that removing pesticides would restore yields and system stability; and (c) the policy insight that a number of directives (e.g. ban on pesticides, removal of pesticide subsidies and national support for IPM) could transform the situation.

Participatory field-based educational processes in pest management replaced conventional "transfer of technology" methods (Röling and Wagemakers, 1998). IPM programs that utilize non-formal education methodologies and build on - rather than replace - farmers' traditional knowledge, have longer lasting success in farmers' adoption of and innovation in AKST, than training methods that disseminate fixed instructions for input use and pest control (Mangan and Mangan, 1998).

The IPM Farmer Field School (FFS) methodology pioneered in Southeast Asia typified this knowledge process and was subsequently adapted by governments, NGOs and farmers' associations. As such, IPM has evolved from a classical and technological insect management approach towards one in which the focus is on education and social change, whereby farmers develop the scientific research skills to test hypotheses and manage pest populations (Matteson, et al., 1994; Ooi, 1998). This, of course, is expensive; but it builds the knowledge of the farmers, which is the base of improvements in production.

1 Meanwhile, demand for pesticide-free, organic and fair-trade produce in export markets is
2 growing and has created new markets for Southern producers (IFOAM, 2003), although farmers
3 must negotiate complex and costly certification processes. Burgeoning consumer interest in
4 “green” and “pesticide-free” products, particularly in countries with growing middle class
5 populations (e.g. Thailand, China, India), has supported the emergence of new domestic markets
6 that encourage transition towards IPM.

7
8 IPM has met with significant success in rice producing Asian nations like Indonesia, Vietnam,
9 China, India and Sri Lanka (Pretty, 1995, 2001). Millions of farmers have reduced pesticide use
10 through IPM, without experiencing reduced yields (Heong and Escalada, 1998; Mangan and
11 Mangan, 1998; Barzman and Desilles, 2002). Yield advantages of IPM have been particularly
12 strong in the South and thus have significant policy implications for food security in developing
13 countries.

14
15 Some actors have questioned the ability of pesticide-free IPM methods - and sustainable and
16 organic agriculture more generally - to produce adequate quantities of food. However, a growing
17 body of literature demonstrates the high productivity of both organic and low-external input
18 systems, particularly when the production of multiple outputs is calculated (Pretty, 2000; Pretty
19 and Hine, 2000; FAO, 2002a; Parrot and Marsden, 2002).

20
21 The community-wide economic, health and environmental benefits of IPM have been widely
22 documented. IPM Farmer Field Schools, in particular, have led to improved farm profitability and
23 yields; significant reductions in pesticide use; improved occupational health, reductions in medical
24 costs and lost working time caused by pesticide poisonings; reduced environmental harm;
25 positive social impacts at the individual farmer and community level; better returns on government
26 investments in extension and longer-term advances in food security (ter Weel and van der Wulp,
27 1999; Mancini, 2006; van den Berg and Jiggins, 2007).

28
29 It is clear that IPM is an example of AKST that not only provides an alternative to harmful
30 pesticides, but that also brings benefits in its own right. The challenge is to mainstream its
31 adoption, while providing the necessary policy support. A growing number of bilateral donor
32 agencies are investing in ecological IPM strategies. The Global IPM Facility, FAO and EU have
33 provided considerable technical and policy assistance to countries seeking to develop national
34 IPM programs and to establish favorable policy environments.

35

1 **3.4.4 Genetic engineering**

2 Genetic engineering, also called modern biotechnology or genetic modification, is a departure
3 from conventional breeding, involving the transfer of genetic material from one organism to
4 another, often unrelated, species. This results in a transgenic organism containing new genes or
5 novel combinations of genes.

6
7 The introduction of genetically engineered (GE) crops (biotech crops, genetically modified crops
8 or transgenic crops) has been accompanied by controversy over the role of genetic engineering
9 in addressing agricultural problems in both developing and developed countries. Advocates cite
10 potential yield increases and reductions in pesticide applications, among other factors. Critics
11 point to environmental and health risks and widening socioeconomic disparities as significant
12 drawbacks.

13
14 Although GE technologies have the potential to affect both traded and non-traded products, most
15 applications to date have involved highly traded agricultural commodities (Diaz-Bonilla and
16 Robinson, 2001). Agricultural commodities such as soybean, maize and canola, for the purposes
17 of food, feed or processing use, are the major genetically modified organisms (GMOs) that are
18 currently traded internationally.

19
20 In addition, two GE traits, herbicide tolerance and insect resistance, have thus far dominated the
21 market. In 2006, herbicide tolerant crops accounted for 68% of the global GE crop area, insect
22 resistant (Bt) crops, 19% and stacked genes for the two traits, 13% (James, 2007). Almost four
23 out of every five hectares of GE crops are engineered to withstand the application of proprietary
24 herbicides sold by the same company that markets the GE seed and thus have little, if any,
25 relevance to farmers in developing countries who often cannot afford to buy these chemicals
26 (FOEI, 2007).

27
28 The major exporters of GE crops and their products are the US, Argentina and Canada, with
29 Brazil recently joining the ranks. Analyses show that in 1961/1963 developing countries as a
30 whole had an overall agricultural trade surplus of US \$6.7 billion, but that this has gradually
31 disappeared so that by the end of the 1990s trade was broadly in balance. The outlook to 2030
32 suggests that the agricultural trade deficit of developing countries will widen markedly, reaching
33 an overall net import level of US \$31 billion (Bruinsma, 2003). Given the current limited
34 distribution and traits of GE crops, it is likely that the major GE crops importers will continue to be
35 developing countries, with the exception of a few large agricultural developing country exporters.
36 Furthermore, the cautious stance of the European Union towards GMOs and the overwhelming
37 public opposition there, has led to the domestic market in the EU being largely GE-free, or at the

1 very least, only allowing GMO products that are clearly labeled for consumer choice. This restricts
2 the export market for GE crops.

3

4 The changing focus to trade in agricultural commodities and export-oriented agriculture may have
5 serious ramifications for developing countries. As farmers and peasants directly link to the
6 international market, economic forces increasingly influence the mode of production
7 characterized by genetically uniform crops and mechanized and/or agrochemical packages
8 (Altieri, 2003). This situation is expected to be aggravated by genetic engineering, whose
9 development and commercialization is increasingly concentrated in a few corporations,
10 accompanied by the increased withdrawal of the public sector as the major provider of research
11 and extension services to rural communities.

12

13 Even if the rural poor benefit from GE crops, because GE crops are mainly traded cash crops,
14 this benefit would be likely reduced. Technological crop improvements tend to lower the market
15 price and therefore the value of the farmer's marketable surplus (Santaniello, 2003). Moreover,
16 the great majority of GE crops cultivated today are used as high-priced animal feed to supply rich
17 nations with meat. GE crops have therefore not addressed the main agricultural problems and
18 challenges facing farmers in most countries, neither have they proven to be superior to
19 conventional crops (FOEI, 2007). It remains to be seen if large-scale production and trade of
20 commodity GE crops has positively affected overall food security, although the opposite has been
21 argued for some countries.

22

23 For example, in Argentina, one of the main exporters of GE soybean, adverse impacts have been
24 observed, including the loss of food diversity and food sovereignty (Pengue, 2005) The export-
25 oriented, commodity-production system is most likely to drive smaller farmers that are not able to
26 face uneven competition out of business. Thousands of small- and medium-scale farmers in
27 Argentina have been forced out of the production system, due to the expansion of GE soybean
28 (Pengue, 2005). This phenomenon is not new or unique to Argentina. In many developing
29 countries, due to historical and colonial inequalities, rural food-producing societies have been
30 pushed off the best land most suitable for farming, into marginal areas (Rosset, 2005). The best
31 lands were converted to production for export and this trend has continued post-independence.
32 Land is increasingly concentrated in the hands of the wealthy, leaving the rural areas in many
33 developing countries today characterized by extreme inequities in access to land, security of
34 tenure and quality of land farmed.

35

36 The marginalization of the majority then leads to narrow and shallow domestic markets, leading
37 land-owning elites to orient their production to export markets where consumers have purchasing

1 power. In an ever-vicious cycle, elites become less interested in the well-being or purchasing
2 power of the poor at home. By keeping wages and living standards low, this pre-empts the
3 emergence of healthy domestic markets and thereby reinforces export orientation (Rosset, 2005).

4
5 The increased focus on agricultural export commodities, particularly GE crops, influences the
6 type of AKST that is generated. The potential implications of technologies for agro-ecological
7 stability and for sustainability and equitability have fundamental consequences for the planning of
8 future agricultural research strategies (Bruinsma, 2003). Reluctance to challenge the belief that
9 GE crops can benefit the small farmer and relieve world hunger has led to massive investments
10 in GE technology to the neglect of other more promising but less glamorous approaches (Jordan,
11 2002). This has led to a disproportionate focus on GE research and investment into those
12 technologies.

13
14 Already, in the last decade, national government and international donor support for agricultural
15 research has declined significantly. While more and more funds go into biotechnology research,
16 including GE, other key areas into agricultural alternatives, such as organic research, attracts
17 only a fraction of investment compared to conventional and biotechnological approaches (Parrott
18 and Marsden, 2002). Research in ecology and natural resource management, as well as
19 socioeconomics, are trailing behind (Bruinsma, 2003).

20
21 Furthermore, a number of recent World Bank loans are facilitating the introduction of GE crops in
22 Southern borrower countries (Ishii-Eiteman, 2002; Karel, 2004). Through these loans, the Bank is
23 financing the research, development, field-testing and mass release of newly created transgenic
24 crops (World Bank, 2002). Other Bank loans with implications for developing country uptake of
25 GE technology have focused on introducing or revising IPR laws around genetic resources and/or
26 have included research contracts or grants in support of biotechnology (World Bank, 1999ab;
27 Karel, 2004).

28
29 While some analysts argue that all this means that more efforts should be made to redirect
30 research focus towards public sector agricultural biotechnology research, including on genetic
31 engineering (e.g. FAO, 2004a), others call for a reassessment of research priorities, so that more
32 resources and research are directed towards alternative and proven approaches, that could
33 better meet the needs of the poor, such as sustainable or organic agriculture, or agroecology
34 (e.g. Jordan, 2002; Parrott and Marsden, 2002; Rosset, 2005).

35
36 In addition, a particular situation has developed with respect to research on GE crops. While
37 there has been a large research focus on GE technology advances such as developing GE crops

1 that may bring benefit, there has been rather less focus on biosafety research, i.e., looking at the
2 health, environmental and socioeconomic risks. This is important, as in determining research
3 priorities, it is critical to understand how new technologies, including GE, affect and influence the
4 lives and livelihoods of the poor (Bruinsma, 2003). While the potential benefits need to be
5 considered, so do the potential risks.

6
7 It is clear that any introduction of GE crops must assess not just potential health, environmental
8 and socioeconomic impacts, particularly in the longer-term, but must also take into account
9 structural, regulatory and economic evaluations that relate economic, political, social and
10 scientific context of GE crops to their region of adoption.

11 12 **3.4.5 Technology choice for sustainable agriculture: a pro-peasant research agenda.**

13 The increasing shift to private sector-driven, GE technology research and knowledge generation
14 privileges farmers that can take advantage of GE crops and these are unlikely to be small or poor
15 farmers in developing countries. Would GE crops be able to increase crop production and, at the
16 same time repel pests, resist herbicides and confer adaptation to stressful factors commonly
17 faced by small farmers? Thermodynamic considerations suggest that they cannot (Jordon, 2002).

18
19 Traits important to indigenous and small farmers (such as resistance to drought, suitable quality
20 for food or fodder, competitive ability, performance on intercrops, compatibility with household
21 labor conditions and more advantageous maturity, storage quality, taste or cooking properties,
22 etc.) could be traded for transgenic qualities that may not be important to farmers (Altieri, 2003).
23 Under this scenario, risk will increase and farmers may lose their ability to adapt to changing
24 biophysical environments and to produce relatively stable yields with a minimum of external
25 inputs, while supporting food security.

26
27 A pro-peasant research agenda comprises the following elements: creation of safeguards against
28 homogenization and in situ conservation and rural development in GMO-free centers of origin
29 (Altieri, 2003). The maintenance of pools of genetically diverse material, geographically isolated
30 from any possibility of cross-fertilization or genetic contamination by uniform GE crops, is
31 necessary as genetic uniformity or changes in the genetic integrity of local varieties could have
32 considerable impacts. Moreover, biological and cultural diversity and the associated local skills
33 and resources, are needed for rural populations to maintain or recover production processes.

34
35 Furthermore, the maintenance of traditional agroecosystems is a sensible strategy to preserve in
36 situ repositories of crop germplasm (Altieri, 2003). However, this cannot be done in isolation from
37 the maintenance of sociocultural organization, including of the need to organize small farmers

1 into groups to strengthen their collective bargaining positions, particularly in facing corporate
2 players (see 3.4.5). The process must be linked to rural development efforts that give equal
3 importance to local resource conservation, food self-sufficiency and some level of market
4 participation. In order for peasants to have a competitive edge, they need to be able to produce
5 “unique” agricultural crops (i.e. GE-free) for niche markets. Such “uniqueness” is crucial for
6 maintaining the stability of local farming systems in times of uncertainty.

7
8 AKST for sustainable agriculture should thus fully involve farmers and develop technologies that
9 are low-cost, readily available and responsive to diverse local conditions, without posing risks,
10 particularly to the diversity base of poor farmers. It is difficult to see how traded GE commodity
11 crops can meet these criteria.

12 13 **3.4.6 Fisheries and aquaculture**

14 The liberalization of trade has led to a big increase in exports of fish and fish products from
15 developing countries, as a whole and Asia in particular. Fisheries now generate more foreign
16 exchange than any other traded food commodity, such as rice, coffee, tea or cocoa (FAO, 2004b)
17 (see 2.2.4).

18
19 However, there are changes within this trade, though the geographical pattern remains the same.
20 First, there is the shift from export of raw material to be processed in developed countries to
21 export of processed fish. The development of fish processing capacity and knowledge in
22 developing countries of Asia has enabled them to bring about a shift in the location of processing.
23 The lower wages in Asian countries compared to the former processing countries (EU, Japan and
24 US) has facilitated this shift in location. Moreover, the highly perishable nature of fish also favors
25 the shift of processing to the source of raw materials. There is also a learning or capability-
26 building process, whereby labor and management in Asia have learnt and invested in the
27 technology of processing.

28
29 Second, there is also a shift to exports of live fish. Most of it is for ethnic markets in the developed
30 countries. The migration of large numbers of Asians has led to the growth of a market for live fish
31 from their countries of origin. Some of the live fish is also of the ornamental variety for aquariums.
32 In both cases, the development of transport and logistics technology have enabled a growth in
33 this sector of trade, which now accounts for about 10% of fish trade.

34
35 With the growing world fish trade and the possibility of reasonably elastic export earnings, there
36 were initial trends towards over-exploitation of fish resources. At least 25% of fish varieties in the
37 world are reported to be substantially over-exploited. There was an increase in the proportion of

1 overexploited and depleted stocks from around 10% in mid-1970s to about 25% in early 2000s
2 (FAO, 2004b). Besides bans on fishing, often brought about by the collapse of certain sectors,
3 such as cod in the North Atlantic, there have also been technological shifts towards aquaculture,
4 both of the freshwater and marine varieties. This is a very major technology change in response
5 to the growing demand for fish along with the relatively fixed fish resource available (see 2.2.4).

6
7 While the conduct of aquaculture has its own problems, which will be dealt with later, it has
8 certainly enabled a growth of production without endangering available stocks of wild fish, as
9 trade based on capture fisheries tends to do. So far, in Asia, aquaculture has developed
10 substantially for freshwater fish. Hatchery-based marine aquaculture is not as developed. Most
11 marine aquaculture, as for prawn and seaweed, still depends on collection of seed from the wild.
12 The jump to true aquaculture, with hatchery rearing of fry, has yet to be developed for many
13 marine species. The type of marine aquaculture developed for salmon and trout has yet to be
14 developed for the fishes of Asia. Recently, Japan has developed technology for sustaining bluefin
15 tuna broodstock in offshore cages, leading to the first closed-cycle breeding of tuna. In Indonesia,
16 fishers are replacing cyanide harvesting of reef fish with hatchery-raised juveniles of aquarium
17 fish.

18
19 As pointed out earlier, most of the global fish trade is from developing to developed economies.
20 There are some technology and production concerns arising from this specific nature of trade.
21 There are also other concerns arising from other aspects of global trade.

22
23 Two concerns that arise from the developing to developed nature of the trade relate to the
24 meeting of quality standards, particularly those of Sanitary and Phytosanitary Standards (SPS)
25 (see 3.2). A not entirely unrelated matter is that of traceability, something insisted on by the
26 developed country fish retail chains that have to contend with supplier responsibilities.

27
28 SPS problems have led to many temporary bans on imports of fish from Asian countries,
29 particularly shrimp from various countries. Fish and fish products represented the largest
30 category, above 25%, of food safety and quality alerts in the EU. Frequently there have been
31 bans on imports of fish from various Asian countries. Initially they were met with cries of trade
32 barriers. But after some time, the various Asian countries have begun to take measures to comply
33 with these SPS standards. While they add to cost, the reduction of pesticide or veterinary drug
34 residues or elimination of growth hormones are certainly desirable in themselves.

35
36 With a large part of Asian aquaculture being carried out in small farms, traceability is certainly a
37 problem. But as an example from Bangladesh, the Noakhali Gold Project, shows, this can be

1 tackled along with that of meeting SPS standards by linking groups of small producers with the
2 larger processing and packaging units. The meeting of SPS and traceability, however, is more a
3 matter of management methods than one of technology. This intervention was promoted by a
4 donor-funded project.

5
6 Consumers in many parts of the world are concerned about the ecological impacts of different
7 types of fishing and aquaculture. Endangered and charismatic species, like the sea turtle, often a
8 by-catch (or collateral damage) of tuna fishing have aroused concern. This has led to the
9 attempts to develop technologies that are more specific to the species to be harvested and
10 eliminate or substantially reduce by-catch. The Convention on International Trade in Endangered
11 Species of Wild Fauna and Flora (CITES) requires certificates of origin for cultured species on the
12 endangered list, before they can be traded.

13
14 A trade issue that has come up recently and is likely to play a more important role in the future is
15 that of “dumping” (see 3.2). With not only lower wages, but also more efficient and large-scale
16 processing and production techniques, Asian countries are low cost producers in a range of
17 fishery products. Their exports at sustained lower prices threaten livelihoods of producers in
18 developed economies.

19
20 With growing demand for fish and fish products (fish is a superior good, in that its consumption
21 increases as world per capita income rises), capture fisheries obviously cannot meet market
22 demand. The attempts to increase the quantity of capture fish has frequently led to the collapse of
23 various fisheries, most spectacularly North Atlantic cod fishery. Subsidies to fishing boats have
24 contributed to increases in the over the limited catch capacity over which countries are
25 competing. This is a classic case of the tragedy of the unmanaged commons, compounded by
26 subsidies. Aquaculture has developed as a technology that can increase production beyond the
27 natural limits of capture fisheries. It can help reduce pressure on wild stocks and thus help
28 ecosystem rehabilitation. However, aquaculture too has its own ecological problems.

29
30 The best-known ecological problem is related to marine shrimp culture. For one, it has been
31 based on collection of fry and juveniles from the wild, leading to an over-collection of such stocks.
32 With numerous individuals collecting wild fry in an open access manner, there is no way in which
33 sustainable harvesting limits can be maintained.

34
35 More important, however, has been the degradation of coastal environments by shrimp farming.
36 Mangrove forests, important as the spawning ground of numerous species of fish, have been
37 destroyed in the course of shrimp farming. Saline water intrusion has further degraded coastal

1 lands. The inability to sustain productivity in shrimp farming has further led to the financial
2 collapse of shrimp farming in many areas and a locational shift to other areas. More recently,
3 attempts have been made to mitigate these negative impacts, through zoning and replanting of
4 mangrove areas in Thailand.

5
6 There are other impacts of aquaculture, including marine aquaculture. There are concerns about
7 escape of cultured into wild stocks, spread of pathogens from the former to the latter, discharge
8 of effluents and solid wastes and so on. Some of these concerns have been met by improved site
9 selection and improved management practices.

10
11 There is also the matter of dependence on fish meal prepared from “trash” fish, with the likely
12 depletion of these stocks. This is the case for carnivorous fish, like salmon and shrimp. But, with
13 the exception of marine shrimp, the bulk of aquaculture production in Asia comprised
14 omnivorous/herbivorous fish, while 74% of aquaculture production in developed countries was of
15 carnivorous species. There is a need to develop feed feeds that reduce dependence on fish meal.
16 This would reduce dependence on capture fisheries.

17
18 With pressure to increase production per hectare of the earth’s surface and to increase the
19 incomes of small cultivators, there has been an extension of aquaculture into systems of rice
20 monoculture. This extension tries to utilize the synergies between rice and fish, either in
21 simultaneous or in alternating systems of cultivation. While this is a new system of production, it
22 is, however, a new management practice rather than a new technology.

23
24 Fisheries has seen little of the genetic improvement of stocks to increase yields. These have
25 yielded spectacular results in agriculture, with wheat yields going up by 50% and rice yields by
26 25%. In terrestrial animal management, there have been higher yields of milk or meat with
27 genetically improved stocks.

28
29 In fisheries the attempt to genetically improve stocks, through selection and breeding, was first
30 undertaken in the North Atlantic for salmon and trout. Such an attempt was then made for tilapia,
31 a fish of African origin, but now widely cultured across Asia. The genetic improvement of Tilapia
32 was undertaken in the public sector, with the World Fish Center playing the leading role. This
33 attempt resulted in what is known as GIFT (Genetically Improved Fish Tilapia), which was then
34 distributed to various countries in Asia. The improvement in the rate of growing in GIFT as
35 compared to other Tilapia, however, was just 10%. Possibly this rate of increase in yield is not
36 enough to result in its widespread adoption by small farmers, as the increase in yield could easily
37 be negated by poor management or insufficient inputs.

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The success of the GIFT project, however, illustrates that it is not necessary, as some argue, that research and development of new technology be undertaken in the private sector and that the incentives of high rents from patents or licenses are essential to provide the incentives for investment in research and development. Scientists and officials working in public sector institutions can as well develop new technologies.

While GIFT itself is in the public domain, it is intriguing that its further development has been handed over to a Norwegian private sector company. Having made the necessary initial breakthrough there seems no reason why the further development of GIFT could not have been left also in the public domain.

The question of the relation between public and private domains is also raised by a new marine based medical development. Australian firms are testing the use of brown seaweed (*Undaria pinnatifida*) as an anti-viral agent, including its use in treating HIV. The medical use of *Undaria*, however, is an established practice, at least, in the Korean peninsula. This possibly is the original knowledge on the basis of which an innovation is being developed. What should be the relation between the original knowledge and the likely subsequent patent?

3.4.7 Forestry

In the ESAP region, a net loss of forests of about 792 000 ha per year in the 1990s was reversed into an annual gain of 1 million ha, largely due to increased plantation activity in the region, particularly in China. However, in South and Southeast Asia there continued to be an annual net decline in forest area of about 2.7 million ha per year (see 2.2.3).

With the growth of trade in timber, there was an initial (up to the 1990s) increase in wood extraction from forests. The revenue from timber was an important source of central government revenue in a number of countries, like the Philippines and Indonesia. This revenue was largely used for accumulation and infrastructure development outside of the forest areas themselves. The indigenous peoples who lived in and around these forests were marginal in the political equations of these countries. Consequently, forest revenue was not reinvested within the forest-based communities themselves, but outside for national interests. Extraction did not take account of sustainability considerations. Clear-felling resulted in the destruction of trees that were not the object of extraction and thus increased the extent of deforestation.

The extraction of timber was later followed by the transformation of forests into plantations, the best example being palm oil plantations in Malaysia and more recently in Indonesia. This has,

1 however, had implications for biodiversity and the ecological services that forests supply. Along
2 with this, there was the development of tissue culture in order to propagate trees on a large scale.

3
4 The one country in which wood extraction was linked to local ownership of the forests is China.
5 After the late-1970s reform, large areas of forest were handed over to either local collective
6 ownership (i.e. village-based) or household ownership under the household responsibility system.
7 Of course, under neither system of collective or household ownership did the owners have the
8 right to sell or mortgage the forests, i.e. they had the right to manage the forest and the right to
9 the income from it, but could not dispose off the forest. This truncated property right meant that
10 forests could not become real estate, subject to speculation as, for example, urban land is.

11
12 The result of this property reform was that the immediate owners had an interest in sustainably
13 harvesting the timber from the forests. This has led to China playing a leading role in the
14 development of plantation forests, i.e. a subset of planted forests consisting primarily of
15 introduced species. Thus, the technology change, from extraction from natural forests to the
16 planting of forests for extraction, came about not just through the increased demand made by
17 economic growth and trade but also by the change in property or institutional system. Had there
18 been merely a change in availability due to depletion of natural forests, as has occurred in most
19 other countries, there would have been just a shift in the origin of supply of timber to other
20 countries that still had available forests. There need not have been a shift to plantation forests, as
21 has not happened in India.

22
23 The shift of supply, however, is also one of the responses of the Chinese and Indian markets.
24 Both countries have instituted some forms of “logging bans” in the aftermath of devastating floods
25 in the late 1990s and have shifted to importing timber to meet local demand. The difference
26 between the two is that, as pointed out above, in China there has been a growth of plantation
27 forests, in India there has not been such a change.

28
29 With the technology of extraction of forest products one of extraction, costs are also restricted to
30 those of extraction. Further, with the ownership of the forests in the hands of the state, the
31 external diseconomies that are borne by forest-dwellers are not part of the relevant cost
32 economies. This problem can be taken care of by the above-mentioned institutional change
33 whereby property rights are allotted to the forest-dwellers.

34
35 There is yet another problem of costs that is related to technology change. As mentioned the
36 costs of extraction are the relevant costs so long as extraction is the method of production, if it
37 can be called that. But such extraction in the face of growing external demand and the attempts

1 of the producers to maximize their own incomes, leads to the depletion of the resource, certainly
2 where the resources are extracted in an open access property situation. This has been frequently
3 observed in the case of medicinal plants and herbs. There is often a sudden increase in demand,
4 as the modern pharmaceutical industry discovers ways of utilizing indigenous knowledge to
5 develop new kinds of drugs and medicines. This then leads to an increase in demand for the raw
6 material, which the forest dwellers also collect in the largest possible quantities in order to
7 maximize their own incomes and a consequent rapid depletion of the resource.

8
9 The way out of this situation has often been the domestication and thus planting of the required
10 plant material. This then means a shift in production from collection to growth or culture of the
11 plant material. This technology shift is necessary to be able to provide supply in a sustainable
12 manner. This has occurred in numerous Non-Timber Forest Products (NTFP). A change in
13 technology enables a shift to sustainable production for the market. Deforestation continues at an
14 alarmingly high rate, but that the net loss of forest area is slowing down thanks to forest planting,
15 landscape restoration and natural expansion of forests on abandoned land (Steinfeld, 2006).

16
17 Forests are increasingly being conserved and managed for multiple uses and values and they
18 play a crucial role in climate change mitigation and in the conservation of biodiversity and of soil
19 and water resources. If managed sustainably, forests also contribute significantly to local and
20 national economies and to the well-being of current and future generations.

21
22 While Asia reported a decrease in wood removals in recent years, Africa reported a steady
23 increase. It is estimated that nearly half of the removed wood was fuelwood. The question of fuel
24 use, specifically that of use of wood for fuel, is usually seen in energy models as a function of
25 household income. This is incorrect. Sample studies have shown that in many areas the
26 proportion of wood as fuel does not go down with income in rural areas (Nathan and Kelkar,
27 1997). This is so when fuel is not purchased on the market, but is collected with household labor.
28 This household labor is basically that of women and it has a low opportunity cost, i.e. its possible
29 alternate uses yields very low income. It is this low-cost or even non-costed women's labor that is
30 the cost to the household. As a result, unless income earning opportunities for women increase
31 and their opportunity cost goes up, there is not much saving of women's labor in such activities.

32
33 In order to bring about the desired energy transition, i.e., away from wood to other commercial
34 fuels, what is crucial is the increase in the income earning opportunities for women. This, for
35 instance, has happened on a large-scale in China where women are part of what is called the
36 labor force, participate in income earning activities. As against this, in India, the participation of

1 women in the labor force in much lower in many parts, even higher income areas, but there is still
2 a high reliance on collected fuel (Nathan and Kelkar, 1997).

3

4 Along with the entry of women into the labor force, the household shift from collected to
5 purchased fuel seems to play a role in the energy transition. Where a household begins to buy
6 fuel, then the economies of inferior goods comes into play and as income rises, the proportion of
7 wood as fuel goes down.

8

9 This analysis points to the importance of entry into the commercial world of trade, both as income
10 earning producers and as buyers of fuel, for bringing about a change in technology adoption. A
11 technology change, from wood as fuel to gas or other commercial fuels, depends on the
12 gendered economic factors of women's income earning and household purchase of fuels.

13

14 **3.4.8 Organic agriculture and fair trade**

15 There are increasing opportunities in organic and fair trade products, which are emerging as
16 important niche markets that are growing at a high rate around the globe. Asia alone has 20
17 countries producing organic produce with 60,000 enterprises and 0.6 million hectares under it,
18 which is 15% of all farms and 2.6% of total area under organic farming worldwide (Raynolds,
19 2004).

20

21 Organic and fair trade movements contribute not only to environmental and economic
22 sustainability, but also help rural livelihoods in a sustainable manner. Organic farming is one form
23 of sustainable agriculture with maximum reliance on self-regulating agro ecosystems (Browne et
24 al., 2000).

25

26 In globalized markets, whether or not local producers can gain access to global value chains and
27 at which point, is likely to be an important factor in determining whether they will benefit from
28 trade liberalization (Eapen et al., 2003). This has meant that the access of developing countries
29 to enter developed world markets is dependent on their ability to enter the global value chains or
30 production networks of lead firms. The newly emergent organic produce supply chains tend to
31 exclude small producers due to reasons of high certification costs, smaller volumes produced and
32 tighter control by the chain leaders in the absence of any local market outlets for the organic
33 producers (Raynolds, 2004; Singh, 2006a).

34

35 There is therefore a need to mainstream organic and fair trade movements to ensure the
36 participation of large number of producers in developing countries in these markets, without

1 bringing in the ills of conventional chains. Thus, there is need for policy thrust and support for
2 such market-oriented sustainability and livelihood initiatives.

3

4 It is argued that organic production is suited for small farmer participation as it is labor intensive
5 and compatible with traditional peasant practices. However, export of organic products involves
6 certification, documentation, record keeping and auditing which makes it industrial in nature and
7 counters the traditional norms and practices of peasant producers. Also, price premiums are likely
8 to decline as economies of scale are attained in marketing and the supply base expands at a rate
9 unmatched by market expansion (Krissoff, 1998).

10

11 The organic value chains are very complex due to the process importance in being organic. But,
12 the farmers and the laborers are the weakest links in the chains driven by importers, exporters
13 and retail chains (IDS, 2003; Kabeer and Mahmud, 2004). It is only the fair trade and alternative
14 trade networks which still provide some scope for participation of the small and marginal organic
15 producers (Yussefi and Willer, 2003; Raynolds, 2004).

16

17 Further, in international markets, increasingly, organic trade and ethical and fair trade concerns
18 are beginning to overlap (Raynolds, 2004). An increasing number of fairly traded goods are also
19 organic (70%) and the organic movement is moving towards including social rights and ethical
20 trade in its standards. If there is consumer pressure for this overlap, then there would be
21 considerable implications for the volume of trade, the developing country producers' ability to
22 meet the requirements and for the working conditions and livelihoods of producers (Browne et.
23 al., 2000). Whereas ethical trade is people centered, environment focused and animal centered,
24 the fair trade approach emphasizes partnerships with producers for improving the status of
25 disempowered groups through alternative trading organizations. It works through Self Help Groups
26 (SHGs) for provision of fair price to primary producers, with focus on gender equality, market
27 access and long term relationship (Tallontire, 2001).

28

29 The exclusion of small farmers from participating in global food chains does not appear to be, in
30 any way, automatic. There have been cases of success when public or private assistance to the
31 growers in terms of technical assistance and supply of input credit was made available. In some
32 places in Brazil, small dairy farmers have gone for collective tanks to meet the scale requirement,
33 though the large farmers will still have an advantage, as they do not face the transaction cost
34 involved in collective use of physical assets. The dairy companies and cooperatives encourage
35 the use of collective tanks, even by financing or facilitating credit for milk producers in some
36 cases (Farina, 2002). Similarly, National Dairy Development Board (NDDB) in India is

1 implementing a clean milk production program with price incentives, in a small dairy cattle holder
2 context.

3

4 Market access for small producers depends on: (a) understanding the markets; (b) organization
5 of the firm or operations; (c) communication and transport links and (d) an appropriate policy
6 environment (Page and Slater, 2003). In so far as the role of the government in the commodity
7 chain is concerned, it can proactively help the stakeholders in the chain to identify the
8 opportunities and threats in the global commodity chains. It can also assist producers to enter the
9 chains (Kaplinsky, 2000). If, in a given country, a few chains command majority of the organic
10 sector, then development policies and programs need to learn how to deal with this handful of big
11 companies.

12

13 However, it is equally important to promote good business practices that optimize retailer-supplier
14 relations, protecting both sides. This can be initiated by establishing or improving contract
15 regulations and business rules of practice some of which are already available in the form of legal
16 provisions in the US and Argentina. These practices can also be forced by private sector codes of
17 practice. These changes and the basic requirements they impose on growers are conditions that
18 will have to be met if the growers are to be able to tap the powerful market of the supermarkets.
19 Therefore, it is crucial that government and donor agencies help small farmers and entrepreneurs
20 to make the investments in equipment, management, technology, commercial practice and the
21 development of strong and efficient organizations to meet the market requirements.

22

23 Global buyers can have a role to play in assisting suppliers to improve practices and become
24 compliant. The standards need to be flexible and interwoven with local conditions if they are to
25 benefit poor workers. They must also involve local stakeholders who reflect the interests of
26 workers in the process of standards setting and monitoring. The policy challenges on standards
27 include standard setting, monitoring compliance, providing assistance to achieve compliance and
28 sanctions on non-compliance. Much depends on how standards are implemented, monitored and
29 verified (IDS, 2003).

30

31 Thus, major conditions for successful interlocking between agribusiness firms and small
32 producers include increased competition for procurement instead of monopsony, guaranteed
33 market for farmer produce, effective repayment mechanism, market information for farmers to
34 effectively bargain with companies, large volumes of transactions through groups of farmers, for
35 lowering transaction costs and no alternative source of raw material for firms (Kristen and
36 Sartorius, 2002).

37

1 The main requirements of small farmers in this changing environment are better access to capital
2 and education. Management capacity is as important as physical capital but is the most difficult
3 thing to provide. Further, collective action to deal with scale requirements needs to be designed
4 to satisfy new product and process standards or to avoid exclusion from the supply chain.
5 Collective action through cooperatives or associations is important not only to be able to buy and
6 sell at a better price but also to help small farmers adapt to new patterns and much greater levels
7 of competition (Schwentenius and Gomez, 2002).

8

9 Small farmers also require professional training in marketing and in technical aspects of
10 production. There is also a need to strengthen small farmer organizations and provide technical
11 assistance to increase productivity for the cost competitive market, provide help in improving
12 quality of produce and to encourage them to participate more actively in the marketing of their
13 produce in order to capture value added in the supply chain.

14

15 On the other hand, regulation of super market chains to control or mitigate their market power can
16 be an effective tool to ensure the presence of small growers in value chains as seen in the case
17 of the banana trade regime in the pre-WTO period in the EU policy, single channel (monopoly)
18 exports by producer bodies in some exporting countries like South Africa and regulation of
19 domestic import markets in France (Gibbon, 2003).

20

21 Though there are concerns about the ability of the small farms and firms to survive in the
22 changing environment of agribusiness, there are still opportunities for them to exploit product
23 differentiation with origin of product or organic products and other niche markets. However, the
24 major route has to be through exploitation of other factors such as external economies of scale
25 through networking or clustering and such other alliances like contract farming (Kirsten and
26 Sartorius, 2002). The experience of contract farming across the globe suggests that it is not the
27 contract per se which is harmful as a system but how it is practiced in a given context. If there are
28 enough mechanisms to monitor and use the contract for developmental purposes, it can certainly
29 lead to a betterment of all the parties involved, especially small and marginal farmers (Singh,
30 2006b).

31

32 **3.4.9 Livestock**

33 International trade accounts for only 8-13% of total production of livestock products. It is high in
34 bovine and poultry meat and milk and low in pig meat. Livestock and Livestock Products (LLPs)
35 account for about 1/6th of value of all agricultural trade. Meat exports make up about half of this
36 total value with bovine, pig and poultry meat as three major types. The subsectors of pig meat
37 and poultry meat have grown by 6 and 14% during the last decade. Dairy products account for

1 1/3rd of value of LLP exports and have grown at the rate of 3% during the last decade (FAO,
2 2001).

3

4 Major global players in exports of LLPs are Australia, USA, Canada and EU in beef and pork and
5 Brazil, EU, China and Thailand in poultry (Perry et al., 2005). Developing countries are net
6 importers of LLPs with dairy products and poultry dominating the scene. Though least developed
7 countries have more pasture land per head of rural population than in the developing countries,
8 but stocking density and meat production per animal are lower. Still LLPs account for 4% of their
9 GNP. Thus, they may have comparative advantage in small ruminant production but productivity
10 is lower (FAO, 2001).

11

12 Further, a large part of the global trade in livestock products especially dairy is intra-industry trade
13 which is under the control of large global players. In many countries in Asia, export trade is with a
14 few large players who are able to meet new quality standards like SPS measures. Still, even
15 these large players have suffered from SPS restrictions in some markets e.g. UAE banning Indian
16 meat imports from 10 firms by name for not meeting the hygiene standards. There is also growing
17 vertical coordination of the sector especially in chicken and pigs where large processors and
18 retailers work directly with primary growers of such products who essentially provide all inputs
19 and the grower gets wages for his/her labor and supervision costs. In some countries like
20 Thailand, there is almost 100% contract production in poultry and piggery sectors. In this process,
21 small growers are getting marginalized due to small scale and lack of bargaining power due to
22 lack of effective producer organizations. In some places like India, producers' organizations have
23 been able to bring large number of milk producers under a common platform and are significant
24 players in domestic markets and even are foraying into global markets.

25

26 Like crop sector, subsidies to producers in developed countries especially EU remain an obstacle
27 to fair trade in livestock products. Even in ESAP, there are large exporters i.e. Australia and New
28 Zealand which are globally competitive and do not subsidize their livestock producers. Once
29 subsidies in the developed world go, developing world can benefit from freer trade in livestock
30 products. Dairy exports are likely to increase from Oceania, South Asia, South America, Eastern
31 Europe and Southern Africa. But, due to SPS measures, developing countries including those
32 from ESAP face compliance costs related to export standards especially in meat and meat
33 products (FAO, 2001; Perry et al., 2005). Within the ESAP developing world, net exporting
34 countries like Thailand, press for reduction of trade barriers in developed countries and low
35 income net importers like Bangladesh or Indonesia promote import substitution, wherever
36 possible.

37

1 Though extensive grazing is still dominant, intensification and industrialization (known as ‘factory
2 farming’ esp. in poultry and piggery) is growing even in the developing world to achieve higher
3 efficiency in production as there is growing problem of direct competition for raw materials
4 between food for humans and feed for animals/birds. There is also the threat to wild species due
5 to competition for feed from commercialized livestock systems. There has been loss of genetic
6 diversity in livestock which is a threat to the sustainability of the livestock sector. It is estimated
7 that one livestock breed a month has become extinct over the last seven years. In Vietnam, the
8 percentage of indigenous sows declined from 72 in 1994 to 26 in 2002. Of its 14 breeds, 5 are
9 vulnerable, two in critical state and three face extinction. Similarly, in Kenya, introduction of
10 Dorper sheep has eliminated the pure bred Maasai sheep. This is important for developing world
11 as though less productive, many breeds at risk of extinction are unique in their characteristics
12 which may be useful to deal with challenges like climate change, animal diseases and rising
13 demand for specific products.

14

15 There have been many technological breakthroughs like cross breeding, Artificial Insemination
16 (AI) and Embryo Transfer (ET) in the sector and the potential of biotechnology is immense not
17 only in primary production but also in livestock product processing and value addition. Indigenous
18 knowledge and its practice in livestock rearing, animal husbandry and hygiene maintenance
19 come in as alternatives to the growing “factory farming” system. But, the dominance of trade by
20 large players may not attend to these concerns unless there is market pressure on them. The
21 environmental, animal welfare and intellectual property rights issues in LLPs are also becoming
22 crucial to deal with for better benefits from trade as they present both threats and opportunities for
23 developing countries.

24

25 Due to many problems in conventional supply chains like mad cow disease and foot and mouth
26 disease, there is emerging organic or natural livestock products market which combines
27 principles of ethical trade as well by focusing on ethical treatment of animals (Steinfeld et al.,
28 2006). Organic dairy products have emerged as an important component of the livestock
29 products market wherein dairy and poultry have shown greater growth rates than beef and pork.
30 In USA, there is even certified organic livestock production in many states with eggs and dairy
31 being the fastest growing sectors. In Europe, it is EU, Austria, France and Denmark which have
32 large production of organic dairy and other livestock products. In Latin America, it is Brazil and
33 Argentina which had significant organic livestock activity. On the other hand, in ESAP region,
34 organic activity is not that widespread in livestock sector.

35

36 The success stories in LLP exports were the result of strong private sector efforts who contributed
37 capital or state funded support like the NDDB in India, export of value added products not live

1 animals, management expertise and entrepreneurial drive, vertically integrated or coordinated
2 systems including small producers and strong focus on marketing. Thailand is a good example of
3 moving from frozen poultry meat to cooked products after the avian influenza outbreak (Perry, et
4 al., 2005). The vertical coordination was achieved through contract production or corporate
5 production.

6
7 But, the recent market pressure that livestock products emanating from environments that are not
8 free from certain animal infectious diseases must be derived from compartments, rather than
9 ensuring that products are safe regardless of the source, might tip the balance away from
10 contract farming by smallholders and negatively impact rural livelihoods (Perry et al., 2005).
11 There is also need to carry out assessments of different models of vertical coordination to assess
12 their impacts on livelihoods of primary producers.

13
14 The newer issues of animal identification and traceability, differential safety infectivity of live
15 animals versus products and animal health status at product source, besides product certification
16 and animal welfare are challenges that have to be met in order to benefit from trade in LLPs.
17 Capacity building would be important to meet global and other quality norms and more
18 participation in standards setting bodies is required for developing countries to benefit from global
19 LLP trade.

20
21 In ESAP, Australia and New Zealand, with their high volumes of livestock production and high per
22 capita incomes, could take the lead in capacity building for the region. They could also pioneer
23 research to reduce the GHG emissions related to current methods of livestock production.

24 25 **3.5 Environmental, Health and Social Dimensions in Trade Agreements**

26 **3.5.1 Trade, environment and sustainable development**

27 The relationship between trade and environmental, health and social dimensions, as well as with
28 sustainable development, is complex. Actions in one area affect the other areas, directly or
29 indirectly. Any impact assessment of trade in agricultural products would depend on which
30 perspective is used as the starting point, whether it is environmental protection, or resource
31 management and biodiversity conservation, or health concerns, or trade. Another issue to take
32 into account would be whether short-term or long-term considerations are being examined.

33
34 While environmental, health and social dimensions are acknowledged to be important, they are
35 often perceived as potentially conflicting with trade objectives (see Koester, 2001). In this regard,
36 there is a need to move from a simplistic and selective “balance and trade-offs” approach, which
37 cannot deal with complex realities, towards a more holistic approach, which implies a complex

1 integration of the various perspectives mentioned above, with recognition that there will be
2 conflicts of interests requiring policy decisions that are in favor of long-term ecological and
3 economic sustainability, human/animal health and safety, social justice, cultural rights and ethics.
4

5 The WTO's legally-binding rules impact on the economic and social well-being of a WTO Member
6 and its dispute settlement system and enforcement mechanism (including trade sanctions) make
7 the WTO a powerful body when compared to the United Nations which also has legally binding
8 treaties on environment and natural resources management and on social issues such as the ILO
9 (International Labor Organization) Conventions.
10

11 Therefore it is not surprising that “WTO-inconsistent” allegations are often made against
12 environmental negotiators or WTO Members seeking to take strong national environmental or
13 health or social measures at the international level. For example, in recent multilateral
14 environmental agreements (MEAs) such as the Cartagena Protocol on Biosafety, there were
15 intensive negotiations over the hierarchy of agreements (Mackenzie et al., 2003). Major
16 developed countries that are producers and exporters of genetically modified organisms (GMOs)
17 wanted trade agreements to prevail over MEAs. Developing countries and some developed
18 countries, such as Norway and the European Union, wanted to ensure the supremacy of MEAs.
19 The result is the approach of “mutual supportiveness” between trade agreements and MEAs, with
20 a stated preambular paragraph affirming the equal status of all the agreements.
21

22 In practice and because of the WTO's formal and enforceable dispute settlement system, this
23 could have the effect of creating a legal hierarchy through its decisions with respect to United
24 Nations agreements, which was actually not the intention of countries that negotiated the trade
25 agreements and the establishment of the WTO. Thus, the struggle between trade on the one
26 hand and environmental, health and social dimensions on the other hand, continues.
27

28 **3.5.2 Trade at any cost?**

29 However, the WTO is not about “trade at any cost” even though the policy freedom of Members
30 has been reduced. WTO agreements have a context for trade. For example, the preamble of the
31 Marrakesh Agreement Establishing the World Trade Organization (1994) affirms “...the objective
32 of sustainable development, seeking both to protect and preserve the environment...”. A number
33 of WTO agreements also provide for various types of review and amendments, such as the
34 Agreement on Trade-Related Aspects of Intellectual Property Rights (see 3.3.1).
35

36 Article XX of GATT (1994), which provides general exceptions to trade liberalization, is of crucial
37 importance. This is because the body of WTO-related rules does not contain general exemptions

1 of an environmental nature, nor does it provide a special status for MEAs. Article XX of GATT
2 contains several general exceptions, among them for trade-restricting measures (a) “necessary to
3 protect human, animal and plant life and health”; and (b) “relating to the conservation of
4 exhaustible natural resources if such measures are made effective in conjunction with restrictions
5 on domestic production or consumption”.

6
7 This means that WTO Members may adopt or enforce measures for these purposes, even though
8 they restrict trade. There are, however, conditions for measures (including import bans) taken
9 under Article XX. First, there must be no “arbitrary or unjustified discrimination between countries
10 where the same conditions prevail”. Thus a Member cannot put restrictions (on health or
11 environmental grounds) on an imported product, without having the same restrictions on similar
12 domestic products. Secondly, the restrictive measures must not be “a disguised restriction on
13 international trade”. Thus, there is scope for WTO Members to take protective measures and to
14 restrict trade of certain products, including agricultural products, for environmental and health
15 purposes.

16
17 Despite the exceptions and special provisions in the WTO agreements, these are not enough and
18 have limited scope in ensuring environmental protection, sustainable resource management and
19 the safeguarding of human, animal and plant health. The current international trading system is
20 also not able to ensure social equity; while inequalities between the developed world and Asia
21 have gone down, there has been an increase in inequality within countries (Macgillivray, 2006).

22
23 Where there are possible conflicts between the WTO and other agreements, the situation raises
24 even more concerns, as it could mean that the WTO could be effectively adjudicating on those
25 other agreements. The WTO Dispute Settlement Mechanism cannot be the judge of non-WTO
26 Agreements and may not be the best way to resolve disputes in these important areas of policy-
27 making (Shaw and Schwartz, 2005). The difficulties were evident in the recent dispute led by the
28 United States against the European Communities on the European approval procedures for
29 GMOs. Although the WTO Dispute Panel did not rule on the legality of the procedures or on the
30 right of national governments to ban GMOs or to take restrictive measures, the case illustrated
31 the inappropriateness and even discomfort of the trading system in dealing with biosafety (and
32 hence, environmental, health and socioeconomic) issues (Bernasconi-Osterwalder and Oliva,
33 2006; Friends of the Earth International, 2006; Lim and Lim, 2006; Palmer, 2006).

34
35 Therefore, MEAs and other social development instruments with their own compliance
36 mechanisms are necessary (e.g. the Cartagena Protocol on Biosafety has a Compliance

1 Committee) to ensure that these agreements are implemented fully. Trade forums are not
2 appropriate to be the judge and arbiter of sustainability.

3
4 **3.5.3 Standards for environmental, health and social dimensions**

5 It is important to recognize the validity of other standard setting bodies such as MEAs. For
6 example, during the negotiations of the Cartagena Protocol on Biosafety, many countries wanted
7 a provision on the setting of international biosafety standards under the Protocol. Major
8 developed countries such as the United States, Canada, Australia and Japan rejected this,
9 arguing that standard setting bodies such as the Codex Alimentarius Commission, the
10 International Office of Epizootics and the bodies of the International Plant Protection Convention
11 would be sufficient.

12
13 The compromise was Article 2(5) of the Cartagena Protocol: “The Parties are encouraged to take
14 into account, as appropriate, available expertise, instruments and work undertaken in
15 international forums with competence in the area of risks to human health”.

16
17 Therefore, the standards set in UN MEAs such as the Convention on Biological Diversity and the
18 Cartagena Protocol on Biosafety are arguably legitimate and thus actions taken under these
19 MEAs are WTO-consistent. This is indeed what the European Communities argued in the WTO
20 dispute on biotech products; it implied that MEAs such as the Cartagena Protocol are setting
21 international standards and that its regulatory processes are consistent, with both WTO rules and
22 the Protocol (Shaw and Schwartz, 2005).

23
24 The issue of trade and labor standards is highly controversial. The WTO Agreements do not deal
25 with any core labor standards. But some industrialized countries believe that the issue should be
26 studied by the WTO as a first step toward bringing the matter of core labor standards within its
27 ambit. WTO rules and disciplines, they argue, would provide a powerful incentive for Member
28 nations to improve workplace conditions.

29
30 On the other hand, many developing and some developed countries believe the issue has no
31 place in the WTO framework. These countries argue that efforts to bring labor standards into the
32 arena of multilateral trade negotiations are little more than a smokescreen for protectionism.
33 Many developing countries believe that the campaign to bring labor issues into the WTO is
34 actually a bid by industrialized nations to undermine the comparative advantage of lower wage
35 trading partners.

36

1 In 1996, after heated discussions, WTO Members identified the International Labor Organization
2 (ILO) as the competent body to deal with labor standards. WTO Members said they were
3 committed to recognized core labor standards and that these standards should not be used for
4 protectionism. The economic advantage of low-wage countries should not be questioned. The
5 WTO and ILO secretariats were asked to continue their existing collaboration. There is currently
6 no work on the subject in the WTO.

7

8 It is apparent then that when dealing with the interface of trade and social dimensions such as
9 labor standards, that the WTO is not the appropriate forum. Nonetheless countries must have the
10 adequate policy space to implement labor standards and the ILO Conventions, in order to
11 promote opportunities for women and men to obtain decent and productive work, in conditions of
12 freedom, equity, security and dignity.

13

14 On the other hand, the effort to include socioeconomic considerations in the Biosafety Protocol
15 was strongly resisted by developed countries. The result is a general provision in Article 26, as
16 follows: (a) A decision on import under the Protocol or under its domestic measures implementing
17 the Protocol, may take into account socioeconomic considerations arising from the impact of
18 LMOs (living modified organisms, the term used for GMOs in the Protocol) on the conservation
19 and sustainable use of biological diversity, especially with regard to the value of biological
20 diversity to indigenous and local communities; and (b) The Parties are encouraged to cooperate
21 on research and information exchange on any socio economic impacts of living modified
22 organisms, especially on indigenous and local communities.

23

24 It would be important for developing countries to conduct research and studies to contribute to
25 this international process of research and exchange of information among governments,
26 international and NGOs on the socioeconomic aspects of GMOs (Second Conference of the
27 Parties serving as the Meeting of the Parties to the Protocol, 2005). At the national level,
28 decision-making on GMO policy and specific GMOs would also greatly benefit from such studies.
29 Many countries allow for socioeconomic considerations to be taken into account when taking a
30 decision on whether or not to allow the import of a GMO into the country.

31

32 The proliferation of bilateral and regional free trade agreements (FTAs) in ESAP countries may
33 have implications for national policy space, making it more difficult for governments to implement
34 and enforce environmental, social and health protective measures. Of particular concern are the
35 FTAs between developing countries and developed countries like the United States. These North-
36 South FTAs are very comprehensive in scope and extend into the realm of domestic policies
37 (Gibbs and Wagle, 2005).

1

2 The investment chapter of US FTAs, for example, includes provisions on expropriation and
3 mechanisms for investor-state dispute settlement. These have proved to be problematic in the
4 NAFTA (North American FTA, which has been in force for more than 10 years) context, as foreign
5 investors have successfully challenged government activities and public policies, such as those
6 aimed at environmental protection (Gibbs and Wagle, 2005). It is not inconceivable that health or
7 social measures may also be affected. Furthermore, FTAs that include compensation provisions
8 for expropriation of investment by direct or indirect means could lead to claims against
9 government regulations aimed at enhancing public welfare or protecting the environment, if they
10 are perceived to affect an investor's profitability.

11

12 **3.5.4 Pollution havens**

13 Different countries have different environmental standards. These differences could be used in
14 international trade systems to export products meant for disposal, for instance, to countries where
15 environmental standards are particularly lax, so-called pollution havens. There have been
16 instances of ships sent to Bangladesh or India for breaking-up not having the hazardous
17 substances removed and dealt with in the originating country.

18

19 Ship-breaking, to take this example, creates many jobs in Bangladesh, India, etc. This is based
20 on the lower labor costs involved in these developing countries. But the ship-breaking activities
21 can still be carried out in developing countries with lower labor costs, with prior removal and
22 proper disposal of hazardous substances in the originating countries. Obviously this would be
23 more expensive than the export of these substances to "pollution havens". But examples show
24 (e.g. that of the French aircraft carrier *Clemenceau*, that had to be taken back to France for removal
25 of asbestos and other hazardous substances, before being re-sent to India for breaking-up) and
26 general economic analysis would bear out, stricter responsibilities for disposal of hazardous
27 substances, which is also likely to be a more capital-intensive activity, can be combined with jobs
28 for labor-intensive activities, like breaking-up ships. Along with action, often initiated by press and
29 civil society organizations, to have more stringent environmental standards in existing "pollution
30 havens", there could also be a role for international coordination of environmental standards to
31 deal with disposal of hazardous substances.

32

33 **3.5.5 Technology choices**

34 When we look at the range of AKST and associated technologies, on what then should we base
35 our decisions as to whether a particular technology is appropriate? It cannot be just on the basis
36 of trade considerations. A holistic assessment of technology requires the careful and
37 comprehensive examination of environmental, health, safety, legal, socioeconomic and ethical

1 dimensions. It also requires an understanding of the short, medium and long-term effects of a
2 technology.

3
4 Concurrently, there is the possibility of a reform of international and national trade laws and
5 policies where necessary, with courage and political will among decision-makers and
6 implementation, with political will and commitment, of international environmental agreements
7 and social development instruments. Finally, ensuring effective public participation and
8 monitoring to ensure compliance with sustainable development principles, laws and programs
9 can help guide policy-makers.

11 **3.6 Climate Change and Trade**

12 ***3.6.1 Asia in the global climate change equation***

13 Developing Asia's economic growth has largely been based on carbon-biased technologies,
14 developed in an era of cheap carbon. Though the per capita emissions of developing Asia are still
15 much below the levels of the USA or Europe, yet the large size of the economies means that total
16 emissions from developing Asia are very large.

17
18 In the pre-Kyoto discussions it was argued that the industrialized North were responsible for
19 carbon emissions and hence it was these countries that should take action to reduce carbon
20 emissions (Agarwal and Narain, 1991). Along with this it was proposed that the developing
21 countries should be given incentives to adopt carbon-efficient technologies, through trading
22 based on per capita rights.

23
24 The carbon-intensive growth of developing Asia has changed the global equation with regard to
25 actions for reducing carbon emissions. The developing world as a whole now accounts for almost
26 50% of annual carbon emissions. China is the second largest emitter, after the USA; while India
27 is the world's fifth-largest emitter. Further, land use change resulting in deforestation itself
28 accounts for 20 to 25% of global emissions, with Brazil and Indonesia being the two largest
29 emitters.

30
31 In designing policies for mitigating climate change or reducing carbon emissions, three factors
32 now stand out. First, the developed countries bear historical responsibility for the magnitude of
33 the problem; there is question of global justice in distributing burdens for reduction of carbon
34 emissions. Two, without the involvement of the developing countries, particularly the large
35 economies of China and India, not much of a dent can currently be made on the scale of
36 emissions. Third, sectors of agriculture, such as forests (through conversion of land for
37 agricultural use) and livestock also contribute substantially to global greenhouse gas emissions.

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3.6.2 International trade instruments for environmental objectives

There is often, even usually, more than one way of producing a commodity, the negative environmental effects of which are different. But the price of the commodity would be the same, irrespective of the method used in its production. For instance, coffee grown in the shade of existing forests would sell for the same price as coffee grown in plantations. If the output of the latter process were higher, then the net income from the environment-friendly coffee process would be lower than from the environment-unfriendly plantation process. From the side of the producers there would be a dis-incentive to carry on the environment-friendly process.

One approach to this problem would be that of using the “polluter pays” principle in international trade. A tax or import duty could be imposed on each commodity, depending on the amount of carbon emitted in its production, the extent of forest clearance carried out, the loss of biodiversity through the production process and so on. The more negative externalities involved in a production process, the higher would be the import duties on its product. This requires a recognition that processes to produce a product can have different effects and that a product’s effects are not restricted to its quality in use.

The “shrimp-turtle” case [in which the WTO panel ruled that the US had a right to take action to conserve exhaustible resources and could require the use of turtle-extruder devices in harvesting shrimp] provides a precedent, for extending trade measures, import duties or even prohibitions, to cover various environmental externalities in production processes (Stiglitz, 2006). There could import duties for carbon emissions, loss of biodiversity, clearance of forests and so on. Such an import duty, based on direct and indirect carbon use in production, could also be used as a manner of dealing with “free riders” who do not subscribe to international agreements on GHG emissions. The result would be to favor commodities produced with environment-friendly instead of unfriendly processes and higher costs for unfriendly processes. The tax would be paid by those who use environment-unfriendly processes and those who consume the resulting products. Such a tax on the production of negative externalities could make international trade somewhat more environment-friendly than it currently is. Low carbon-using processes, e.g. that of the Chinese village of Liuminying, which has developed an integrated gas- energy-fertilizer system, based on animal and field waste, would then have a price advantage over similar products of more carbon-using technologies; or bird-friendly coffee in managed agro-forests would be cheaper than sun-coffee in plantations (ICRAF, 2006).

Adding carbon taxes is also likely to make certain commodities less amenable to international trade. Transport to more carbon-using destinations, such as those covered by jet transport, is

1 likely to become less profitable than transport to less carbon-using destinations. This will promote
2 low food-mile destinations over high food-mile destinations, affecting the existing pattern of
3 international trade. Further, high-value commodities will be less affected than low-value
4 commodities. Prices will go up of, say, cut flowers, which is likely to reduce demand for the same.
5 This would affect developing Asia's export of cut flowers.

6
7 Utilizing import duties and other trade instruments in order to bring various negative (and positive)
8 environmental externalities into the picture, would require building an accounting framework for
9 environmental factors, something in which some progress has been made; but a lot still remains
10 to be done (Daly and Cobb, 1989; McDonough and Braungart, 2002; ISAR, 2004; Bainbridge,
11 2007).

12
13 As agreed at Rio, there is a "common but differentiated" responsibility for reducing carbon or
14 GHG emissions. The historical responsibility of the developed countries in having used up most
15 available global carbon space means that they should bear the major burden of reducing
16 emissions. At the same time, the large developing economies, such as China and India, also
17 need to undertake measures to reduce emissions in order to make an impact on global
18 emissions. A system of a global carbon tax (akin to the proposed Tobin tax on hot capital
19 movements) could be instituted, along with a system to redistribute the revenues from the carbon
20 tax. There is no reason why the country that pays the carbon tax should get the revenue. In fact,
21 it should be the other way around and counties that emit the least should benefit the most from
22 the revenue. The carbon revenue could then be distributed on the basis of both population and
23 per capita incomes,

24
25 A carbon tax would have the disadvantage that it does not by itself set a limit to the total
26 emissions. It would induce technological change, by making more carbon-intensive products and
27 processes more expensive than less carbon-intensive products and processes. But there is no
28 necessary limit to total emissions. On the other hand, a system of tradable emissions, with total
29 emissions and its distribution, set through international decisions could have the same technology
30 effect, but also set a cap on total emissions. In this case too, the tradable emission quotas could
31 be distributed positively with population and negatively with per capita income. A negative relation
32 of tradable emission quotas would mean that countries with higher per capita incomes, which
33 have already more than used up their proportion of global emission space, would get less than
34 developing countries, which have much lower per capita income and also lower per capita
35 emissions.

36

1 There are various proposals in discussion on linking trade with climate change. But to be
2 acceptable and workable, it would seem that a proposal needs to be based on an equitable
3 distribution of burdens, based on both historical and present positions.

4 5 **3.6.3 Carbon markets**

6 In the Kyoto Accord, targets were set for the developed countries to cut emissions, along with
7 provision for carbon trading through the so-called Clean Development Mechanism (CDM). The
8 carbon market, as it has since developed, has three components: (1) project-based transactions
9 in the CDM, where the buyers purchase additionality; (2) trading of greenhouse gas emission
10 allowances under the cap-and-trade regimes as in the EU; and (3) voluntary carbon market, as in
11 the US and Australia (World Bank, 2006b). The carbon market was a \$325 billion market in 2005.

12
13 The CDM has shifted the emphasis on making the transition to a low carbon economy from
14 polluting industries in the developed countries to industries in the developing countries, where the
15 costs of such transformations are supposedly lower. In ESAP, China and India have been the
16 main beneficiaries of CDM payments. This, however, does not result in any change in emissions
17 from the developed countries, for whom it is a “business as usual” situation. Further, doubts have
18 been raised about whether any real additionality has been achieved through CDM projects (see
19 UNCTAD, 2006a; Carbon Trade Watch, 2007).

20
21 With regard to the EU emissions trading system, two points of criticism have emerged (World
22 Bank, 2006b). First, the allowable emissions for each country have been set very high and
23 therefore there has been little need to trade in or reduce emissions. In fact, the high level of
24 carbon allowed resulted in a crash in the European carbon market, where the price of a ton of
25 carbon fell from \$30 in 2000 to just \$2 per ton in 2006. Second, emission rights have been given
26 free to industries, in what has been called a “grandfather” approach, i.e. as a patrimony. Instead
27 of paying for emissions, polluters are given polluting rights as property (Carbon Trade Watch,
28 2007). This does not put any pressure on them to reduce emissions.

29
30 The carbon trade approach has not worked to stimulate investment in renewable-energy
31 technologies. Again, as prices of carbon-using commodities are not affected, there is pressure to
32 switch to a low carbon economy. As discussed below, another and probably more effective
33 approach would be that of imposing a tax on carbon emissions.

34 35 **3.6.4 “Avoided deforestation” in carbon trades**

36 In the current carbon trading system, carbon offsets are granted for additional growth of forests.
37 Under the Clean Development Mechanism (CDM) of the Kyoto Protocol, payments can be made

1 for reclaiming land to forests. But this does not take into account the incentive to clear existing
2 forests – for the timber they provide or to convert the land to other uses, such as oil palm
3 plantations, or, as is likely given the current emphasis on bio-diesel, to plantations for sugarcane
4 or corn to produce ethanol or *jatropha* plantations.

5
6 A 15-country coalition of rainforest nations, led by Papua New Guinea (see
7 www.rainforest.coalition.org) has proposed a change in the method of carbon credits for forests to
8 include payment for “avoided deforestation.” Such avoided deforestation has an opportunity cost,
9 in terms of livelihoods foregone. This opportunity cost needs to be compensated in order to
10 provide an incentive to maintain existing forests intact. Taxes on carbon emissions can be used
11 to pay small landowners, local communities and indigenous peoples to keep their forests in tact,
12 as is done in Costa Rica.

13
14 The introduction of the notion of opportunity costs in terms of livelihoods foregone is a shift from
15 the Kyoto concern with simple costs of technologies. In the Kyoto-system, the costs of reducing a
16 ton of carbon could be lower in the developing countries, when compared to developed countries.
17 Consequently, a large part of CDM trade involved purchasing offsets from developing countries.
18 But besides the cost of utilizing there is another notion of cost that comes into the picture, that is,
19 of opportunity costs or the livelihoods foregone.

20
21 The method of financing such an “avoided deforestation” initiative could be of a number of
22 different types, including payments out of a carbon tax, or even from a new environmental
23 financing facility, based on, say, SDRs. These SDRs could be distributed not, as now, on the
24 basis of existing credits with the IMF but on a combination of per capita income, population and
25 the country’s existing emissions (or non-emissions). The notion of the opportunity cost of
26 livelihoods foregone in computing social costs (Coase, 1960) can be combined with that of the
27 declining marginal utility of income as income increases, to argue (see Chichilnisky and Heal,
28 2000; Nathan, 2003) that the distribution of rights can be proportionately higher for low income
29 countries or peoples, such as indigenous peoples.

30 31 **3.6.5 Market for biofuels**

32 The market for biofuels, while growing is still quite small when compared with the market for fossil
33 fuel. Trade in ethanol, the major biofuel, was 3 billion liters in 2004, as against crude oil trade of
34 920 billion liters. But with various governments taking measures to increase use of biofuels (both
35 China and India have policies for biofuels to account for at least 5% of total fuel consumption by
36 2015), the market for biofuel can only grow. The imposition of a carbon tax will, of course, give a
37 strong boost to the market for biofuels.

1

2 Brazil is the main exporter of biofuel, ethanol. Its main export markets are the USA and India. The
3 other internationally traded biofuel is palm oil. The palm oil consortium, headed by Malaysia, has
4 a policy of subsidizing the use of palm oil as biofuel, whenever the price of palm oil falls in the
5 market (Roundtable on Sustainable Palm Oil, www.rspo.org) In the early years of this decade
6 there has been a surge of palm oil exports for biodiesel to the EU (UNCTAD, 2006a).

7

8 There are a number of issues that come up in this emerging biofuels market. First, is that of the
9 conversion of forest lands into biofuel plantations. Such conversion would reduce the carbon-
10 reducing impact of biofuels and needs to be taken into account. It could also lead to an increase
11 in the prices of food and thus reduce well-being of buyers of food. The second is that of the role
12 of communities and small farmers or corporations. Forms of technical and financial assistance
13 may be required to enable local communities, including forest-dwelling indigenous peoples and
14 small farmers to benefit from the growing biofuels market. Without such safeguards the benefits
15 of this new market could end up being monopolized by the large corporations and thus reducing
16 its likely contribution to poverty-reduction in developing Asia.

17

18 **3.6.6 Options**

19 The options discussed above (carbon trade, biofuels, compensation for avoided deforestation
20 through a global fund, taxes on carbon and other environmental factors, tradable emissions and
21 the required environmental accounting) together amount to a substantial shift (even a paradigm
22 shift) in thinking on the interaction of trade and environmental issues. The big question mark is
23 over whether the existing sets of institutions of international trade and finance can formulate and
24 implement the required policies, or whether a new set of institutions (supranational, national and
25 local) will be required to manage the new economic-ecological paradigm, which brings together
26 economic and ecological issues, rather than separate them, as has so far been the basis of
27 international trade. Further, as the Stern Review points out, with a business as usual approach,
28 there is the very real likelihood of a world-wide depression, greater in intensity than that of the
29 1930s. The challenge before the global economy is whether the necessary measures and the
30 likely institutional changes will be brought about only after such a crisis strikes, or whether these
31 steps can be taken in advance of and thus, mitigate or lessen the likely effects.